# **CUSTOMER SERVICE CHARTER**

# A. BACKGROUND

The Customer Service Charter (also referred to as Charter) was set up in 2011 with the intention to outline key commitments and service standards for all banks when providing service to customers.

Our customer service charter sets out our commitment to provide you, our customer, with the service you can expect. We aim to provide quality service and assistance to our customers to meet their different banking needs. We recognize that there will always be room for improvements, and as we establish new and better ways of working, we will formalize processes and procedures and include them here in our Customer Service Charter.

This Customer Service Charter is for information purposes only and is not intended to, and does not, create any legally binding rights or obligations.

## B. SERVICE STANDARDS

#### Pillar 1: Know Your Customer

#### Description:

To understand the customer profile that enables the bank to:

- Anticipate the customer's needs and preference.
- Offer products and services as per his/her requirements.

#### Expected Outcome:

#### BUILD TRUST

No	Commitment	Service Standards
1.1	We strive to help	a. We ensure that our customers are treated fairly by being honest, professional and
	customer find the right product to suit his/her need/profile.	ethical in all our dealings.
		b. Knowledgeable staff is available to serve customer.
		c. Customer's information is gathered during new account opening process to get to
	need/prome.	know the customer, which may include the completion of banking forms and asking
		for supporting documents.
		d. We ensure that our customer's data and privacy are safeguarded.
		e. Information on features and fees for the various products and services is available to
		customer through the bank's website.
		f. The bank conducts periodic customer satisfaction feedback/surveys to ensure that
		customer's needs are fulfilled.

## Pillar 2: Timely & Efficient Service

#### Description:

Deliver a seamless basic/general banking services\_wherein the customer is aware of:

- Time that will be taken.
- Broadly, the steps involved in executing their instructions.

#### Expected Outcome:

#### BEING RELIABLE

#### Service Level Target:

80% of the customers are served within the expected service level.

No	Commitment	Service Standards
2.1	We will set a clear	a. Information on time taken to deliver services to customer i.e. expected service
	expectation on time	standard is made available through the bank's website.
	taken for various	5
	services.	
2.2	We will efficiently	Executing a foreign currency remittance
	attend to banking	(The currencies should be specified by the respective banks)
	transactions.	a. Inward – depending on the cut off time.
		<ul> <li>Before cut off time: credited on the same day.</li> </ul>
		<ul> <li>After cut off time: credited on next working day.</li> </ul>
		b Outward, processing time depending on the out off time
		<ul> <li>b. Outward – processing time depending on the cut off time.</li> <li>Before cut off time: processed on the same day.</li> </ul>
		<ul> <li>After cut off time: processed on next working day.</li> </ul>
		After eut on time. processed on next working day.
		Note: The date of receiving funds subject to completeness of information and extent of
		checks/due diligence performed by individual banks.
2.3	We will efficiently	Product Application Turnaround Time.
	attend to product	(From full documents and information received by the bank)
	applications.	a. Loan Application (Small and Medium Enterprise - SME): Within 3 weeks.
2.4	We will follow	a. Phone
	through and provide	• Where no follow up is required – Immediate such as first call resolution.
	the requisite	• Where follow up is required – Within 3 working days from date of 1st call.
	updates to our	• Where enquiry is complex, bank will provide a reasonable timeframe and keep the
	customer's queries.	customer updated accordingly.
		b. Written (Email, fax or letter)
		• For e-mail
		i. Provide acknowledgement response within 24 hours
		ii. Respond within 3 working days from date of receipt of enquiry if enquiry is not complex.
		For letter or fax
		i. Provide timeframe and keep customer updated upon receipt.

No	Commitment	Service Standards
		Note: Where enquiry is complex, bank will provide a reasonable timeframe and keep the customer updated accordingly.
2.5	We will address customer's complaints/issues consistently and promptly.	<ul> <li>a. Acknowledge customer's complaints/issues within 24 hours of a working day.</li> <li>b. Communicate clearly on the complaint/issue.</li> <li>c. Properly trained staff to address the complaint/issue in an equitable, objective and timely manner by informing customer on bank's decision no later than 14 calendar days from the date of the receipt of the complaint.</li> <li>d. Keep customer updated if unable to address issues within the stipulated timeframe.</li> <li>e. Provide information on escalation to higher alternative avenues if the queries are not to the customer's satisfaction at first instance.</li> <li>f. Monitor and evaluate the nature and trend of complaints received through effective root cause analysis and thereafter take adequate measures to rectify weaknesses identified.</li> <li>Note: Complaints management is governed by the guidelines spelt out by Bank Negara Malaysia (BNM) and banks will operate accordingly.</li> </ul>
2.6	We will ensure that vulnerable consumers are treated fairly and equitably	<ul> <li>a. Assess the needs of vulnerable consumers in our customer base and target market and implement appropriate policies to meet these needs.</li> <li>b. Ensure our staff and representatives are well trained to recognize, assess, and respond appropriately to the needs of vulnerable customers.</li> <li>c. Have in place sufficient monitoring and evaluation mechanisms to ensure that our staff and representatives are responding to the needs of vulnerable customers and make necessary improvements to ensure vulnerable consumers continue to receive fair and equitable treatment.</li> </ul>

# Pillar 3: Transparent & Personable Service

#### Description:

Endeavour to deliver the customer experience wherein the customer:

- Is given access to products and services related information.
- Is handled by competent and knowledgeable staff who will strive to provide good service.

#### Expected Outcome:

#### BETTER ENGAGEMENT

No	Commitment	Service Standards
3.1	We are open and transparent in our dealings and ensure that terms in our contracts or agreements are well communicated to customers.	<ul> <li>We ensure that our customers are provided with clear, relevant and timely information on all our products and services. The following Information is made available through the bank's website so that our customers can make informed decisions regarding our products and services most suited to their needs :-</li> <li>a. Fees, charges, penalties and relevant interest rates and obligations in the use of a banking product or service.</li> </ul>

		<ul><li>b. Product related details (i.e. product disclosure sheets, terms and conditions) are shared at the point of sale.</li><li>c. Critical terms will be brought to customers' attention and explained to the customers.</li></ul>
3.2	We train our bank personnel to have adequate knowledge to advise and assist customers on banking products and services.	Sales personnel/ Relationship Manager is knowledgeable about the bank's products and services in order to provide quality advice and recommendation to our customers.
3.3	We provide customers a personable service experience.	<ul> <li>a. First Impressions</li> <li>Acknowledge customer when customer approaches our staff and representatives.</li> <li>Offer to assist the customer.</li> <li>b. Understand the customer's needs</li> <li>Ask questions to understand what the customer wants.</li> <li>Listen attentively to customer.</li> <li>c. Handle the queries/instructions</li> <li>Provide options that meet customer's needs.</li> <li>Use simple words and explanations with the customer.</li> <li>Perform end to end follow-up until customer's issue is resolved.</li> </ul>

## Pillar 4: Banking Made Accessible

#### Description:

Offer an engagement model wherein the customer is aware of:

- Multi-channel options.
- Accessibility.

#### Expected Outcome:

#### PROVIDE CONVENIENCE OF BANKING FOR CUSTOMER'S PEACE OF MIND

No	Commitment	Service Standards
4.1	We are easily	Customer is kept informed on the virtual channels available to him/her, using the various
	accessible virtually.	modes of communication such as the bank's website.
		Specifically, the customer has access to the following:
		• List of virtual channels which include internet banking (with the website addresses
		provided).
		a. <u>https://www.bk.mufg.jp/malaysia/index.html</u>
		Note: Channel availability may vary from bank to bank and customer will be informed of
		the same.
4.2	We provide	Strive to ensure that our virtual channels meet the following target service levels:-
	customers with	
	efficient services via	<ul> <li>Internet banking (service uptime/month) – 98%.</li> </ul>
	our virtual platforms	
	outside of normal	
	banking hours.	
4.3	We inform	Share with the customer the various options for performing transactions through alternate channels, depending on the banks channel presence and where applicable.
	customers on the various options for	channels, depending on the banks channel presence and where applicable.
	more convenient	This can be done via any of the following means:
	banking.	Engagement by the bank personnel.
	-	Corporate website.
4.4	We actively seek	Provide channels for customer to render feedback via:
	thoughts and	Corporate website ( <u>https://www.bk.mufg.jp/malaysia/index.html</u> ).
	suggestions on how banks can serve	<ul> <li>Email (<u>customercare@my.mufg.jp</u>)</li> <li>Telephone (+603-20348000, +603-20348008)</li> </ul>
	banks can serve customers better.	• Fax (+603-30105331)
	customers better.	Periodic customer satisfaction surveys.
		Bank Negara Malaysia (BNM) and Financial Markets Ombudsman Service (formerly
		known as Ombudsman for Financial Services) details are included as alternate avenues.
		Customer Contact Centre (BNMTELELINK)
		Bank Negara Malaysia
		P.O. Box 10922
		50929 Kuala Lumpur

No	Commitment	Service Standards
		Tel: 1-300-88-5465 (1-300-88-LINK) Overseas: 603-2174-1717 Operating Hours: 9.00 a.m 5.00 p.m. (Monday – Friday except public holiday) Web form: <u>telelink.bnm.gov.my</u>
		Financial Markets Ombudsman Service (formerly known as Ombudsman for Financial Services) Level 14, Main Block, Menara Takaful Malaysia, No. 4, Jalan Sultan Sulaiman, 50000 Kuala Lumpur General Line: +603 2272 2811 Website: <u>www.fmos.org.my</u>