



(Formerly known as Bank of Tokyo-Misubishi UFJ (Malaysia) Berhad)





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# MISSION, VISION AND VALUES

#### **MISSION**

To be a foundation of strength, committed to meeting the needs of our customers, serving society, and fostering shared and sustainable growth for a better world.

#### VISION

To be the world's most trusted financial group

#### Work Together to Exceed the Expectations of Our Customers

Strive to understand and respond to the diversified needs of our customers.

Maintain and expect the highest levels of professionalism and expertise, supported by our consolidated strength.

## Provide reliable and constant support to our customers

Give the highest priority to protecting the interests of our customers.

Promote healthy, sustainable economic growth.

Maintain a robust organization that is effective, professional, and responsive.

## Expand and strengthen our global presence

Leverage our strengths and capabilities to attract a loyal global customer base.

Adapt rapidly to changes in the global economy and their impact on the needs of our customers.

#### **VALUES**

#### **Integrity and Responsibility**

Strive to be fair, transparent, and honest. Always act responsibly in the best interest of customers and society as a whole, building long term stakeholder relationships and giving back to our communities.

#### **Professionalism and Teamwork**

Respect the diversity of our fellow workers and foster a strong spirit of teamwork. Expect the highest levels of professionalism.

#### Challenge ourselves to Grow

Adopt a global perspective to anticipate trends and opportunities for growth. Create and sustain a responsive and dynamic workplace where everyone can focus on providing outstanding customer service and embrace new challenges.

# CORPORATE INFORMATION





#### **REGISTERED OFFICE ADDRESS**

Level 9, Menara IMC, No. 8 Jalan Sultan Ismail, 50250 Kuala Lumpur

Tel: +603 - 2034 8000 +603 - 2034 8008 Fax: +603 - 2078 8870

http://www.bk.mufg.jp/global/malaysia/index.html

#### **MANAGEMENT**

#### Yuta Uchiyama

Chief Executive Officer/President and Executive Director

#### Jun Haneji

**Executive Vice President** 

#### **Christopher Danker**

**Executive Vice President** 

#### Ravi Buchia

**Executive Vice President** 

#### **Goh Kiat Seng**

**Executive Vice President** 

#### **COMPANY SECRETARY**

#### Wong Lai Kuan

(MAICSA 7032123)

#### **AUDITORS**

#### KPMG PLT

Level 10, KPMG Tower 8 First Avenue, Bandar Utama 478000 Petaling Jaya, Selangor

## BANK'S PROFILE



The Bank of Tokyo, Ltd. set up its first representative office in the then Malaya in October 1957 and subsequently obtained its banking license in June 1959, making it the first Japanese bank to provide a full range of banking services.

The Bank of Tokyo, Ltd. (Kuala Lumpur Branch) successfully managed to strengthen economic ties between Malaya and Japan and played a crucial role in the economic development of Malaysia by encouraging large number of Japanese foreign direct investment into this new emerging economy. Further to Malaysian Government's "Look East Policy" in the 80's to attract Japanese investments, the Bank's International Trade and Investment Bureau which was set up in 1979, played a bigger role in disseminating vital information to attract more Japanese investors into Malaysia.

On June 1, 1994, the Bank of Tokyo (Malaysia) Berhad was locally incorporated, pursuant to the provision of the Banking and Financial Institutions Acts, 1989 (BAFIA 1989). The locally incorporated entity took over the banking operations from The Bank of Tokyo, Ltd.

on July 1, 1994 and became a fully owned subsidiary of its Parent Bank in Tokyo.

On April 1, 1996, The Bank of Tokyo, Ltd. and The Mitsubishi Bank, Limited merged in Japan on an equal-term basis to form The Bank of Tokyo-Mitsubishi, Ltd. To reflect the merger, the Bank's name was changed then to Bank of Tokyo-Mitsubishi (Malaysia) Berhad. To further strengthen its presence globally, in October of 2005, the Mitsubishi UFJ Financial Group ("MUFG") was formed through the integration of Mitsubishi Tokyo Financial Group (MTFG) and the UFJ Group, uniting The Bank of Tokyo-Mitsubishi, Ltd, Mitsubishi UFJ Trust & Banking Corporation and Mitsubishi UFJ Securities under a single financial holding company.

Consequently, The Bank of Tokyo-Mitsubishi UFJ, Ltd was established on 1st January 2006 from the merger of Bank of Tokyo-Mitsubishi Ltd and UFJ Bank, marking the birth of the largest bank in the world in terms of total assets. On the same day, Bank of Tokyo-Mitsubishi (Malaysia) Berhad was renamed to Bank of Tokyo-Mitsubishi UFJ (Malaysia) Berhad ("BTMU (M)").

Since the creation of The Bank of Tokyo-Mitsubishi UFJ, Ltd., the positive synergies and economies of scale has continuously kept the bank on the leading edge of new products development and service capabilities for the benefit of its clients worldwide. BTMU (M) has further strengthen its presence in Malaysia with the increased number of customers and its long-term relationship with the existing large number of Japanese investors especially in the manufacturing, construction and services sectors. From 2006 onwards, a strategic alliance with a leading regional financial institution has further strengthened our presence in Malaysia and as a leading banking institution in the region.

BTMU (M) opened its first branch in Penang in July 2012. The Penang branch caters for the fast growing economy in the northern region of Peninsula Malaysia and continues to extend better quality service to the new and existing customers.

BTMU (M) also continuously enjoys strong support and backing of its Parent Bank and its Group with 125 years tradition of pioneer ship in international and domestic banking. The worldwide network of the Group with specialised knowledge and skills especially in treasury products and international trade enable the Group to serve customers well. We sincerely believe in building good long-term relationships with our valued customers. Our customers can be assured of access to the international network and services of MUFG's over 2,000 offices across more than 50 countries. The Group has about 150,000 employees and close to 300 entities, offering services including commercial banking, trust banking, securities, credit cards, consumer finance, asset management, and leasing.

This year in 2017 marks our 60th anniversary of the Bank in Malaysia and the Bank looks forward to serve our customers in Malaysia for many years to come. This is part of our pledge as we work towards becoming the World's Most Trusted Financial Group.

# **BANKING SERVICES**

#### **CORPORATE BANKING**

- Export Credit Refinancing
- Loans Term Loans
  - Revolving Credit
  - Foreign Currency Loan
- Loans to Small & Medium Enterprise
- Bankers Acceptance
- Letter of Guarantee
- Account Receivables Purchases
- Vendors Financing

#### CORPORATE FINANCE

- Advising on Private Debt Securities (both Conventional and Islamic)
- Advising on Asset Securitisation
- Other Corporate Investment and Advisory Services

#### **DEPOSIT**

- Current Account
- Savings Account
- Money Market Deposit
- Fixed Deposit
- Cashier's Order
- Domestic Remittance
- Foreign Currency Account
- Standing Order Service

#### **HOUSING LOAN**

Housing Loans

#### STRATEGIC RESEARCH

• Strategic Research

## INTERNATIONAL TRADE FINANCE AND SERVICES

- Export L/C Advising
  - I/C Confirmation
  - Bills Bought
  - Bills for Collection
- Import
- Trade Services Utility

#### **REMITTANCE**

- Outward Remittance
- Inward Remittance
- Clean Bills for Collection

#### **TREASURY**

- Foreign Exchange: Spot and Forward
- Derivatives and Options
- Money Market

#### **ISLAMIC BANKING**

- Murabahah Working Capital Financing-i
- Commodity Murabahah Financing-i
- Term Loans
- Revolving Credit
- Current Account-i
- Foreign Currency Account-i
- Bank Guarentee-i
- Stand-By Letter of Credit-i
- Invoice Financing-i
- Ijarah Financing-i
- Profit Rate Swap-i
- Fixed Deposit-i
- Money Market Deposit-i
- Call Money-i
- Cross Currency Swap-i

#### **CASH MANAGEMENT SERVICES**

- GCMS Plus
- Global Payment Hub
- Vendor Payment Systems
- GIRO with Email Notification
- TOHLINE: On-line balance inquiry by phone



# **BOARD OF DIRECTORS**





1. Hiroaki Demizu Executive Director

2. Y.Bhg Dato' Mohd Sallehuddin bin Othman Independent Director

**3. Ismail bin Mahbob** Independent Director

# **BOARD OF DIRECTORS**

#### **BOARD OF DIRECTORS**

Y.Bhg Dato Abdul Rahim bin Osman Chairman and Independent Director

#### Yuta Uchiyama

Chief Executive Officer/President and Executive Director

#### Y.Bhg Dato' Mohd Sallehuddin bin Othman

Independent Director

#### Ismail bin Mahbob

Independent Director

#### Hiroaki Demizu

**Executive Director** 

#### **AUDIT COMMITTEE**

Y.Bhg Dato' Mohd Sallehuddin bin Othman Chairman

Y.Bhg Dato Abdul Rahim bin Osman

Ismail bin Mahbob

#### Y.Bhg Dato Abdul Rahim bin Osman

## RISK MANAGEMENT COMMITTEE

**Ismail bin Mahbob** Chairman

Y.Bhg Dato Abdul Rahim bin Osman

Y.Bhg Dato' Mohd Sallehuddin bin Othman

#### **REMUNERATION COMMITTEE**

NOMINATION COMMITTEE

Y.Bhg Dato' Mohd Sallehuddin

bin Othman

Yuta Uchiyama

Ismail bin Mahbob

Chairman

**Ismail bin Mahbob** Chairman

Y.Bhg Dato Abdul Rahim bin Osman

Y.Bhg Dato' Mohd Sallehuddin bin Othman

#### **SHARIAH COMMITTEE**



**Dr. Luqman bin Haji Abdullah** Chairman



Assoc. Prof. Dr. Syed Musa bin Syed Jaafar Alhabshi Member



**Dr. Noor Suhaida binti Kasri** Member (appointed in June 2017)



**Assoc. Prof. Dr. Abdul Karim bin Ali** Member



**Dr. Safinar binti Salleh** Member

# CHAIRMAN'S STATEMENT



**Dato Abdul Rahim bin Osman**Chairman and Independent Director

First and foremost, please allow me to express my appreciation to be able to be a part of an outstanding journey as the bank celebrates its 60<sup>th</sup> year in Malaysia this year. The MUFG name stands strong as a result of your undying trust, support and encouragement in our brand. The bank's financial performance over the past 12 months has been very positive – all the more so knowing the uncertain conditions under which those results were achieved.

I am proud to have the privilege to serve alongside with my other learned board members and senior management team during these exciting changes and transformation. The changes that I have mentioned are a part of our pro-active strategy in staying ahead in this volatile global economy.

In commenting on our performance, I think it's necessary to acknowledge the extraordinary events that took place in the year – globally the fallout from the vote to leave the EU and the US Presidential election and how it impacted the local economic landscape.

#### **Resilience in facing challenges**

Despite the challenges that have dawned on the economic climate, we saw a strong rebound in the global economy that managed to record its highest growth rate in the past 6 years. The resilience of the global economy has greatly benefitted the Asian economic landscape in both business demand and enhanced policies. The Malaysian economy saw a significant improvement with a growth spurt of 5.9% as opposed to 4.2% in 2016.

As we take a more holistic look locally, the domestic demand driven by the private sector domestic demand expanded by 6.2 per cent in the 4<sup>th</sup> quarter of 2017 and this was supported by continued strength in private sector expenditure (7.4 per cent), amid waning support from public sector spending. Capital spending meanwhile, was supported by continued business optimism and favourable demand, which was evident across both export- and domestic-oriented industries.

The Bank has achieved a satisfactory performance in FY 2018. The Bank's sustained profitability remained supported by its loans growth of 0.7%. In line with Bank Negara Malaysia's decision to reduce its Overnight Policy Rate by 25 basis points to 3.00% in July 2016, the bank revised downwards its base rate and base lending rate/base financing rate, to pass on the benefit to consumers

The Bank has successfully registered an operating income of **RM568.6 million** for FY 2018, whilst the pre-tax profit was **RM389.6 million** while the net profit after tax was **RM284.5 million**. The operating income was accomplished with the continuous efforts to increase business volume, number of transactions, market share and pro-active participation in the financing activities related to the large merger & acquisition deals and partly attributed to the Bank's strategic plan and focus on profitable segments.

Let us continue to focus on our mission 'to be the foundation of strength, committed to meeting the needs of our customers, serving society, and fostering shared and sustainable growth for a better world'.

It requires a delicate balance to control expenses while investing heavily in the technology and programs that are going to produce future results. The management team achieved that balance impressively in 2017, with an improved efficiency ratio and major investments to position the bank for the future

Overall, the challenges that presented itself this year has brought the best out of our people and these challenges has allowed us to look to the future with a fresh outlook and strategy. We are on a continuous journey of improvement and change. The investments we are making are part of a transformation journey to enhance our capabilities and continue to improve the banking experience we deliver.

On behalf of the Board of Directors, I am proud to acknowledge Mr. Yuta Uchiyama's contribution as the CEO of the Bank. He has strengthened the bank in every dimension and mentored the bank's next generation in an exemplary way.

## Leveraging on our global network and empowering our people

As a proud member of MUFG, we enjoy the privileges of leveraging on its global network as well as tapping on the pool of talented human capital through our global mobility programme. We believe in empowering our people and enriching their lives through providing ample opportunities of growth through training and knowledge transfer.

We could not agree more with the saying that a balanced work life leads to more fulfilled employees. It is important not just to achieve good results, but to do so in a way that treats all of our stakeholders – employees, customers, regulators and shareholders – in a fair and transparent way. At MUFG, we are committed to ensure equal opportunities for advancement and growth. We continue to promote our people to be responsible, accountable and to 'Do the right thing'.

#### Responsibility to our society

Part of our CSR policy is to give back to the communities that we operate in and it gives us a sense of accomplishment and joy to be able to give back and see the community around us grow together. Ensuring the sustainability of our community is part of good governance and that is our priority.

#### Working together and the way forward

The role of the Board is to provide the oversight and to oversee its governance. The Directors also recognise the Board's pivotal role in shaping the Group's culture and values. The Bank is an institution built upon solid ethical foundation with a strong and constant culture. The members of the Board, together with Senior Management continue to work closely with the businesses to promote good ethics and standards across the Group through a robust governance framework. This is seen as an important factor in protecting and delivering sustainable long-term value for you, our stakeholders.

I would like to thank the members of the board for their support, the management team for their dedication and trust, and to all the staff for their hard work, loyalty and effort. On behalf of the board, I would like to record our appreciation to Mr. Shigekatsu Niwa who relinquished his role as a Director on 27th March 2018. I would also like to thank the regulators, especially Bank Negara Malaysia (BNM), Perbadanan Insurans Deposit Malaysia (PIDM) and relevant bodies for their understanding and support to MUFG Bank.

Let us continue to focus on our mission 'to be the foundation of strength, committed to meeting the needs of our customers, serving society, and fostering shared and sustainable growth for a better world'.

Y.Bhg. Dato Abdul Rahim bin Osman Chairman and Independent Director

# RM568.6 million

operating income

# RM389.6 million

pre-tax profit

RM284.5 million

net profit after tax

# CHIEF EXECUTIVE OFFICER/PRESIDENT AND EXECUTIVE DIRECTOR'S REVIEW



YUTA UCHIYAMA
Chief Executive Officer/President
and Executive Director

I am most pleased to be a part of an important chapter in history this year as we celebrate two milestones - the 60th Anniversary of our Bank in Malaysia and also the Japan and Malaysia Diplomatic Relations. Although the year has been somewhat challenging, it has been an equally progressive time for our Bank overall.

The Bank has enjoyed a much prosperous 60 years of legacy here in Malaysia and over 350 years around the globe and I am fortunate to be given the opportunity to serve yet another exciting year with the team in Malaysia. This year we focused on realignment of strategies and carefully executed plans. I believe we have experienced a good stead of growth this year. At the same time we continue to enhance and fortify our long term plans for growth in prosperous Malaysia under the MUFG financial group.

I am most pleased to be a part of an important chapter in history this year as we celebrate two milestones - the 60th Anniversary of our Bank in Malaysia and also the Japan and Malaysia Diplomatic Relations.

The year has allowed us to steadily remain progressive in the ever changing economic climate, and our stakeholder's increasingly sophisticated requirements for value added products and services. Our outlook to remain positive in the local growth areas as we see the Malaysian economy achieving a 5.9% GDP growth this year and forecasted with an expected steady growth of 5.4% in 2018. Domestically headline inflation is expected to moderate in the year ahead, reflecting a smaller contribution from global cost factors and a stronger Ringgit compared to this year.

The Bank remains positive in not only achieving our targets but also to enjoy greater growth in the near future. With continue to believe that with teamwork, focus and consistency, we are able to overcome any challenges and use that as an opportunity to grow in leaps and bounds.

As we anticipated, changes and disruption in the trends and economy would pose a challenge to financial industry leaders globally. However, our

We successfully witnessed another breakthrough this year on our Islamic Financial services through our recent role as the first Japanese financial group to act as a mandated lead arranger for an Islamic syndicated arrangement in MYR.

group continues to perform and enjoy a successful track record of balancing the interest of our stakeholders, including shareholders, customers, employees and the communities we work in. The Bank's focused strategy and diversified business model, which is unique among our competitors, will create long-term value for our shareholders.

We continuously endeavor to improve on our products, services and overall customized experience for each of our loyal customers through several consistent strategic channels which will allow our customers to gain valuable insights of market trends annually. Service quality and efficiency also remains our top priority and one of the main reasons of our strong nature of trust which we enjoy with our customers.

The Bank leverages through our extensive MUFG global network in collaborating with our teams

for strategic marketing and customer relationship management, has greatly facilitated in supporting customers' needs better and increase our market share. Such careful strategies has allowed us to make breakthroughs deals this year such as out first Cross Border Bank Guarantee, issuance of our first letter of credit and also capturing new markets.

We successfully witnessed another breakthrough this year on our Islamic Financial services through our recent role as the first Japanese financial group to act as a mandated lead arranger for an Islamic syndicated arrangement in MYR. Our innovative Islamic Finance products and solutions continues to thrive in the industry as we carefully plan to expand our business further this year by creating new and innovative products in MYR and foreign currencies for an even more exciting year in 2018.





Investing in our people and giving them an opportunity for them to grow globally and gain a diversified spectrum of skill development and professionalism. Our commitment to our team has been reflected in their loyalty and embodiment of our values in realizing our common objectives and overall growth.

The Bank's ability to grow and remain relevant throughout the years have mainly been through careful strategy and the dedication of our people. Investing in our people and giving them an opportunity for them to grow globally and gain a diversified spectrum of skill development and professionalism. Our commitment to our team has been reflected in their loyalty and embodiment of our values in realizing our common objectives and overall growth. These values are the same values which separates us from our competitors.

Our strong performance is underpinned by our unwavering purpose to enrich the lives that we serve, be it our stakeholders or the society that we do our business in. Our annual Corporate Social Responsibility programmes are dedicated to ensure that we do our part to give back to the society and their well-being.

I am most fortunate to be able to celebrate a milestones during my service here in Malaysia as

we welcome a new era in under our new name – MUFG Bank (Malaysia) Berhad from April 2018 onwards. We look forward to exciting times ahead as we continue to invest in our people, our brand and our business to elevate the rapid growth of our expanding global network.

On behalf of the Bank, I would like to express our sincere thanks and appreciation to all our valued customers for their trust and support; and our staff for their effort and commitment throughout the year. The Bank is as always, appreciative of the assistance and guidance from Bank Negara Malaysia and all of the relevant authorities that have been very supportive towards our progress in Malaysia.

#### **YUTA UCHIYAMA**

President / Chief Executive Officer & Executive Director

# **AWARDS & ACCOLODATES**

#### 2016



Global Islamic Finance Awards (GIFA) Best Islamic Project Finance House 2016



IFN Best Banks 2016 Best Islamic Bank in Japan



IFN Most Innovative Deal of the Year Ziya Capital MYR900 million of MYR20 billion Wakalah bi-al Istithmar Sukuk

### 2017



IFN Awards 2017
For category: Best Islamic Bank in Japan
Bank of Tokyo-Mitsubishi (Malaysia) Berhad won the
award for Best Islamic Bank in Japan again for the
5th consecutive time this year.

#### 2015



**IFN Best Bank Poll 2015** The Best Japanese Bank Offering Islamic Services

#### 2014



RAM Award of Distinction 2014 Market Pioneer Awards World's 1st Yen Sukuk (Joint Lead Managers) RAM Award of Distinction 2014 Market Pioneer Awards-Lead Managers' Recognition -World's



RAM Award of Distinction 2014 Market Pioneer Awards-Lead Managers' Recognition -World's 1st Yen Sukuk (Joint Lead Managers)



IFN Best Bank Poll 2014 The Best Japanese Bank Offering Islamic Services



Deal of the Year 2014 For Islamic Corporation for the Development of the Private Sector \$100M Financing Facility

**IFN Cross Border** 



Bank Negara Malaysia Conferment of "Emas" Status to Both US Dollar and Yen-Denominated Sukuk

#### 2013



**Islamic Finance News Awards**Best Banks Poll 2013, Best Islamic
Bank in Japan



Islamic Finance News Awards
Deals of the Year 2013, Wakalah Deal of
the Year (PT Astra Sedaya US\$50 million
Wakalah Syndicated Financing)

# **CSR ACTIVITIES**



#### Blood Donation Drive – September 2017

Our Annual Blood Donation Drive was once again organised to in our bid to assist the community through a collaboration with the National Blood Bank. We specifically chose the month of September each year as according to the statistics from the National Blood Bank, they quantity of blood reserve is at its lowest during this month.

This event is also to encourage our staff and the public (in the vicinity of our building) to donate blood as a way of life and also to allow them to believe in our brand and what it stands for.

Our senior management team also participated in this drive to show dedication and support towards our cause.

Over 80 volunteers donated blood this year over the span of 4 hours. We have been given the recognition by the National Blood Bank to have given a high number of volunteers.

#### Global Volunteer Month Malaysia – A day at MUFG Bank – November 2017

This year's GVM CSR was themed: Nurturing the children of today to be the leaders of tomorrow.

This year's initiative entitled 'A day at MUFG Bank' was to educate underprivileged children from an orphanage and a special needs centre to experience a day in our Bank. The centres invited were the Home for handicapped children and Ozanam Home for abused and abandoned children.

This year our much loved NAO (robot with artificial intelligence) was also flown in from our Singapore office to welcome the children on the tour. The children who were from 7 to 11 years old began their journey to the bank as early as 8.30am and was welcomed by the robot NAO with a dance. All of 77 volunteers who were tasked In 6 different groups to entertain and guide the children also participated in the sing-along to warm things up. The tour is based on the 3 specific functions of the bank which was the Banking Hall, Operations department and also the Vault. This tour was also guided by our very own MUFG story book which feature NAO as the main character of the MUFG story. Each of the pit stops of the tour contained an informative lesson on financial literacy. The children also experienced the fine art of money counting which is distinctly unique in the Japanese Banking culture.

The children was then further entertained with a selection of fun games and quizzes which included a colouring competition, a balloon passing game and hit the Pinata as the finale. Even our CEO Mr. Uchiyama

took time to participate with the children. Each of the children returned home with an exclusive MUFG gift bag which included an MUFG coin box, story book, stationary for school and snacks.

Our staff in Malaysia also gathered some funds to donate daily needs to both of the homes worth over RM5,000.00.

Each of the children returned home with a smile on their faces and hopefully a better understanding of what happens in a Bank and the importance of saving money.

## MUFG Food Fest 2017 – December 2017

This year, we organised our first ever Food Fest in order to raise funds for charity. As Malaysians, we are well known for our wide array of gastronomic delights and in true Malaysia spirit what better way to raise funds for a greater good than to celebrate our diverse selection of food.

Over 13 teams participated, each with a different concept and type of cuisine, which included Tex-Mex, Thai, Mongolian, Malay, Indian, Japanese, Korean and Middle-eastern. Our food section was also divided into main dishes, finger food and dessert.

In a span of just 1 hour, all the food was sold out and we managed to raise over RM8,000.00. The winning team was given the honour to choose a charity of their choice from our list of registered charitable organisations in which they chose to aid a Children and Women's centre and contribute to their well-being and education of underprivileged and abused girls.





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# DIRECTORS' REPORT

#### FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

The Directors have pleasure in submitting their report and the audited financial statements of the Bank for the financial year ended 31 March 2018

#### **PRINCIPAL ACTIVITIES**

The principal activities of the Bank during the year are banking and related financial services. There has been no significant change in the nature of the principal activities during the financial year.

#### **HOLDING COMPANIES**

The Bank is a subsidiary of MUFG Bank, Ltd. (formerly known as The Bank of Tokyo-Mitsubishi UFJ, Ltd.) and Mitsubishi UFJ Financial Group, Inc. ("MUFG"), of which both are incorporated in Japan, and regarded by the Directors as the Bank's immediate holding and ultimate holding company, during the financial year and until the date of this report.

#### **CHANGE OF THE BANK'S NAME**

With effect from 2 April 2018, the name of the Bank was changed from Bank of Tokyo-Mitsubishi UFJ (Malaysia) Berhad to MUFG Bank (Malaysia) Berhad.

#### **RESULTS**

RM'000

Profit after tax for the year

284,475

In the opinion of the Directors, the results of the operations of the Bank for the financial year ended 31 March 2018 have not been substantially affected by any item, transaction or event of a material and unusual nature nor has any such item, transaction or event occurred in the interval between the end of that financial year and the date of this report.

#### **RESERVES AND PROVISIONS**

There were no material transfers to or from reserves and provisions during the financial year under review except as disclosed in the statement of changes in equity.

#### **DIVIDENDS**

No dividend was paid during the financial year and the Directors do not recommend any dividend to be paid for the financial year ended 31 March 2018.

#### **ISSUE OF SHARES AND DEBENTURES**

There were no changes in the issued and paid up share capital of the Bank during the financial year.

There were no issues of debentures during the financial year.

#### **DIRECTORS OF THE BANK**

Directors who served during the financial year until the date of this report are:

Y.Bhg. Dato Abdul Rahim bin Osman

Mr. Yuta Uchiyama

Y.Bhg. Dato' Mohd Sallehuddin bin Othman

En. Ismail bin Mahbob

Mr. Hiroaki Demizu (appointed on 22 June 2018) Mr. Shigekatsu Niwa (resigned on 27 March 2018)

#### **DIRECTORS' BENEFITS**

Since the end of the previous financial year, no Director of the Bank has received nor become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by the Directors as shown in Note 26 to the financial statements or the fixed salary of a full-time employee of the Bank or of related corporations) by reason of a contract made by the Bank or a related corporation with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest.

There were no arrangements during and at the end of the financial year which had the object of enabling Directors of the Bank to acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate.

#### **DIRECTORS' INTERESTS IN SHARES**

The interests and deemed interests in the shares of the Bank and of its related corporations of those who were Directors at financial year end as recorded in the Register of Directors' Shareholdings are as follows:

	Number of Ordinary Shares			
	At	At		At 31 March 2018 /* Date of
	1 April 2017	Bought	Sold	Resignation
Interests in the Ultimate Holding Company				
Mitsubishi UFJ Financial Group, Inc.				
Mr. Yuta Uchiyama	7,938.406	364.599	-	8,303.005
Mr. Shigekatsu Niwa*	984.633	10.420	-	995.053

None of the other Directors holding office at 31 March 2018 had any interest in the shares in the Bank and of its related corporations during the financial year.

#### **OPTIONS GRANTED OVER UNISSUED SHARES**

No options were granted to any person to take up unissued shares of the Bank during the financial year.

#### **BUSINESS STRATEGY AND OUTLOOK**

#### **OVERVIEW OF THE ECONOMY AND PROSPECTS FOR FINANCIAL YEAR 2018**

#### **GLOBAL ECONOMY**

In 2017, the strong rebound in economic activity, propelled the global economy to record its highest growth rate since 2011. The renewed strength in GDP growth was driven mainly by robust investments in the advanced economies, which in turn fostered favourable external demand, particularly for Asia. Amid improving demand, several major central banks raised their key policy rates as part of their policy normalisation.

With improved economic activity, global recovery continued in 2017, both in the advanced and emerging markets. The recovery in the euro area, accommodative policies in the United States, and ongoing growth-focused policies in China are expected to further support global growth. In Japan, the economy continues to be supported by global demand and accommodative monetary and fiscal policies, as well as an increase in spending for the 2020 Tokyo Olympics. Therefore, global economic expansion is expected to continue in 2018, driven by accommodative policies, positive sentiments across major economies, encouraging macroeconomic indicators and a broadly stable risk environment. Meanwhile, emerging economies will potentially benefit from the broad-based global recovery, sustained domestic activities and implementation of accommodative policies.

#### **MALAYSIAN ECONOMY**

The Malaysian economy performed strongly in 2017, registering a growth of 5.9% (2016: 4.2%). Growth was anchored by domestic demand, reflecting faster expansion in both private and public sector spending. Similar to the region, Malaysia benefited from the broad-based global recovery, with gross exports increasing at its fastest pace since 2004. The realisation of positive spill overs from the external sector further reinforced domestic demand. In 2017, the domestic economic growth has been mainly supported by the private sector. The export segment had also benefited from global growth and the weak ringgit.

Going forward, the Malaysian economy is expected to remain strong with estimated Gross Domestic Product growth of between 5.5% and 6.0% in 2018, supported by domestic demand. The external sector will also provide impetus to the economy, driven by improvement in global growth while the domestic economy will remain supported by accommodative macro policies and stable employment market.

The Malaysian financial system remains well-capitalised, sustaining resilience in both liquidity and asset quality. The banking sector will continue to ride on opportunities within the domestic market, including prospects of income growth and healthy labour market which remain supportive of private consumption and credit expansion. Amidst this backdrop, the banking system is expected to remain supported by domestic economic activities, strong capitalisation, stable funding and liquidity positions as well as sustained profitability.

#### STRATEGIES AND DIRECTIONS

In facing these uncertain times, the Bank will continue to emphasise on operational efficiencies to deliver superior financial performance, including implementing effective cost control and balance sheet management. The Bank will remain prudent in cost management whilst maintaining balance sheet efficiencies, driving market share by offering competitive pricing and attractive terms as well as innovative product features.

The Bank will continue to build on its strengths to further develop its business and sustain its market position. The Bank will continue to focus on sustaining its operational excellence and efficiency, adopt prudent and responsible financing practices, while upholding strong corporate governance and compliance culture as well as sound risk management practices.

The Bank aims to expand its corporate lending business by leveraging on its existing clientele with good track record and acquire targeted new corporate clients in growth and resilient sectors.

#### **OVERVIEW OF THE ECONOMY AND PROSPECTS FOR FINANCIAL YEAR 2018 (CONTD)**

#### STRATEGIES AND DIRECTIONS (CONTD)

Given the challenging market environment, the Bank's treasury and capital market operations will continue to ensure that risk management and liquidity positions remain strong.

The Bank will continue to work closely to fulfil our customers' needs to remain competitive, comprehensive and relevant to customers' needs. In addition, we will continue to expand on new business channels and continue to grow fee income segment through foreign exchange related transactions and transactional banking services.

With the rapid advancement in technology in the banking space, the Bank will stay agile in response to the digital banking evolution and will further enhance its digital capabilities to better serve its customers' needs. The Bank will continue to leverage on its strong corporate branding as a reputable, safe and efficient commercial bank while expanding its businesses organically.

#### **PROSPECTS FOR FINANCIAL YEAR 2018**

#### **Global Economy: Positive sentiments**

Global economy will continue to be driven by accommodative policies, positive sentiments across major economies and encouraging macro indicators. The US economy is expected to be supportive of global growth in 2018, coupled with continued growth in the euro area and Japan, as well as ongoing growth-focused policies in China. Among the major advanced economies, the US is on track for further recovery, with the continuation of growth supported by favourable financial conditions and economic sentiments. Japan's economy is projected to grow albeit at a modest pace, partly due to fading fiscal support. Although the recovery in the euro area is expected to be moderate underpinned by domestic demand and improving labour market condition, post-Brexit uncertainties may dampen sentiments in Europe. As for Asia, being the main global growth engine, it is expected to maintain a steady growth path supported by the pickup in global economy, trade activities and broadly accommodative policies. In particular, China will continue to be driven by sustained domestic consumption amid the Government's ongoing rebalancing programmes. While global growth is expected to remain broadly stable in 2018 and risks are more balanced, various challenges could potentially arise due to policy uncertainties in major advanced economies, trade protectionism, post-Brexit uncertainties and geopolitical tensions in the Middle East and East Asia.

#### Malaysia: Strong Growth Momentum to Continue

The Malaysian economy is expected to remain strong in 2018. GDP growth is likely to be between 5.5% - 6.0% in 2018, supported by domestic demand. Growth momentum will continue to benefit from positive spill overs of better global growth on to domestic economic activity. The domestic economy is expected to be driven by sustained private sector activities. Higher income and stable labour market conditions will continue to support private consumption. Private investment is projected to be sustained by the implementation of existing and new investment projects, particularly in the services and manufacturing sectors.

Exports will be supported by sustainable economic growth of major trading partners and firmer commodity prices. On the supply side, growth is expected to be broad-based. The services sector will be buoyed by strong domestic economic activities while the manufacturing sector will be supported by sustained external demand and consumption activities. In the construction sector, growth is expected to be underpinned by major civil engineering projects. The mining and quarrying sector is projected to be supported by higher output from new oil and gas facilities. As for the agriculture sector, growth is expected to be supported by improvement in Crude Palm Oil ("CPO") yields.

In 2018, economic policies will continue to remain supportive of sustainable growth amid a stable price environment. With the economy on a steady growth path and normalisation of rates, Bank Negara Malaysia ("BNM") raised the Overnight Policy Rate ("OPR") by 25 bps to 3.25% on 25 January 2018. Underpinned by strong capitalisation, stable funding capacity and healthy liquidity position, the banking sector is expected to remain an effective financial intermediary by providing steady access of credit to households and businesses in support of domestic economic activities.

#### **CORPORATE GOVERNANCE**

#### THE BOARD OF DIRECTORS

The Bank's Board of Directors ("The Board") has always maintained the highest standards of corporate governance to protect and enhance the interest of all stakeholders, which include depositors and borrowers, shareholders and employees. The Board is responsible for the strategic direction of the Bank, formulation of policies and stewardship of its resources. The policies of the Bank will not only continue to exist in their present form but will continually be reviewed and enhanced. The Board ensures effective application of the principles and standards established by BNM in the Guidelines on Corporate Governance ("CG") and is reflective of good corporate governance best practices set out in the Malaysian Code on Corporate Governance 2017.

The Board consists of five (5) members, with two (2) Executive Directors and one (1) of them is the Chief Executive Officer ("CEO"), and three (3) Independent Directors.

The Independent Directors are Y.Bhg. Dato Abdul Rahim bin Osman (Dato Abdul Rahim), Y.Bhg. Dato' Mohd Sallehuddin bin Othman (Dato' Sallehuddin) and En. Ismail bin Mahbob (En. Ismail).

**Dato Abdul Rahim bin Osman**, aged 71, was appointed as a Director of the Bank on 1 June 2011. He is a member of the Audit Committee, Nomination Committee, Remuneration Committee and Risk Management Committee. He graduated with a Bachelor of Science, and holds a Masters of Business Administration from Northern Illinois University, Dekalb, Illinois, USA. He also attended the Advanced Management Programme at Harvard Business School at Harvard University in the United States.

He had served both in the private and public sectors. He started his working career in Dunlop Malaysia Industries Berhad. In the public sector, he served KTM Berhad and was its Chief Executive Officer from 1990 to 1997. Upon retirement from KTM Berhad, he ventured into private business providing services in the transportation sector as well as consultancy and engineering services in the railway sector.

He had also served on the boards of several public listed companies namely, Reliance Pacific Berhad, A&M Berhad and HIL Industries Berhad.

**Mr. Yuta Uchiyama**, aged 53, was appointed as CEO/President and Executive Director of the Bank on 27 August 2016. Mr. Uchiyama is a member of the Nomination Committee. He graduated with a B.A. in Political Science from the Waseda University in Japan.

He began his career at The Sanwa Bank, Ltd in April 1988.

He has 29 years of experience in holding various positions in Japan as well as MUFG oversea branches such as Los Angeles, Amsterdam, Kingdom of Bahrain, Dubai and London.

Prior to his appointment in the Bank, he was the General Manager of Credit Division for Europe, Middle East and Africa (EMEA) in London overseeing credit sanctions for all Corporate Credits in EMEA region.

**Dato' Mohd Sallehuddin bin Othman**, aged 67, was appointed as a Director of the Bank on 20 November 2013. He is the Chairman of both Audit Committee and Nomination Committee. He is also a member of the Risk Management Committee and Remuneration Committee. He graduated from MARA Institute of Technology with ACCA qualification and from Luton College of Technology, UK with ICMA qualification. He holds a M. Sc in Administrative Sciences from City University of London, UK.

He started his career with various audit firms before taking up accounting and finance positions from 1975 to 1980 in Lembaga Padi & Beras Negara (now known as BERNAS) and Pernas Charter Management (part of MMC Group). From 1981 to 1986, he was a Control Officer in Controllers Department, Asian Development Bank ("ADB") based in Manila in Philippines in charge of disbursement functions of various projects in Asia Pacific countries financed by ADB.

He later joined Permodalan Nasional Berhad from 1986 to 1994 as Senior Manager of Corporate Services in charge of monitoring of performance of various invested companies, and subsequently as General Manager of Human Resources Department.

#### THE BOARD OF DIRECTORS (CONTD)

From 1994 to 2000, he was with UMW Holdings Berhad, a public listed company on Bursa Malaysia initially as Executive Director of Automotive Division (principally with oversight functions over UMW Toyota and Perodua) since 1994. Subsequently, he was appointed as Group Managing Director with an overall responsibility of fiduciary duty as a Board member of various UMW Group of companies and day-to-day managing the operations of the Group.

From 2001 until his retirement in July 2006, he served as Group Managing Director of Malaysian Industrial Finance Berhad ("MIDF"), a publicly listed company at that time. His main responsibilities included being a Director of MIDF Group of companies (in asset management, stock-broking, investment bank, issuing house, development finance, and property), and in charge of day-to-day operations of the Group.

After his retirement, he served as an Independent Non-Executive Director of Al Rajhi Banking & Investment Corporation (M) Berhad for 3 years until April 2011; and AXA Affin Life Insurance Malaysia Berhad from December 2006 until December 2017.

Currently, he is also an Independent Non-Executive Chairman of MSIG Insurance (M) Berhad, and Public Interest Director of Federation of Investment Managers Malaysia and a Board Director of several private limited companies.

**En. Ismail bin Mahbob**, aged 66, was appointed as an Independent Director of the Bank on 20 June 2014. He is the Chairman of the Risk Management Committee and the Remuneration Committee and also a member of the Audit Committee and Nomination Committee. En. Ismail holds a Diploma in Marketing from the Chartered Institute of Marketing, UK and an associate of the Association of Chartered Islamic Finance Professional ("ACIFP") from the International Centre for Education in Islamic Finance, Malaysia ("INCEIF").

He started his professional career with the insurance industry in 1977. He had served in senior positions of various sectors of the industry in the capacity of a broker, insurer, reinsurer and a retakaful operator. His last position was as the President/Chief Executive Officer of MNRB Retakaful Malaysia Berhad, Malaysia from 2007 till his retirement in 2012.

After his retirement, he was appointed as an Independent Director of the Export-Import Bank of Malaysia Berhad ("EXIM Bank Malaysia") in 2012 and the Saudi Reinsurance Company, Saudi Arabia (Saudi Re). He was also an Ad Junct Fellow of the College of Business, Universiti Utara Malaysia ("UUM").

**Mr. Hiroaki Demizu**, aged 52, was appointed as a Director of the Bank on 22 June 2018. He graduated with Bachelor of Engineering from Osaka University, Japan.

He is the Chief Risk Officer for Asia and General Manager of MUFG Bank, Ltd and Mitsubishi UFJ Finance Group, Inc., heading Asian Risk Management and Compliance Division.

He is responsible for planning, promotion, guidance, support and overall control of comprehensive management/operation of various risks including credit risk, market risk, funding liquidity risk and operational risk in the Asian regions.

He also provides risk management guidance to MUFG Asia & Oceania and East Asia, Mitsubishi UFJ Trust & Banking in Asia, Mitsubishi UFJ Securities Holdings in Asia.

As a member of the key risk management committees, he contributes to the short to long term business planning within the region and globally.

He served on the Board of CIMB Group Holdings Berhad as Non-Independent Non-Executive Director from March 2016 to October 2017, overseeing the business affairs relating to risk management of CIMB Group; and aiming to create value for shareholders by aligning the interests of all stakeholders and set the tone for the Group where ethics and values are concerned.

The members of the Board are professionals in their own rights and they possess wide-ranging experiences, skills and expertise in the private sector as well as the banking industry. The members of the Board are persons of high calibre and integrity and they fulfilled the Standards on Fit and Proper Criteria under the Financial Services Act 2013 ("FSA 2013").

#### THE BOARD OF DIRECTORS (CONTD)

The roles of the Chairman and CEO are independent with clearly defined roles and responsibilities, authority and accountability to ensure proper balance of responsibility and authority. The independent directors are distinct from management and do not have any business or other relationship that could materially interfere with the exercise of their independent judgement. The Chairman is not involved in the daily management of the Bank.

- (a) Roles and Responsibilities of the Board
  - Review and approve strategies, business plans, other initiatives which would singularly or cumulatively, have a material impact
    on the Bank's risk profile, significant policies and monitor Senior Management's performance in implementing them;
  - Ensure that the Bank establishes comprehensive risk management policies, processes, infrastructure and resources, to manage the various types of risks;
  - Ensure the effectiveness of Risk Management Framework by taking into consideration the changes in business environment to control the Bank's risk taking activities. Also, to provide constructive challenge on the credibility and robustness of the framework;
  - Establish periodic review on quantity and quality of the Risk Management reporting;
  - Oversee and approve the recovery and resolution as well as business continuity plans for the Bank to restore its financial strength, and maintain or preserve critical operations and critical services when it comes under stress;
  - Set up an effective internal audit department, staffed with qualified internal audit personnel to perform internal audit functions, covering the financial and management audit;
  - Establish a rigorous process for the appointment and removal of directors;
  - Oversee the selection, performance, remuneration and succession plans of the CEO, control function heads and other
    members of Senior Management, such that the Board is satisfied with the collective competence of Senior Management to
    effectively lead the operations of the Bank;
  - Establish a written policy to address Directors' actual and potential conflict of interest;
  - Establish and ensure the effective functioning of various Board committees;
  - Promote Shariah compliance in accordance with expectations set out in Shariah Governance Framework for Islamic Financial Institutions and ensure its integration with the Bank's business and risk strategies;
  - Ensure the effective management of the Bank's capital and capital adequacy levels to ensure fulfillment of regulatory and internal requirements;
  - Ensure that the relevant stakeholders discharge their responsibilities for the development and effective implementation of the Bank's capital management policies and processes;
  - Approve credit transactions to connected parties based on Guidelines on Credit Transactions and Exposures with Connected Parties;
  - Engage with Chief Compliance Officer ("CCO") on a regular basis to provide the opportunity for the CCO to discuss issues faced by the compliance function. The Board should also consider engaging the CCO without the presence of other members of Senior Management from time to time;
  - Provide the CCO with direct and unimpeded access to the Board;

#### THE BOARD OF DIRECTORS (CONTD)

- (a) Roles and Responsibilities of the Board (Contd)
  - Ensure that the CCO is supported with sufficient resources, including competent officers, to perform his/her duties effectively;
  - Oversee the implementation of the Bank's governance framework and internal control environment, and periodically review
    whether these remain appropriate in the light of material changes to the size, nature and complexity of the Bank's operations;
  - Promote, together with Senior Management, a sound corporate culture within the Bank which reinforces ethical, prudent and professional behaviour;
  - Promote sustainability through appropriate environmental, social and governance considerations in the Bank's business strategies;
  - Promote timely and effective communication between the Bank and BNM on matters affecting or that may affect the safety and soundness of the Bank;
  - Undertake the Board's duties and responsibilities as well as oversight functions as stipulated in the Companies Act 2016 ("CA 2016"); FSA 2013; Islamic Financial Services Act, 2013 (IFSA 2013); BNM Policy Documents and Guidelines and any other regulations or directives issued by BNM from time to time; and
  - Undertake the Board's duties and responsibilities and oversight functions as stipulated in Section 28.2 of the BNM Anti-Money Laundering and Counter Financing of Terrorism (AML/CFT) – Banking and Deposit-Taking Institutions (Sector 1) Guideline.
- (b) Performance Criteria used to assess the Board as a whole and individually

The effectiveness of the Board is measured against the Bank's performance in terms of profitability, internal controls, compliance, risk management and cost effectiveness.

#### (c) Directors' Training

The Board acknowledges the importance of continuing education for its Directors to ensure each Director possesses the knowledge and skills necessary to fulfil their responsibilities.

During the financial year ended 31 March 2018, all the Directors have attended various training programmes on issues relevant to their duties and responsibilities to further enhance their skills and knowledge and keep abreast with the latest developments in the industry and changes in the new statutory and regulatory requirements.

#### THE BOARD OF DIRECTORS (CONTD)

(c) Directors' Training (Contd)

Training programmes attended by Directors during the financial year are as follows:

No.	Training Programmes	Organiser	Attended by
1	Efficient Inefficiency: Making Boards Effective in a Changing World by Professor Sampler	FIDE Forum	Dato Abdul Rahim
2	Compliance Conference 2017	BNM	Dato Abdul Rahim
3	Risk and Reward: What Must Boards Know About A Sustainable FI Remuneration System for Senior Management and Material Risk Takers?	FIDE Forum	Dato Abdul Rahim En. Ismail
4	Cryptocurrency and Blockchain Technology by Mr Eric E. Vogt	FIDE Forum	Dato Abdul Rahim Dato' Sallehuddin
5	Global Symposium on Development Financial Institutions	BNM and the World Bank	Dato Abdul Rahim
6	2nd Securities Commission - FIDE FORUM Dialogue: Leveraging Technology for Growth	FIDE Forum	Dato Abdul Rahim
7	Industry Seminar on Recovery and Resolution Planning Malaysia (RRP)	BNM and PIDM	Dato' Sallehuddin
8	Directors' Training	MSIG Insurance Malaysia Berhad	Dato' Sallehuddin
9	Global Symposium on Development Finance Institutions	BNM and the World Bank	En. Ismail
10	Building High Impact Directors Programme	MINDA	En. Ismail
11	Manager's Training and Compensation Module Briefing Sessions	BTMU Global HR (Asia)	Mr. Shigekatsu Niwa
12	Financial Institution Directors' Education (FIDE) - Corporate Governance Programmes ~ Module A	The ICLIF Leadership & Governance Centre	Mr. Shigekatsu Niwa
13	Financial Institution Directors' Education (FIDE) - Corporate Governance Programmes ~ Module B	The ICLIF Leadership & Governance Centre	Mr. Shigekatsu Niwa Mr. Yuta Uchiyama
14	The 21st Malaysian Banking Summit "Banking in a New Era – Disruptive Technology Shaping the Future of Banking"	Asian Strategy and Leadership Institute (ASLI)	Mr. Yuta Uchiyama
15	Navigating the VUCA World by Professor Tan Sri Dato' Dr. Lin See-Yan	FIDE Forum	Dato Abdul Rahim
16	Bank Negara Malaysia Annual Report 2017 / Financial Stability and Payments Systems Report 2017 Briefing Session	BNM	Dato Abdul Rahim
17	Managing Cyber Risks in Financial Institutions	FIDE Forum	En. Ismail

#### THE BOARD OF DIRECTORS (CONTD)

#### (d) Tenure of Independent Directors

The Board considers that fundamentally the independence of Directors are based on their capacity to put the best interests of the Bank and its shareholder ahead of other interests, that Directors are capable of exercising objective independent judgement.

The Board shall ensure that the length of service of the Directors does not impair the independent judgement of decision making or materially interfere with the Directors ability to act in the best interest of the Bank.

The tenure limits for Independent Director should generally not exceed nine (9) years, except under exceptional circumstances or as part of transitional arrangements towards full implementation of the succession plans of the Bank.

#### (e) Frequency and Conduct of Board Meetings

Board meetings are conducted not less than six (6) times a year to discuss key issues of the Bank including review of the financial performance, operations and risk management of the Bank and to deliberate on matters that require the Board's decision and approval.

A total of ten (10) Board meetings were held during the financial year ended 31 March 2018. The details of attendance of each member at the Board meetings held during the financial year ended 31 March 2018 are as follows:

Director	Number of	Number of Meetings		
	Held	Attended		
Y.Bhg. Dato Abdul Rahim bin Osman Chairman & Independent Director	10	10		
Mr. Yuta Uchiyama Chief Executive Officer / President and Executive Director	10	9		
Y.Bhg. Dato' Mohd Sallehuddin bin Othman Independent Director	10	10		
En. Ismail bin Mahbob Independent Director	10	10		
Mr. Shigekatsu Niwa Non-Independent Non-Executive Director	10	10		

The Board established Board Committees to oversee critical and major functional areas of the Bank.

The function and terms of reference of Board Committees as well as authority delegated by the Board to the Committees have been approved by the Board and are revised from time to time to ensure that they are relevant and up-to-date.

#### **BOARD COMMITTEES**

(a) Nomination Committee ("NC")

The composition of NC is as follows:

Y.Bhg. Dato' Mohd Sallehuddin bin Othman (Chairman)

Mr. Yuta Uchiyama (Member)

Y.Bhg. Dato Abdul Rahim bin Osman (Member)

En. Ismail bin Mahbob (Member)

Mr. Shigekatsu Niwa (Member) (resigned on 27 March 2018)

The NC meets at least 4 times a year or as and when required and during the financial year ended 31 March 2018, the NC held eight (8) meetings.

The details of attendance of each member at the NC meetings held during the financial year ended 31 March 2018 are as follows:

NO March ex	Number of Meetings		
NC Member	Held	Attended	
Y.Bhg. Datoʻ Mohd Sallehuddin bin Othman Chairman	8	8	
Mr. Yuta Uchiyama Member	8	8	
Y.Bhg. Dato Abdul Rahim bin Osman Member	8	8	
En. Ismail bin Mahbob Member	8	8	
Mr. Shigekatsu Niwa Member	8	8	

NC is responsible for the following matters:

- to establish the minimum requirements for the Board on the required mix of skills, experience, qualifications and other core competencies of a Director and CEO. The requirements and criteria shall be approved by the full Board;
- to assess and recommend to the Board the nominees for appointment; re-appointment upon the expiry of terms of appointment as approved by BNM; or removal of Directors, Senior Management and Shariah Committee members if he/she no longer meets the minimum requirements set out in paragraphs 10.2 to 10.5 and 17.2 to 17.4 of CG respectively and paragraphs 33(c) and (d) of the IFSA 2013, or has been assessed to be ineffective, errant or otherwise unsuited to carry out his/her responsibilities;
- to assess and recommend to the Board the nominees for appointment or removal of Company Secretary if he/she is disqualified under Section 238 of the CA 2016 or no longer complied with the Fit and Proper requirements;
- to oversee the overall composition of the Board and Board Committees in terms of appropriate size, required mix of skills, experience and core competencies and adequate balance between Executive Directors, Non-Executive Directors and Independent Directors through annual review;
- to establish the mechanism for the formal assessment on the effectiveness of the Board as a whole and the contribution of
  each Director to the effectiveness of the Board, the contribution of the Board's various committees and the performance of
  the CEO as well as other Senior Management and Company Secretary. The annual assessment to be conducted shall be based
  on objective performance criteria as approved by the full Board;

#### **BOARD COMMITTEES (CONTD)**

- (a) Nomination Committee ("NC") (Contd)
  - to ensure that all Directors receive appropriate continuous training programmes in order to keep abreast with the latest developments in the industry and changes in the new statutory and regulatory requirements;
  - to support the Board oversight on the appointment, succession planning and performance evaluation of Senior Management, Shariah Committee ("SC") members and Company Secretary;
  - to assess on an annual basis that the Directors/CEO, Senior Management and Shariah Committee members are not disqualified under Section 59 of the FSA 2013 and Section 68 of IFSA 2013 and that the Directors/CEO and Shariah Committee members continue to comply with the standards for 'fit and proper' criteria as approved by the Board;
  - to assess and to ensure Independent Directors comply with the definition of Independent Director as defined in the CG;
  - to carry out such other responsibilities as may be specified by BNM or delegated by the Board from time to time;
  - to assess and nominate the appointment or renewal of appointment of Expatriates Officers consistent with the qualifications, experience and criteria applicable in BNM's guidelines; and
  - to monitor the effectiveness of transfer of skills and expertise from expatriates employed in Senior Management and specialist positions to staff of the Bank as well as the industry generally.
- (b) Remuneration Committee ("RC")

The composition of RC is as follows:

En. Ismail bin Mahbob (Chairman)

Y.Bhg. Dato Abdul Rahim bin Osman (Member)

Y.Bhg. Dato' Mohd Sallehuddin bin Othman (Member)

The RC meets at least once a year or as and when required.

During the financial year ended 31 March 2018, the RC held two (2) meetings.

The details of attendance of each member at the RC meetings held during the financial year ended 31 March 2018 are as follows:

RC Member	Number	Number of Meetings		
	Held	Attended		
En. Ismail bin Mahbob Chairman	2	2		
Y.Bhg. Dato Abdul Rahim bin Osman Member	2	2		
Y.Bhg. Dato' Mohd Sallehuddin bin Othman Member	2	2		

#### **BOARD COMMITTEES (CONTD)**

(b) Remuneration Committee ("RC") (Contd)

The RC is responsible for the following matters:

- to review periodically and recommend to the Board the remuneration policy of the Bank, including material changes made to the policy to ensure that the remuneration remains appropriate to each Director, Member of SC, member of Senior Management and other Material Risk Taker's contribution, taking into account the level of expertise, commitment and responsibilities undertaken;
- to review annually the remuneration for each Director, member of Senior Management and other Material Risk Taker;
- to recommend to the Board a framework of remuneration for Directors, SC members, CEO and Senior Management covering fees, salaries, allowances, bonuses and benefits-in-kind in discharging their duties;
- to recommend to the Board the adjustments in remuneration package reflecting the SC members, Executive Directors and CEO's contributions for the year; and which are competitive and consistent with the Bank's culture, objectives and strategy;
- to ensure that the level of remuneration for Non-Executive Directors and Independent Directors are linked to their level of responsibilities undertaken and contribution to the effective functioning of the Board;
- to review the remuneration package of the Senior Management; and
- to carry out such other responsibilities as may be specified by BNM or delegated by the Board from time to time.

#### (c) Audit Committee ("AC")

The composition of AC is as follows:

Y.Bhg. Dato' Mohd Sallehuddin bin Othman (Chairman) Y.Bhg. Dato Abdul Rahim bin Osman (Member)

En. Ismail bin Mahbob (Member)

The AC meets at least four (4) times a year and during the financial year ended 31 March 2018, nine (9) meetings were held.

The External Auditors may request a meeting with or without the presence of the Management.

The AC may at their discretion invite any director, executive directors or any person to attend the meeting.

The details of attendance of each member at the AC meetings held during the financial year ended 31 March 2018 are as follows:-

AC Member	Number	Number of Meetings		
	Held	Attended		
Y.Bhg. Datoʻ Mohd Sallehuddin bin Othman Chairman	9	9		
Y.Bhg. Dato Abdul Rahim bin Osman Member	9	9		
En. Ismail bin Mahbob Member	9	9		

#### **BOARD COMMITTEES (CONTD)**

(c) Audit Committee ("AC") (Contd)

The terms of reference of the AC include the reinforcement of the independence and objectivity of the internal audit function and the specification of the scope and review of the Bank's financial statements which includes the findings of both the Internal and External Auditors. The AC also recommends the appointment and re-appointment of the External Auditors as well as reports to the Board on the maintenance of sound internal control system and adequacy of risk management processes and the fulfilment of regulatory compliances.

The primary objectives of the AC are:

- to support the Board in ensuring that there is reliable and transparent financial reporting process within the Bank;
- to oversee the effectiveness of the internal audit function of the Bank;
- to foster a quality audit of the Bank by exercising oversight over Internal Auditors; and External Auditors in accordance with the expectations set out in the policy document on External Auditor;
- to act as a committee of the Board to assist in discharging the Board's responsibilities in relation to the Bank's good governance, management and internal controls, accounting policies and financial reporting;
- to provide, by way of regular meetings, a line of communication between the Board and the External Auditors; and
- to enhance the perceptions held by other interested parties (such as shareholders, regulators and other financial institutions) of the credibility and objectivity of financial reports.

The AC is authorised by the Board:-

- to be provided with sufficient support and resources to investigate any matter within their mandates;
- to seek any information it requires from any employee and all employees are directed to cooperate with any request made by the AC: and
- to obtain external legal or other independent professional advice and to secure the attendance of outsiders with relevant experience and expertise if it considers this necessary, and the cost of such advice shall be borne by the Bank.

The functions and responsibilities of the AC are:

#### **Internal Audit**

- to approve on the appointment, performance appraisal and remuneration, transfer and dismissal of the Chief Internal Audit
  ("CIA");
- to review and approve the audit plan, audit charter, procedure manual and budgeted man-days;
- to review the scope of Internal Audit and to confirm that Management has placed no restrictions on the scope of audits;
- to establish a mechanism to assess the performance and effectiveness of the internal audit function;
- to ensure that the internal audit function is adequately resourced and has appropriate standing within the Bank and to ensure coordination between the Internal and External Auditors:
- to consider the findings of the Banking Supervision Department of BNM (if any) and Management's response;

#### **BOARD COMMITTEES (CONTD)**

(c) Audit Committee ("AC") (Contd)

#### Internal Audit (Contd)

- to review the key audit reports and consider the major findings of internal investigations; and ensuring that Senior Management is taking necessary corrective actions in a timely manner to address control weaknesses, non-compliance with laws, regulatory requirements, policies and other problems identified by the Internal Audit and other control functions; and
- to note the significant disagreements between CIA and the Senior Management team, irrespective of whether these have been resolved, in order to identify any impact the disagreements may have on the audit process or findings.

#### **External Auditors**

- to review and make recommendation on the appointment/re-appointment, removal and remuneration of the External Auditors to the Board;
- to monitor and assess the objectivity, performance and independence of the External Auditors and their services including by approving the provisions of non-audit services by External Auditors;
- to monitor and assess the effectiveness of the External Audit including by meeting with the External Auditors without the presence of Management at least annually;
- to review the External Auditors' Management Letter (if any) and ensure Management takes necessary corrective actions in a timely manner to address external audit findings and recommendations; and
- to maintain regular, timely, open and honest communication with the External Auditors, and requiring the External Auditors to report to the AC on significant matters.

#### Financial Reporting

- to review the accuracy and adequacy of the Chairman's Statement in the directors' report, CG disclosure and interim financial reports in relation to the preparation of financial statements; and
- to review the interim and annual financial statements before submission to the Board, focusing particularly on:
  - (i) any changes in accounting policies and practices
  - (ii) major judgemental areas
  - (iii) significant adjustments resulting from the audit
  - (iv) the going concern assumption
  - (v) compliance with applicable financial reporting standards
  - (vi) compliance with BNM and legal requirements
  - (vii) adequacy of provision for contingencies and bad and doubtful debts

#### Risk Management and Governance

- to review the adequacy and effectiveness of the Bank's governance processes, risk management and internal controls prior to endorsement by the Board;
- to review third-party opinions on the design and effectiveness of the Bank's internal control framework; and

#### **BOARD COMMITTEES (CONTD)**

(c) Audit Committee ("AC") (Contd)

#### Risk Management and Governance (Contd)

- to monitor compliance with the Board's conflicts of interest policy which at a minimum must:
  - (i) identify circumstances which constitute or may give rise to conflicts of interests
  - (ii) clearly define the process for directors to keep the Board informed on any change in his circumstances that may give rise to a conflict of interests
  - (iii) identify those responsible for maintaining updated records on each director's conflicts of interest
  - (iv) articulate how any non-compliance with the policy will be addressed

#### Related Party Transactions

• to review and update the Board on all related party transactions and conflicts of interest situations that may arise within the Bank including any transaction, procedure or conduct that raises questions of management integrity.

#### Other Matters

- to consider other matters as the AC considers appropriate or as authorised by the Board.
- (d) Risk Management Committee ("RMC")

The primary objectives of the RMC are to oversee the Bank's activities in managing credit, market, liquidity, operational, information security and other risks; and to ensure that a risk management process is in place and functioning.

RMC is authorised to assist the Board in ensuring that the overall objectives of the Bank in risk management are achieved.

The composition of RMC is as follows:

En. Ismail bin Mahbob (Chairman)

Y.Bhg. Dato Abdul Rahim bin Osman (Member)

Y.Bhg. Dato' Mohd Sallehuddin bin Othman (Member)

The RMC meets at least once every quarter.

The RMC held eight (8) meetings during the financial year ended 31 March 2018.

The details of attendance of each member at the RMC meetings held during the financial year ended 31 March 2018 are as follows:

RMC Member	Number	Number of Meetings		
	Held	Attended		
En. Ismail bin Mahbob Chairman	8	8		
Y.Bhg. Dato Abdul Rahim bin Osman Member	8	8		
Y.Bhg. Dato' Mohd Sallehuddin bin Othman Member	8	8		

#### **BOARD COMMITTEES (CONTD)**

(d) Risk Management Committee ("RMC") (Contd)

The RMC's functions and responsibilities are to oversee the managing of key risk areas of the Bank covering credit risk, market risk, liquidity risk, operational risk and information security risk; and to ensure that the risk management process is in place and is functioning effectively. Its responsibilities include the review of risk policies and risk tolerance. A comprehensive Risk Management Policy approved by the Board has been implemented. It also reviews and assesses the adequacy of risk management process to identify, measure, monitor, control and manage the overall risk profile of the Bank.

The RMC's responsibilities and functions are:

#### Risk Governance

- to review and recommend risk management strategies, policies and risk tolerance for Board's approval;
- to review and assess adequacy of risk management policies and framework in identifying, measuring, monitoring and controlling
  risks and the extent to which these are operating effectively;
- to review periodic reports from respective departments which include Risk Management Units, Compliance, Housing Loan, Treasury, etc;
- to ensure infrastructure, resources and systems are in place for risk management i.e. ensure that the staff responsible for implementing risk management systems and performing those duties independently of the Bank's risk taking activities;
- to oversee the formal development of policies (including Credit risk, Market risk, Liquidity risk and Operational risk policies, Compliance related policies etc.) within the Bank, encompassing all products and businesses; and ensuring the development of policy manual and procedures;
- to execute oversight role regarding implementation of the Bank's Internal Capital Adequacy Assessment Process ("ICAAP");
- to approve credit transactions with connected parties based on Guidelines on Credit Transactions and Exposures with Connected Parties (at least 2 non-executive directors who are independent of the transaction) as delegated by the Board;
- to adhere to items 1 to 3 and 6 to 15 under Section 2 of BNM's "Guidelines on Management of IT Environment (GPIS 1)" on "Board and Management Oversight";
- to adhere to items 28.2 under Section 28 of BNM's 'Anti-Money Laundering and Counter Financing of Terrorism (AML/CFT) Banking and Deposit-Taking Institutions (Sector 1)';
- to provide input to the design and implementation of the remuneration system to ensure that risk exposures and risk outcomes are adequately considered;
- to approve the appointment, performance review and remuneration, and dismissal of the Chief Risk Officer ("CRO"); and
- to provide constructive challenge to Senior Management and critically review the risk information and developments affecting the Bank.

#### Risk Strategy

- to evaluate and assess the adequacy of strategies to manage the overall risk associated with the Bank's activities;
- to ensure strategies, policies and procedures of the ICAAP as well as internal capital target and risk appetite are reviewed annually under a formal review process that is well documented;

#### **BOARD COMMITTEES (CONTD)**

(d) Risk Management Committee ("RMC") (Contd)

#### Risk Strategy (Contd)

- to ensure that the capital management policies and activities are effectively integrated into the overall risk management framework;
- to recommend to the Board on the appropriateness and suitability of the Risk Appetite; and
- to review the capital planning and funding strategy.

#### Risk Management & Control

- to review Management's periodic reports on risk exposures, risk portfolio composition, risk management activities;
- to monitor, assess and advise on the credit risk portfolio composition of the Bank;
- to evaluate risks under stress scenarios and the capacity of the Bank's capital to sustain such risks;
- to assess the risk-return trade-off;
- to review reports of the credit review process, asset quality and ensure that corrective action is taken;
- to review and evaluate the various credit products engaged by the Bank to ensure that it is conducted within the standards and policies set by the Board;
- to evaluate and assess risk concerning development and introduction of new products and services;
- to review and evaluate business continuity management and processes;
- to oversee capital quantification and scenario analysis methodologies;
- to review the IT risk management framework of the Bank;
- to review the Bank's Single Counterparty Exposure Limit ("SCEL");
- to review the Threshold Limits for Business Sectors;
- to oversee the risk management for Islamic banking; and
- to ensure that the cyber security risk of the Bank is properly managed.

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK

The risk management within the Bank is governed by a risk management and internal control framework, which sets out the risk management governance and infrastructure, risk management processes and control responsibilities. In the Bank, effective risk management is inculcated by a risk awareness culture across all levels of staff in the Bank through effective communication, training, clear policies and procedures as well as organisational structure, which clearly defined roles and responsibilities of all employees.

The adequacy and effectiveness of the risk management and internal control framework are subject to periodic review by the Bank's control functions including Risk Management, Internal Audit and Compliance to ensure continuous improvements in operational efficiency while taking into consideration changes in risk appetite, external environment and regulatory requirements.

Notwithstanding the risk management and internal control framework that have been put in place, they provide reasonable, but not absolute assurance that the Bank will not be adversely affected by any event that may be reasonably foreseen.

#### Overall Risk Management Policy

The risks faced by the Bank are broadly divided into two categories:

- credit and market risks that are inherent in our profit-seeking activities; and
- risks associated with the Bank's operations.

The Bank's goal is to achieve a balance between earnings and risks. For this purpose, the Bank has instituted an integrated Risk Management Policy to identify, measure, monitor, control and manage risks using consistent standards and techniques in each of the Bank's business.

Outline of risk management and control responsibilities:

- the Board is ultimately responsible for the management of risks; the Board through the RMC maintains overall responsibility for risk oversight of the Bank;
- the RMC oversees Senior Management's functions in managing the key risk areas of the Bank in order to ensure that the risk management process is in place and functioning effectively. The Committee is responsible for the risk oversight for the major areas of risk covering credit risk, market risk, liquidity risk, operational risk and information security risk. Its responsibilities also include the review and recommendation of the risk management strategies, policies and risk tolerance. It also reviews and assesses adequacy of risk management policies and framework in identifying, measuring, monitoring, controlling and managing the overall risk; and
- dedicated independent risk management and control committees are responsible for identification, monitoring of risks and monitoring of compliance with the risk policies.

The independent risk management committees which comprise members of the management team, relevant heads of department and chaired by CEO are as follows:

- (a) Assets & Liabilities Management Committee
- (b Market Risk Committee
- (c) Credit Risk Management Committee
- (d) Business Continuity Management Committee

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK (CONTD)

Overall Risk Management Policy (Contd)

The CRO chairs the Operational Risk Management and Control Committee ("ORMCC").

The AC, supported by Internal Audit Department ("IAD"), is to provide an independent assessment of the adequacy and reliability of the risk management processes, and compliance with risk policies and regulatory guidelines of the above risk management committees.

The SC is responsible to provide Shariah decision, views and opinions relating to Islamic financial business of the Bank including the endorsement of product-related documentation and Shariah-related policies and procedures.

The Bank has established, within its risk management policy, a structured approach to enterprise wide risk management which balances risk and return, and integrating risk management processes for market risk, credit risk, operational risk and liquidity risk for more effective risk management. The risk management process is categorised into the following processes:

- Risk Identification and Assessment;
- Risk Evaluation and Measurement;
- Risk Control and Mitigation; and
- Risk Monitoring and Reporting.

#### (a) CREDIT RISK MANAGEMENT

- (i) Risk Identification, Assessment and Measurement
  - A comprehensive Credit Rating system is used to grade the quality of loans and track changes in credit risk profile of the loan portfolio:
  - An independent assessment of loan applications are performed by the holding company;
  - Regular review of watch list borrowers and delinquent accounts are conducted to monitor progress of recovery;
  - Stress testing of loan portfolio are performed to test the Bank's capability to absorb shocks under the adverse scenarios; and
  - Benchmarking of asset quality against industry peers.
- (ii) Risk Control, Mitigation and Monitoring
  - Credit Policy documents the core credit processes including the process of credit risk rating and collateral policy;
  - Impairment Policy documents the general requirements for classification of impaired loans and provisioning and the circumstances under which a loan can be rescheduled/restructured/written off;
  - Extensive analysis and reporting to the Board on loans exposure, quality of loans portfolio, movement of impaired loans and adequacy of impairment allowances;
  - Review of counterparty limits of money market activities, foreign exchange activities and other business activities; and
  - SCEL Policy documents the requirements in managing and monitoring exposures to a single counterparty and persons connected to it.

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK (CONTD)

#### (b) MARKET RISK MANAGEMENT

- (i) Risk Identification, Assessment and Measurement
  - Mark-to-market technique is used to revalue marketable securities, equities, interest rate and foreign currency positions;
     and
  - Exposures such as position size, Value-at-Risk and loss amounts are computed as a measurement of market risks.

#### (ii) Risk Control, Mitigation and Monitoring

- The market risk limits are set after taking into consideration the risk appetite of the Bank and the risk-return relationship;
- Market risk exposures of both the trading and banking book positions are monitored against pre-determined market risk limits;
- Both the utilisation and compliance status of market risk limits are regularly reported to Market Risk Committee by the Market Risk Management Department ("MRMD");
- Regular reviews on interest rate outlook, vulnerability of net interest income to movement in interest rates and development
  of strategies to mitigate interest rate risks;
- Changes in market value of investment and dealing securities due to interest rate movements are monitored and reported;
- Stress testing of trading and banking portfolios are performed to test the Bank's capability to absorb simulated shocks from market risk factors.

#### (c) LIQUIDITY RISK MANAGEMENT

- (i) Risk Identification, Assessment and Measurement
  - The Bank's assets and liabilities as well as off-balance sheet positions are included in liquidity risk measurement;
  - The primary tools for assessing liquidity risk are the maturity mismatch analysis, assessment on the concentration of funding and the availability of unencumbered assets; and
  - Establish Early Warning Indicator to identify potential warning signs in relation to the Bank's funding liquidity risk position.

#### (ii) Risk Control, Mitigation and Monitoring

- Internal liquidity risk management limits are set;
- Compliance with BNM's Liquidity Coverage Ratio and internal liquidity risk management policy are monitored and reported to Assets & Liabilities Management Committee;
- Liquidity contingency funding plans are in place and documented;
- Monitoring of changes (if any) in the Bank's funding structure;
- Stress testing of assets and liabilities are performed to test the Bank's capability to absorb simulated shocks from liquidity risk factors; and
- Monitoring and reporting of Liquidity Coverage Ratio requirements.

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK (CONTD)

#### (d) OPERATIONAL RISK MANAGEMENT

- (i) Risk Identification, Assessment and Measurement
  - Implementation and utilisation of Risk Control Self Assessment ("RCSA") and Global Control Self Assessment ("GCSA") process:
  - Implementation of Enterprise Governance Risk and Compliance (E-GRC) solution to automate the overall Operational Risk Management environment;
  - Review of new and existing procedures by ORMCC prior to implementation and approval;
  - Collecting Loss Event Data ("LED") and analyse causes and preventative actions taken on losses from fraud and control lapses;
  - Review of systems and network confidentiality, integrity and availability;
  - Review of New and Existing Products/Services to identify and minimise risk;
  - Implementation and review of Business Continuity Management ("BCM") Programme and coordinate simulation runs;
  - Implementation of System Risk Evaluation to identify and manage system risk;
  - Identify the potential Operational Risk based on the results of Self-Inspection findings, RCSA, GCSA and Outsourcing review activities; and
  - Development of Shariah Risk Register to assist in risk identification for Islamic business transactions.

#### (ii) Risk Control, Mitigation and Monitoring

- Procedures and methods established to control and mitigate operational risk;
- Regular risk and Key Risk Indicator (generic/specific "KRI" of Business Units and BNM's Operational Risk Integrated Online Network) reporting on operational risk matters via ORMCC and RMC;
- Implementation of periodic User ID and Access Management review process in adherence to the principle of segregation of duties, independent checks, segmented system access control and multi-tier authorisation processes;
- Implementation of Post Incident Reporting process to review the effectiveness of countermeasures committed to minimise risk of operational incidents and to identify weaknesses in operational processes and procedures;
- Implementation of Annual Review on Products & Services to manage and minimise risk;
- Execution of Testing and Exercising as planned in ensuring back-up procedures and contingency plans are up-to-date;
- Review on the Outsourcing Management process to manage risks from service providers on outsourced operations;
- Overall assurance on the adequacy and reliability of the operational risk management system by IAD; and
- Analyse and monitor countermeasures of Self-Inspection findings to minimise operational risk.

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK (CONTD)

- (e) INFORMATION SECURITY RISK MANAGEMENT
  - (i) Risk Identification, Assessment and Measurement
    - Use of self-assessment checklist; and
    - Review of Information Security Incident reports to identify weaknesses in Information Security processes and procedures.
  - (ii) Risk Control, Mitigation and Monitoring
    - Review and report on information security discussed at regular IT Steering Committee Meeting;
    - Exceptions will be reported to ORMCC and RMC regularly; and
    - Comprehensive and up-to-date documentation of Information Security Standards and Procedures.

#### **Internal Audit**

#### **Control Activities**

Internal Audit is an independent and objective function to assist the AC of the Board in discharging the responsibilities defined in the terms of reference of the AC. Reviews are conducted on the operations, activities, systems, procedures and practices of the Bank and reports on the findings are submitted with recommendations to the AC. Such reporting serves to provide the desired status of independence for the Internal Auditors to determine adequate coverage of audit and to be impartial and unbiased in performing audit examinations.

In carrying out its responsibilities, the IAD has full, free and unrestricted access to all activities, records, property and personnel. The Internal Auditors are encouraged to be consulted for advice such as to provide comments based on lessons learnt from past audit experience which could be beneficial when new systems are planned to be introduced incorporating significant changes in internal control processes and standards. Such advice does not exempt the subjects from being audited subsequently for possible additional improvements.

Internal Audit is governed by the policies and objectives of the Bank, applicable laws and regulations such as the FSA 2013, BNM's Guidelines on Minimum Audit Standards for Internal Auditor of Financial Institutions and the Institute of Internal Auditors' International Standards for Professional Practice of Internal Auditing.

#### Responsibilities

Internal Audit is entrusted with the responsibility to appraise the appropriateness and effectiveness of the internal control system of the Bank's operations, activities, systems, procedures and practices and for advising Management on their condition. The Department will include the evaluation of the following in its scope of work to effectively discharge its responsibilities:

- compliance with internal policies, applicable laws and regulations;
- adequacy and effectiveness of risk management, internal controls and governance process;
- appropriateness of Management's approach to risk and control in relation to the Bank's objectives;
- reliability, integrity and continuity of the information technology, payment systems and electronic delivery channels;
- adequacy and effectiveness of the system of assessing capital and robustness of stress testing procedures;

#### RISK MANAGEMENT PROCESS AND INTERNAL CONTROL FRAMEWORK (CONTD)

Internal Audit (Contd)

#### Responsibilities (Contd)

- reliability, integrity and timeliness of regulatory reporting, accounting records, financial reports and management information;
- adequacy and effectiveness of anti-money laundering measures;
- compliance with Shariah principles as determined by the Shariah Committee;
- provide independent assurance on the adequacy and effectiveness of departments entrusted to oversee the compliance function and responsible for oversight of the risk management function;
- conduct ad-hoc/special assignments/reviews as requested by Management or the AC;
- planning audit assignments and presenting the annual audit plan for approval by the AC; and
- monitor progress of rectification actions by auditees.

#### SHARIAH COMMITTEE ("SC")

The Bank's SC was established to ensure that the Bank's Islamic banking objectives and operations, business, affairs and activities are in compliance with Shariah rules and principles. The roles and responsibilities of the Bank's SC are as prescribed in the Shariah Governance Framework for Islamic Financial Institutions issued by BNM and in compliance with the respective members' letter of appointment.

The key roles and responsibilities of the SC include:

- To advise and provide input to the Board on Shariah matters including regular update or reporting, and attending the Board meeting whenever required by the Board;
- To advise the Bank on Shariah matters in ensuring the Bank's Islamic banking operations comply with Shariah principles at all times;
- To endorse Shariah and other relevant policies and procedures for Islamic banking operations and to ensure that the contents are Shariah compliant;
- To approve the Bank's Islamic banking products including the relevant documentations as follows:
  - (i) The terms and conditions contained in the forms, contracts, agreements or legal documentations used in executing the transactions: and
  - (ii) The product manuals, advertisements, sales illustrations and brochures used to describe the product.
- To perform an oversight role on Shariah compliance related matters to the Bank's Islamic banking operations including assessing the work carried out by Shariah Review and Shariah Audit to ensure Shariah compliance;
- To provide report as part of the Bank's annual report on the state of Shariah compliance by confirming the appropriate tests, procedures and review works have been performed;
- To provide necessary assistance on Shariah matters to the Bank's related parties such as legal, compliance, auditors or consultants etc. in ensuring Shariah compliance;

#### SHARIAH COMMITTEE ("SC") (CONTD)

- To advise on matters to be referred to the Shariah Advisory Council ("SAC") of BNM and/or SAC of Securities Commission Malaysia ("SCM") for matters that could not be resolved (whenever necessary); and
- To provide written Shariah opinions in circumstances where the Bank makes reference to the SAC of BNM and/or SAC of SCM for further deliberation, or where the Bank submits applications to BNM for new product approval as outlined in BNM guidelines.

The SC of the Bank consists of five (5) members and their profiles are as follows:

Dr. Luqman bin Haji Abdullah obtained his Bachelor of Shariah (Hons) from University of Malaya in 1993, and Ph.D in Islamic Studies from the University of Edinburgh, Scotland in 2005. At present, he is a lecturer at the Academy of Islamic Studies, University of Malaya. He also serves as a member of JAKIM's Shariah Panel Review, a Committee Member of Scholars and Fatwa for Kelantan Islamic Religious Council and the Chairman of Madrasah Rahmaniah Pondok Lubuk Tapah, Kelantan. He has been a member of the SC of the Bank since 2008.

Assoc. Prof. Dr. Abdul Karim bin Ali obtained his Bachelor of Shariah (First Class Honours) from the University of Malaya in 1990 and Ph.D in Islamic Studies from the University of Edinburgh, Scotland in 1996. At present, he is a lecturer at the Academy of Islamic Studies, University of Malaya. Previously, he was the Deputy Director (Undergraduate) at the Academy of Islamic Studies, University of Malaya (2010-2014) and the Head of Fiqh and Usul Fiqh Department at the Academy of Islamic Studies, University of Malaya (2009-2010). He has been a member of the SC of the Bank since 2008.

Assoc. Prof. Dr. Syed Musa bin Syed Jaafar Alhabshi obtained his Diploma in Business Studies from Ngee Ann Polytechnic, Singapore in 1984, Bachelor of Business Administration (First Class Honours) from the International Islamic University Malaysia ("IIUM") in 1989 and Doctor in Business Administration (DBA) from University of Strathclyde, Glasgow, United Kingdom in 1994. At present, he is the Dean of the Institute of Islamic Banking and Finance ("IIBF"), IIUM. He also serves as a member of Shariah Supervisory Council of Labuan Financial Services Authority since 2014 and Shariah Advisory Council of Securities Commission Malaysia. Previously he was the Dean of IIBF, IIUM (2014), and Dean of Graduate School of Business, University Tun Abdul Razak (2012-2013). He had also served as AAOIFI Accounting and Auditing standards committee and was engaged as consultant to IFSB Transparency and Market Discipline standard. He has been a member of the SC of the Bank since 2012.

Assoc. Prof. Dr. Mek Wok binti Mahmud obtained her Bachelor of Laws from the International Islamic University Malaysia ("IIUM") in 1988, Master Degree in Islamic Revealed Knowledge from IIUM in 1991 and Ph.D in Islamic Studies from the International University of Africa, Sudan in 2000. At present, she is the lecturer at the Department of Fiqh and Usul Fiqh, Kuliyyah of Islamic Revealed Knowledge International, IIUM. Previously, she was the Deputy Dean Postgraduate & Research of Kuliyyah of Islamic Revealed Knowledge, IIUM (2011-2014). Her contract of appointment has ended on 31 May 2017.

Dr. Safinar binti Salleh obtained her Bachelor of Shariah from al-Azhar University, Cairo in 1999, Master in Shariah from University of Malaya in 2005 and Ph.D in Islamic Studies from Glasgow Caledonian University, United Kingdom in 2013. At present, she is a lecturer at the Ahmad Ibrahim Kuliyyah of Law, International Islamic University Malaysia. She has been a member of the SC of the Bank since 2014.

Dr. Noor Suhaida is currently a researcher cum Head of Islamic Capital Market Unit in International Shariah Research Academy for Islamic Finance ("ISRA") and specialises in law and regulation of Islamic banking, finance and capital market. She obtained her Bachelor of Laws from the International Islamic University Malaysia in 1994, Diploma in Shariah Law from the same university in 1989, Master in Laws from King's College of London in 2008 and Doctor of Philosophy in Islamic Banking, Finance and Management, University of Gloucsetershire, United Kingdom in 2012. She was the Advocates and Solicitors, High Court of Malaya, Malaysia 1995-2007, and has also served as Research Assistant at the Oxford Academy, London in 2008. She was appointed as SC member on 1 June 2017.

The SC meets at least once in every two (2) months.

The SC held seven (7) meetings during the financial year.

#### SHARIAH COMMITTEE ("SC") (CONTD)

The details of attendance of each member at the SC meetings held during the financial year ended 31 March 2018 are as follows:

Shariah Committee Member	Number of Meetings		
Snarian Committee Member	Held	Attended	
Dr. Luqman bin Haji Abdullah Chairman	7	7	
Assoc. Prof. Dr. Abdul Karim bin Ali Member	7	7	
Assoc. Prof. Dr. Syed Musa bin Syed Jaafar Alhabshi Member	7	5	
Dr. Safinar binti Salleh Member	7	7	
Dr. Noor Suhaida binti Kasri Member (appointed in June 2017)	6	5	
Assoc. Prof. Dr. Mek Wok binti Mahmud Member (contract ended in May 2017)	1	1	

#### **REMUNERATION STRATEGY**

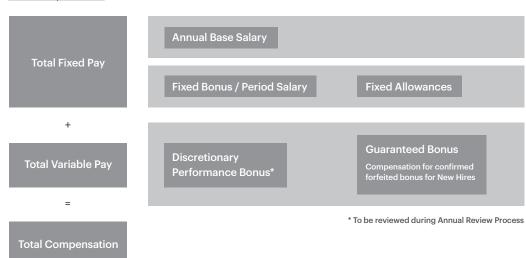
The Bank's Remuneration Policy, which has been endorsed by the Bank's RC and approved by the Board, applies to all of the Bank and acts as a guiding principle in relation to the design and management of our remuneration programmes.

Principles	Description
Pay for Performance	Clear linkage between performance and remuneration. Performance measurements include both financial and non-financial aspects.
Alignment to Bank's Values and Competencies	Remuneration decisions are linked to and support MUFG's Values and Core Competencies.
Support Prudent Risk Taking	Aligned to the long-term interest of the bank and support effective risks management. All remuneration decisions must align to the long-term sustainable growth of the Bank.
Market Relevant	Remuneration decisions are aligned to the external market, taking into consideration the Bank's strategy and desired market position against market peers.
Internal Equity	To ensure all employees are treated fairly and decisions are made free from any form of discrimination and/or inequality.
Regulatory Compliance and Governance	Remuneration decisions are to be aligned with local regulatory requirements with appropriate oversights.

#### **REMUNERATION STRATEGY (CONTD)**

(a) COMPONENTS OF REMUNERATION

Total compensation



The discretionary Performance Bonus is paid in the following financial year. Adding the fixed pay given in the financial year to the Discretionary Performance Bonus, the Total Compensation is computed.

Element.	One that the continue and the		- I Down And A service
Fixed	Consist of base salary and fixed allowances	(a)	ed Pay strategy  MUFG has the ability to pay across the full Peer Group Market Range.
		(b)	MUFG Fixed Pay strategy employs a long-term approach to determine desired pay levels for each role considering the said role's fixed pay market position and preceding years' Performance Reviews:  i. Consistent Exceptional Performer shall have a target pay at the upper end of the Market Range, and  ii. Consistent Poor Performers shall have a target pay at the lower end of the Market Range.
Variable	Payable annually through cash bonus	(a)	Bonus will be differentiated towards top performances to ensure Total Compensation reflects their performance for the year. Bonus should be differentiated enough to reward top performers but still align to MUFG's culture and not encourage excessive risk taking and/or inappropriate behaviours;
		(b)	Bonus are not linked to current Fixed Pay or Base Salary levels;
		(c)	Variable Pay differentiated at a Department and Individual Level based on performance;
		(d)	Discretionary differentiated bonuses to be awarded during Annual Pay Review exercise;

(e) Poor Performers to receive zero variable pay; and

#### **REMUNERATION STRATEGY (CONTD)**

#### (a) COMPONENTS OF REMUNERATION (CONTD)

Variable Payable annually through cash bonus (f) To safeguard the independence and authority of individuals engaged in control functions, MUFG shall ensure that the remuneration of such individuals is based principally on the achievement of control functions objectives, and determined in a manner that is independent from the business lines they oversee.

#### (b) MEASUREMENT OF PERFORMANCE

The Bank's performance is determined in accordance with a balanced scorecard which includes key measures on profitability, cost, capital, shareholder's return, medium to long-term strategic initiatives, as well as, audit and compliance positions.

The Bank's key measures are cascaded to the business units and functions accordingly, and subsequently to the KPI scorecards of individuals.

For each employee in the Bank, performance is tracked through KPIs (Standardised Bank Performance Management Format) in a balanced scorecard. In addition to financial targets, KPIs in the balanced scorecard could include measures or customer experience, risk management and operational efficiency process controls, audit and compliance findings, as well as development related measures.

At the end of the year, performance of each individual is then holistically assessed through the Bank's performance management framework which is based on the balanced scorecard and the individual's competencies.

#### (c) DETERMINATION OF VARIABLE REMUNERATION

Based on the Bank's performance, the Management will determine the overall variable remuneration pool taking into consideration key performance measure. The Bank's pool will be allocated by the Management to the business units and function based on their respective performance and adjustment in view of market relevance of the employment remuneration.

Variable remuneration of each individual employee is determined based on individual assessment and the adequacy of bonus pool allocated to the business unit function to which the individual belongs.

The control functions of Audit, Compliance, and Risk operate independently from the business units in the Bank, and have appropriate authority to carry out their individual functions without intervention from the business units. To prevent conflict of interest, remuneration of employees in these control functions are not dictated by business units that they support. Remuneration of the CRO, CCO and the CIA are approved by the Board and the relevant Board Committees.

#### (d) DIRECTORS' REMUNERATION

This is disclosed in Note 26 of the financial statements.

#### **REMUNERATION STRATEGY (CONTD)**

(e) REMUNERATION DISCLOSURE FOR SENIOR MANAGEMENT AND OTHER MATERIAL RISK TAKERS

	3	31 March 2018			31 March 2017	
Total value of remuneration awards for the financial year/period	Unrestricted	Deferred	Number of Officers	Unrestricted	Deferred	Number of Officers
	Sen	Senior Management Senior Management		nt		
	RM′000	RM'000		RM'000	RM'000	
Fixed remuneration						
Cash based	4,226	-	11	4,090	-	8
• Shares and share-linked instruments	-	-	-	-	-	-
• Others	666	-	10	580	-	7
Variable remuneration						
Cash based	1,856	221	10	1,514	-	8
• Shares and share-linked instruments	-	-	-	-	-	-
• Others	119	-	1	108	-	1

	Other mate	rial risk takes ("O	RMT")	Other material risk takes ("OR		RMT")
	RM'000	RM'000		RM'000	RM'000	
Fixed remuneration						
Cash based	4,273	-	13	4,903	-	13
Shares and share-linked instruments	-	-	-	-	-	-
• Others	698	-	13	767	-	13
Variable remuneration						
Cash based	1,543	-	12	2,396	-	13
Shares and share-linked instruments	-	-	-	-	-	-
• Others	-	-	-	-	-	-

#### **RELATED PARTY TRANSACTIONS**

Payments made on services rendered by the holding company are on documented contractual terms and there is no related party transaction with the Board of Directors or Senior Management.

#### **RATING BY EXTERNAL RATING AGENCIES**

On 7 November 2017, RAM Rating Services Berhad has assigned the Bank a long-term rating of AA1 and a short-term rating of P1 with stable outlook.

#### COMPLIANCE WITH BNM'S EXPECTATIONS ON FINANCIAL REPORTING

In the preparation of the financial statements, the Directors have taken reasonable steps to ensure that BNM's expectations on financial reporting have been complied, including those as set out in the Guidelines on Financial Reporting.

#### INDEMNITY AND INSURANCE COSTS

During the financial year, the total amount of indemnity given to Directors of the Bank is RM70.0 million.

#### OTHER STATUTORY INFORMATION

Before the financial statements of the Bank were made out, the Directors took reasonable steps to ascertain that:

- (i) all known bad debts have been written off and adequate provision made for doubtful debts; and
- (ii) any current assets which were unlikely to be realised in the ordinary course of business have been written down to an amount which they might be expected so to realise.

At the date of this report, the Directors are not aware of any circumstances:

- (i) that would render the amount written off for bad debts or the amount of the provision for doubtful debts of the Bank inadequate to any substantial extent; or
- (ii) that would render the value attributed to current assets in the financial statements of the Bank misleading; or
- (iii) which have arisen which render adherence to the existing method of valuation of assets or liabilities of the Bank misleading or inappropriate; or
- (iv) not otherwise dealt with in this report or financial statements that would render any amount stated in the financial statements of the Bank misleading.

At the date of this report, there does not exist:

- (i) any charge on the assets of the Bank that has arisen since the end of the financial year and which secures the liabilities of any other person; or
- (ii) any contingent liability in respect of the Bank that has arisen since the end of the financial year.

No contingent liability or other liability of the Bank has become enforceable, or is likely to become enforceable within the period of twelve months after the end of the financial year which, in the opinion of the Directors, will or may substantially affect the ability of the Bank to meet their obligations as and when they fall due.

In the opinion of the Directors, the financial performance of the Bank for the financial year ended 31 March 2018 have not been substantially affected by any item, transaction or event of a material and unusual nature nor has any such item, transaction or event occured in the interval between the end of that financial year and the date of this report.

#### **AUDITORS**

The auditors, KPMG PLT, have indicated their willingness to accept re-appointment.

The auditors' remenuration is disclosed in Note 25 to the financial statements.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors on 23 August 2018.

Yuta Uchiyama Director Y.Bhg. Dato Abdul Rahim bin Osman Director

# STATEMENT BY DIRECTORS

PURSUANT TO SECTION 251(2) OF THE COMPANIES ACT 2016

We, Yuta Uchiyama and Y.Bhg. Dato Abdul Rahim bin Osman, being two of the Directors of MUFG Bank (Malaysia) Berhad (formerly known as Bank of Tokyo-Mitsubishi UFJ (Malaysia) Berhad), state that, in the opinion of the Directors, the financial statements set out on pages 51 to 125 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia so as to give a true and fair view of the financial position of the Bank as of 31 March 2018 and of their financial performance and cash flows for the financial year then ended.

Signed on behalf of the Board of Directors in accordance with a resolution of the Directors on 23 August 2018.

Yuta Uchiyama Director

Kuala Lumpur, Malaysia

Y.Bhg. Dato Abdul Rahim bin Osman Director

# STATUTORY DECLARATION

PURSUANT TO SECTION 251(1)(B) OF THE COMPANIES ACT 2016

I, Yuta Uchiyama, the Director primarily responsible for the financial management of MUFG Bank (Malaysia) Berhad (formerly known as Bank of Tokyo-Mitsubishi UFJ (Malaysia) Berhad), do solemnly and sincerely declare that the financial statements set out on pages 51 to 125 are, to the best of my knowledge and belief, correct and I make this solemn declaration conscientiously believing the declaration to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the abovenamed Yuta Uchiyama, passport no: TZ1145034 at Kuala Lumpur in the Federal Territory on 23 August 2018.

Yuta Uchiyama Director

Before me:

# SHARIAH COMMITTEE REPORT

In the name of Allah, the Most Gracious, the Most Merciful. All praise is due to Allah, prayers and peace be upon the Allah's Prophet Muhammad, his kin and his companions.

In carrying out the roles and responsibilities as the Shariah Committee of MUFG Bank (Malaysia) Berhad as prescribed in the Shariah Governance Framework for Islamic Financial Institutions issued by Bank Negara Malaysia ("the SGF"), the Bank's policy on Shariah governance and term of reference of the Shariah Committee, we hereby submit our Shariah Committee Report for the financial year ended 31 March 2018.

In accordance to the SGF, it is the responsibility of the Bank's Management to ensure that the Bank's Islamic banking operations, business, affairs and activities are in accordance with the Shariah rules and principles. As the Bank's Shariah Committee, it is our responsibility to provide an independent view on the status of Shariah compliance conduct of the Islamic banking operations and to produce this report.

For the financial year ended 31 March 2018, the Shariah Committee has held seven (7) meetings and that in each meeting the committee reviewed various products, dealings, contracts, policies, procedures and related transactions presented by the Bank, through the Bank's Shariah unit that examined the Shariah requirements to be adhered to in such undertakings, to ensure conformity with Shariah requirements.

We have also performed the oversight role through the Shariah review, Shariah risk management and Shariah audit functions in ensuring that the Bank's Islamic banking operations comply with the Shariah principles and rulings issued by the Shariah Advisory Council of Bank Negara Malaysia as well as Shariah policy endorsement and product approval by us.

In discharging our duties, we had obtained all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Bank has not violated the Shariah rules and principles in all transactions that has been presented to us with regard to Islamic banking operations and business activities.

Pursuant to the above, we, the Shariah Committee of Bank, while perceiving on several areas are being improved, are of the view that:

- 1. the products, dealings, contracts, policies, procedures and related transactions proposed and entered into by the Bank during the financial year ended 31 March 2018 are generally in compliance with the Shariah rules and principles;
- 2. the allocation of profits and charging of losses relating to investment accounts conform to the basis that had been approved by us in accordance with Shariah principles;
- 3. no earning has been realised from sources or by means prohibited by the Shariah principles within the financial year; and
- 4. the Bank is not required to pay zakat for the financial year ended 31 March 2018 because its shareholders has no obligation to do so.

#### **SHARIAH COMMITTEE REPORT (CONTD)**

On that note, we, the Shariah Committee of MUFG Bank (Malaysia) Berhad, do hereby confirm that, at our level best while perceiving on several areas are being improved, the Islamic banking operations and business activities of the MUFG Bank (Malaysia) Berhad for the financial year ended 31 March 2018 have, in general, been conducted in conformity with the Shariah rules and principles.

We pray to Allah the Almighty to grant us success and the right path of straight-forwardness.

**Dr. Luqman bin Haji Abdullah**Chairman of the Shariah Committee

**Assoc. Prof. Dr. Abdul Karim bin Ali** Member of the Shariah Committee

**Assoc. Prof. Dr. Syed Musa bin Syed Jaafar Alhabshi** Member of the Shariah Committee

**Dr. Safinar binti Salleh**Member of the Shariah Committee

**Dr. Noor Suhaida binti Kasri** Member of the Shariah Committee

Kuala Lumpur, Malaysia Date : 23 August 2018

# INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF MUFG BANK (MALAYSIA) BERHAD

(Formerly known as Bank of Tokyo-Mitsubishi UFJ (Malaysia) Berhad)

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

We have audited the financial statements of MUFG Bank (Malaysia) Berhad, which comprise the statement of financial position as at 31 March 2018, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 51 to 125.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Bank as at 31 March 2018, and of its financial performance and its cash flows for the year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia.

#### **Basis of Opinion**

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our auditors' report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence and Other Ethical Responsibilities

We are independent of the Bank in accordance with the *By-Laws* (on *Professional Ethics, Conduct and Practice*) of the Malaysian Institute of Accountants ("By-Laws") and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code

#### Information Other than the Financial Statements and Auditors' Report Thereon

The Directors of the Bank are responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements of the Bank and our auditors' report thereon.

Our opinion on the financial statements of the Bank does not cover the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Bank, our responsibility is to read the annual report and, in doing so, consider whether the annual report is materially inconsistent with the financial statements of the Bank or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of the annual report, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Statements

The Directors of the Bank are responsible for the preparation of financial statements of the Bank that give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements of the Bank that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Bank, the Directors are responsible for assessing the ability of the Bank to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MUFG BANK (MALAYSIA) BERHAD (CONTD)

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements of the Bank as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements of the Bank, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control of the Bank.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Bank to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Bank or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of the Bank, including the disclosures, and whether the financial statements of the Bank represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **OTHER MATTER**

This report is made solely to the members of the Bank, as a body, in accordance with Section 266 of the Companies Act 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**KPMG PLT** (LLP0010081-LCA & AF 0758) Chartered Accountants

Petaling Jaya, Malaysia
Date: 23 August 2018

Siew Chin Kiang @ Seow Chin Kiang Approval Number: 02012/11/2018 J Chartered Accountant

# STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2018

	Note	31.03.2018 RM′000	Restated 31.03.2017 RM'000
ASSETS			
Cash and short-term funds	3	6,361,494	7,885,302
Securities available-for-sale	4	439,634	686,869
Loans and advances	5	18,973,357	18,838,262
Purchased receivables	6	225,762	51,095
Derivative financial assets	7	2,179,032	2,775,724
Statutory deposits with Bank Negara Malaysia	8	5,776	3,268
Other assets	9	375,738	31,046
Property, plant and equipment	10	21,084	23,441
Intangible assets	11	36,415	34,830
Deferred tax assets	12	1,293	-
Tax recoverable		-	39,275
TOTAL ASSETS		28,619,585	30,369,112
LIABILITIES AND SHAREHOLDER'S FUNDS  Deposits from customers  Deposits and placements of banks and other	13	8,688,063	9,062,380
financial institutions	14	737,691	3,747,258
Collateral deposits	15	14,547,442	12,531,310
Derivative financial liabilities	7	1,907,749	2,555,888
Other liabilities	16	98,145	124,260
Deferred tax liabilities	12	-	803
Provision for tax		8,437	-
TOTAL LIABILITIES		25,987,527	28,021,899
SHARE CAPITAL	17	200,000	200,000
RESERVES	18	2,432,058	2,147,213
SHAREHOLDER'S FUNDS		2,632,058	2,347,213
TOTAL LIABILITIES AND SHAREHOLDER'S FUNDS		28,619,585	30,369,112
COMMITMENTS AND CONTINGENCIES	19	77,426,204	64,826,256

The accompanying notes form an integral part of the financial statements.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

	Note	Year ended 31.03.2018 RM'000	Restated Period ended 31.03.2017 RM'000
Operating revenue	21	568,598	647,157
Interest income	22	661,107	643,543
Interest expense	23	(388,080)	(288,255)
Net interest income		273,027	355,288
Other operating income	24	295,571	291,869
Operating income		568,598	647,157
Other operating expenses	25	(178,730)	(257,250)
Operating profit before allowance for impairment		389,868	389,907
Allowance for impairment on loans and advances	27	(308)	(23,381)
Write back for impairment on other assets		-	180
Profit before tax		389,560	366,706
Tax expense	28	(105,085)	(63,007)
Profit after tax for the year/period		284,475	303,699
Other comprehensive income, net of tax			
Item that will not be reclassified subsequently to profit or loss		()	(1.5.7)
Remeasurement of defined benefit liability	29	(274)	(165)
Item that are or may be reclassified subsequently to profit or loss			
Change in fair value of securities available-for-sale	29	644	(1,366)
Other comprehensive income for the year/period, net of tax		370	(1,531)
Total comprehensive income for the year/period		284,845	302,168
Profit attributable to:			
Owner of the Bank		284,475	303,699
Total comprehensive income attributable to:			
Owner of the Bank		284,845	302,168
Basic earnings per share (sen)	30	142.24	151.85
			.500

The accompanying notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

Share Statutory Regulatory Defined Capital Reserve			<b>Y</b>	- 1	Non-distrib	Non-distributable		Distributable	
29 13,961 - 150,388 13,961 13,961 13,961 13,961 13,961		Note	Share Capital RM'000	Statutory Reserve RM′000	Regulatory Reserve RM′000	Defined Benefit Reserve RM'000	Fair Value Reserve RM'000	Retained Profits RM'000	Total RM′000
29 13,961 - 13,	January 2016		200,000	204,187	150,388	(5,362)	2,378	1,493,454	2,045,045
29	neasurement of defined benefit liability	29				(165)		1	(165)
200,000 204,187 164,349 29 - 1204,187 164,349 29 - 200,000 204,187 164,349 29 - 200,000 204,187 164,349 29 - 200,000 204,187 164,349 29 - 200,000 204,187 - 200,000 - 164,349	inge in fair value of securities available-for-sale	29	1	•	,	1	(1,366)	1	(1,366)
200,000 204,187 164,349 29 13,961 29 13,961 29 13,961 29 164,349 29 204,187 29 204,187 29 (204,187) 200,000 - 164,349 29 (204,187) 200,000 - 164,349	nsfer to regulatory reserve		1	•	13,961	1	•	(13,961)	'
200,000 204,187 164,349 29 13,961 29 144,349 29	al other comprehensive income for the period		1		13,961	(165)	(1,366)	(13,961)	(1,531)
200,000 204,187 164,349 29 13,961 29 204,187 164,349 29 204,187 18(a) 200,000 204,187 204,187 164,349 200,000 - 164,349	fit for the period		•	•	•		•	303,699	303,699
200,000 204,187 164,349 29	al comprehensive income for the period	J	ı		13,961	(165)	(1,366)	289,738	302,168
29	31 March 2017		200,000	204,187	164,349	(5,527)	1,012	1,783,192	2,347,213
29				0 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	0	L L	, ,	000000000000000000000000000000000000000	0
29	April 2017	L	200,000	204,187	164,349	(2,527)	1,012	1,783,192	2,347,213
18(a) - (204,187)	neasurement of defined benefit liability	29	1	•	•	(274)	i	1	(274)
ehensive income for the year - (204,187) (204,187) (204,187)	inge in fair value of securities available-for-sale	29					644	ı	644
ehensive income for the year - (204,187)	nsfer of statutory reserve to retained profits	18(a)		(204,187)	•	ı	1	204,187	•
sive income for the year	al other comprehensive income for the year			(204,187)	,	(274)	644	204,187	370
sive income for the year - (204,187) - 200,000 - 164,349 (5	fit for the year			٠	1	ı	1	284,475	284,475
200,000 - 164,349	al comprehensive income for the year		ı	(204,187)	1	(274)	644	488,662	284,845
	At 31 March 2018	ı	200,000		164,349	(5,801)	1,656	2,271,854	2,632,058

The accompanying notes form an integral part of the financial statements.

# STATEMENT OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

	Note	Year ended 31.03.2018 RM'000	Restated Period ended 31.03.2017 RM'000
Cash Flows From Operating Activities			
Profit before tax		389,560	366,706
Adjustments for:			
Depreciation of property, plant and equipment	10	4,725	5,987
Amortisation of intangible assets	11	9,928	7,773
Loss/(Gain) on disposal of property, plant and equipment		106	(13)
Allowance for impairment on loans and advances	27	308	23,381
Write back for impairment on other assets		-	(180)
Write back for impairment on securities available-for-sale		(2)	(12)
Provision for retirement benefits	25	3,406	4,536
Dividend income	24	(221)	(274)
Amortisation and accretion of securities available-for-sale		901	318
Gain on disposal of securities available-for-sale		(1,434)	(1,094)
Interest income from securities available-for-sale	22	(21,350)	(11,322)
Unrealised gain on changes in fair value			
of derivative financial instruments	24	(59,426)	(20,478)
Operating profit before working capital changes		326,501	375,328
(Increase)/Decrease in operating assets:			
Loans and advances		(135,403)	(1,566,005)
Purchased receivables		(174,667)	(19,214)
Derivative financial assets		785,866	552,874
Statutory deposits with Bank Negara Malaysia		(2,508)	-
Other assets		(316,393)	1,093
(Decrease)/Increase in operating liabilities:			
Deposits from customers		(374,317)	1,306,691
Deposits and placements of banks and other financial institutions		(3,009,567)	(1,976,447)
Derivative financial liabilities		(777,887)	(479,448)
Collateral deposits		2,016,132	2,421,833
Other liabilities		(29,354)	(30,569)
Cash (used in)/generated from operations		(1,691,597)	586,136
Income tax paid		(59,586)	(54,253)
Income tax refund		-	551
Payment of staff gratuities		(528)	(3,196)
Net cash (used in)/generated from operating activities		(1,751,711)	529,238

#### STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018 (CONTD)

			Restated
		Year ended	Period ended
		31.03.2018	31.03.2017
	Note	RM'000	RM'000
Cash Flows From Investing Activities			
Purchase of property, plant and equipment	10	(2,521)	(5,348)
Purchase of intangible assets	11	(11,513)	(21,628)
Proceeds from disposals of property, plant and equipment		47	13
Proceeds from sale of securities available-for-sale		280,848	139,640
Purchase of securities available-for-sale		(61,455)	(652,656)
Interest received from securities available-for-sale		22,276	9,916
Dividend received	24	221	274
Net cash generated from/(used in) investing activities		227,903	(529,789)
Net decrease in cash and cash equivalents		(1,523,808)	(551)
Cash and cash equivalents at beginning of year/period	3	7,885,302	7,885,853
Cash and cash equivalents at end of year/period	3	6,361,494	7,885,302

The accompanying notes form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

MUFG Bank (Malaysia) Berhad is a limited liability company, incorporated and domiciled in Malaysia. The addresses of the principal place of business and registered office of the Bank is Level 9-10, Menara IMC, No. 8 Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia.

The principal activities of the Bank during the year are banking and related financial services. There has been no significant change in the nature of the principal activities during the financial year.

The Bank is a subsidiary of MUFG Bank, Ltd. (formerly known as The Bank of Tokyo-Mitsubishi UFJ, Ltd.) and Mitsubishi UFJ Financial Group, Inc. ("MUFG"), of which both are incorporated in Japan, and regarded by the Directors as the Bank's immediate holding and ultimate holding company, during the financial year and until the date of this report.

These financial statements were authorised for issue by the Board of Directors on 23 August 2018.

#### 1. BASIS OF PREPARATION

#### (a) Statement of compliance

The financial statements of the Bank have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia.

The following are accounting standards, amendments and interpretations that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been adopted by the Bank:

#### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2018

- MFRS 9, Financial Instruments (2014)
- MFRS 15, Revenue from Contracts with Customers
- Clarifications to MFRS 15, Revenue from Contracts with Customers
- IC Interpretation 22, Foreign Currency Transactions and Advance Consideration
- Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements to MFRS Standards 2014-2016 Cycle)
- Amendments to MFRS 2, Share-based Payment Classification and Measurement of Share-based Payment Transactions
- Amendments to MFRS 4, Insurance Contracts Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts
- Amendments to MFRS 128, Investments in Associates and Joint Ventures (Annual Improvements to MFRS Standards 2014-2016 Cycle)
- Amendments to MFRS 140, Investment Property Transfers of Investment Property

#### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2019

- MFRS 16, Leases
- IC Interpretation 23, Uncertainty over Income Tax Treatments
- Amendments to MFRS 3, Business Combinations (Annual Improvements to MFRS Standards 2015-2017 Cycle)
- Amendments to MFRS 9, Financial Instruments Prepayment Features with Negative Compensation
- Amendments to MFRS 11, Joint Arrangements (Annual Improvements to MFRS Standards 2015-2017 Cycle)
- Amendments to MFRS 112, Income Taxes (Annual Improvements to MFRS Standards 2015-2017 Cycle)
- Amendments to MFRS 119, Employee Benefits (Plan Amendment, Curtailment or Settlement)
- Amendments to MFRS 123, Borrowing Costs (Annual Improvements to MFRS Standards 2015-2017 Cycle)
- Amendments to MFRS 128, Investments in Associates and Joint Ventures Long-term Interests in Associates and Joint Ventures

#### MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2021

MFRS 17, Insurance Contracts

#### 1. BASIS OF PREPARATION (CONTD)

#### (a) Statement of compliance (Contd)

MFRSs, Interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed

 Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The Bank plans to apply the abovementioned accounting standards, amendments and interpretations:

- from the annual period beginning on 1 April 2018 for those accounting standards, amendments and interpretation that are effective for annual periods beginning on or after 1 January 2018, except for Amendments to MFRS 2, Share-based Payment Classification and Measurement of Share-based Payment Transactions, Amendments to MFRS 4, Insurance Contracts Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts, Amendments to MFRS 128, Investments in Associates and Joint Ventures (Annual Improvements to MFRS Standards 2014-2016 Cycle) and Amendments to MFRS 140, Investment Property Transfers of Investment Property which are not applicable to the Bank
- from the annual period beginning on 1 April 2019 for the accounting standards, amendments and interpretation that are effective for annual periods beginning on or after 1 January 2019, except for Amendments to MFRS 3, Business Combinations (Annual Improvements to MFRS Standards 2015-2017 Cycle), Amendments to MFRS 11, Joint Arrangements (Annual Improvements to MFRS Standards 2015-2017 Cycle) and Amendments to MFRS 128, Investments in Associates and Joint Ventures Long-term Interests in Associates and Joint Ventures which are not applicable to the Bank.

The Bank does not plan to apply MFRS 17, *Insurance Contracts* that is effective for annual periods beginning on 1 January 2021 as it is not applicable to the Bank.

The initial application of the accounting standards, amendments or interpretations are not expected to have any material financial impacts to the current period and prior period financial statements of the Bank except as mentioned below:

#### MFRS 9, Financial Instruments

MFRS 9 replaces the guidance in MFRS 139, Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets and financial liabilities, and on hedge accounting.

This standard requires all financial assets to be classified based on an entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are to be initially measured at fair value. Subsequent to initial recognition, depending on the business model under which these assets are acquired, these will be measured at either fair value or amortised cost.

This standard also specifies the requirements for the classification and measurement of financial liabilities, which are generally similar to the requirements of MFRS 139. However, this standard requires that for financial liabilities designated at fair value through profit or loss, changes in fair value attributable to the credit risk of that liability are to be presented in other comprehensive income, whereas the remaining amount of the change in fair value will be presented in the income statement.

The adoption of MFRS 9 is expected to result in certain differences in the classification of financial assets when compared to our classification under MFRS 139. The most significant changes include approximately RM11.8 billion of synthetic foreign currency loan previously classified as amortised cost to be classified as at fair value through profit or loss ("FVTPL"). Based on current estimates, the adoption of MFRS 9 is expected to result in an increment to retained earnings as at 31 March 2018 of approximately RM141.4 million, net of tax. The Bank continue to monitor and refine certain elements of our impairment process in advance of Q1 2019 interim reporting.

#### 1. BASIS OF PREPARATION (CONTD)

#### (a) Statement of compliance (Contd)

#### MFRS 16, Leases

MFRS 16 replaces the guidance in MFRS 117, Leases, IC Interpretation 4, Determining whether an Arrangement contains a Lease, IC Interpretation 115, Operating Leases – Incentives and IC Interpretation 127, Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

MFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligations to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard which continues to be classified as finance or operating lease.

The Bank is currently assessing the financial impact that may arise from the adoption of MFRS 16.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis, unless otherwise indicated in the accounting policies.

#### (c) Functional and presentation currency

These financial statements are presented in Ringgit Malaysia ("RM"), which is the Bank's functional currency. All financial information is presented in RM and has been rounded to the nearest thousand ("RM'000"), unless otherwise stated.

#### (d) Use of estimates and judgements

The preparation of the financial statements in conformity with MFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

There are no significant areas of estimation uncertainty and critical judgements in applying accounting policies that have significant effect on the amounts recognised in the financial statements other than those as follows:

#### (i) Fair value estimation of securities

As disclosed in Note 34, where the quoted and observable market prices of certain securities are not available, fair value is estimated using pricing models or discounted cash flow techniques. The usage of these models and techniques require the Bank to make certain estimates and assumptions, including but not limited to estimated future cash flows and discount rates.

#### (ii) Impairment allowance on financial assets

The specific counterparty component of the total allowance for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the amount and timing of future cash flows in determining the recoverable amount. In estimating these cash flows, management makes judgements about a counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function.

#### 1. BASIS OF PREPARATION (CONTD)

#### (d) Use of estimates and judgements (Contd)

#### (iii) Defined benefit plan

The defined benefit obligation is determined based on an actuarial valuation. The actuarial valuation involves making assumptions regarding the discount rate, future salary increases and attrition rates. Due to the long term nature of the defined benefit plan, such estimates are subject to significant uncertainty. The amount of defined benefit asset recognised in the statement of financial position is limited to the present value of economic benefits in the form of refunds or reductions in future contributions to the fund. The levels of future contributions to the plan which are used to assess this limit is subject to some uncertainty due to other assumptions made regarding fund membership levels and future salary increases.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to the periods presented in these financial statements, unless otherwise stated.

#### (a) Recognition of Interest Income and Expense

Interest income and expense are recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes all transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the statement of profit or loss and other comprehensive income include:

- interest on financial assets and financial liabilities measured at amortised cost calculated on an effective interest basis: and
- interest on available-for-sale investment securities calculated on an effective interest basis.

Once a financial asset or group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### (b) Recognition of Fees and Other Income

Loan processing and arrangement, management and participation fees, commissions and service charges/fees are recognised as income when all conditions precedent are fulfilled.

Commitment fees and guarantee fees which are material are recognised as income based on time apportionment.

#### (c) Investment Income

Investment income comprises gains less losses related to financial assets and liabilities, and includes all realised and unrealised fair value changes, gain or loss on disposal.

#### (d) Dividend Income

Dividend income is recognised in profit or loss on the date that the Bank's right to receive payment is established.

#### (e) Financial Instruments

#### (i) Initial recognition and measurement

A financial asset or a financial liability is recognised in the statement of financial position when, and only when, the Bank becomes a party to the contractual provisions of the instrument.

A financial instrument is recognised initially, at its fair value plus, in the case of a financial instrument not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial instrument.

An embedded derivative is recognised separately from the host contract and accounted for as a derivative if, and only if, it is not closely related to the economic characteristics and risks of the host contract and the host contract is not categorised at fair value through profit or loss. The host contract, in the event an embedded derivative is recognised separately, is accounted for in accordance with policy applicable to the nature of the host contract.

#### (ii) Financial instrument categories and subsequent measurement

The Bank categorises financial instruments as follows:

#### **Financial assets**

#### (a) Financial assets at fair value through profit or loss

Fair value through profit or loss category comprises financial assets that are held for trading, including derivatives (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument) or financial assets that are specifically designated into this category upon initial recognition.

Derivatives that are linked to and must be settled by delivery of unquoted equity instruments whose fair values cannot be reliably measured are measured at cost.

Other financial assets categorised as fair values through profit or loss are subsequently measured at their fair values with the gain or loss recognised in profit or loss.

#### (b) Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These financial assets are initially recognised at fair value, including direct and incremental transaction costs, and subsequently measured at amortised cost using the effective interest method. Interest income on loans and receivables is recognised as "interest income" in profit or loss. Impairment losses on loans and advances are recognised in profit or loss as "allowance for impairment on loans and advances". Regular way recognition of loans and advances is recorded at settlement date, when all the conditions under the loan contract have been fulfilled.

#### (e) Financial Instruments (Contd)

#### (ii) Financial instrument categories and subsequent measurement (Contd)

#### Financial assets (Contd)

#### (c) Available-for-sale financial assets

Available-for-sale category comprises investment in equity and debt securities instruments that are not held for trading.

Investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost. Other financial assets categorised as available-for-sale are subsequently measured at their fair values with the gain or loss recognised in other comprehensive income, except for impairment losses, foreign exchange gains and losses arising from monetary items and gains and losses of hedged items attributable to hedge risks of fair value hedges which are recognised in profit or loss. On derecognition, the cumulative gain or loss recognised in other comprehensive income is reclassified from equity into profit or loss. Interest calculated for a debt instrument using the effective interest method is recognised in profit or loss.

All financial assets, except for those measured at fair value through profit or loss, are subject to review for impairment (see Note 2(f)(i)).

#### **Financial liabilities**

All financial liabilities are subsequently measured at amortised cost other than those categorised as fair value through profit or loss.

Fair value through profit or loss category comprises financial liabilities that are derivatives (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument) or financial liabilities that are specifically designated into this category upon initial recognition.

Derivatives that are linked to and must be settled by delivery of equity instruments that do not have a quoted price in an active market for identical instruments whose fair values otherwise cannot be reliably measured are measured at cost.

Other financial liabilities categorised as fair value through profit or loss are subsequently measured at their fair values with the gain or loss recognised in profit or loss.

The Bank does not have any non-derivative financial liabilities designated at fair value through profit or loss.

#### (iii) Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument.

Fair values arising from financial guarantee contracts are classified as deferred income and are amortised to profit or loss using a straight-line method over the contractual period or, when there is no specified contractual period, recognised in profit or loss upon discharge of the guarantee. When settlement of a financial guarantee contract becomes probable, an estimate of the obligation is made. If the carrying value of the financial guarantee contract is lower than the obligation, the carrying value is adjusted to the obligation amount and accounted for as a provision.

#### (e) Financial Instruments (Contd)

#### (iv) Regular way purchase or sale of financial assets

A regular way purchase or sale is a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the marketplace concerned.

A regular way purchase or sale of financial assets is recognised and derecognised, as applicable, using trade date accounting. Trade date accounting refers to:

- (a) the recognition of an asset to be received and the liability to be paid for it on the trade date; and
- (b) derecognition of an asset that is sold, recognition of any gain or loss on disposal and the recognition of a receivable from the buyer for payment on the trade date.

#### (v) Offsetting of financial instruments

Financial assets and liabilities are being offset and the net amount presented in the statement of financial position when, and only when, the Bank has a legal right to set off the recognised amounts and it intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under MFRSs, or for gains and losses arising from a group of similar transactions such as in the Bank's dealing activity.

#### (vi) Derecognition

A financial asset or part of it is derecognised when, and only when, the contractual rights to the cash flows from the financial asset expire or control of the asset is not retained or substantially all of the risk and rewards of ownership of the financial asset are transferred to another party. On derecognition of a financial asset, the difference between the carrying amount and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that had been recognised in equity is recognised in profit or loss.

A financial liability or a part of it is derecognised when, and only when, the obligation specified in the contract is discharged, cancelled or expires. On derecognition of a financial liability, the difference between the carrying amount of the financial liability extinguished or transferred to another party and the consideration paid, including any noncash assets transferred or liabilities assumed, is recognised in profit or loss.

#### (f) Impairment

#### (i) Financial assets

#### Loans and advances

Loans of the Bank are classified as impaired when they fulfil any of the following criteria:

- (a) principal or interest or both are past due for three (3) months or more; or
- (b) where an impaired loan has been rescheduled or restructured, the loan will continue to be classified as impaired until repayments based on the revised and/or restructured terms have been observed continuously for a period of six (6) months.

For the determination of impairment on loans, the Bank assesses at each reporting date whether there is any objective evidence that a loan or a group of loans is impaired. A loan or a group of loans is impaired and impairment losses are recognised only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (i.e. an "incurred loss event") and that loss event has an impact on the estimated future cash flows of the loan or group of loans that can be reliably estimated.

#### (f) Impairment (Contd)

#### (i) Financial assets (Contd)

#### Loans and advances (Contd)

The criteria that the Bank uses to determine that there is objective evidence of an impairment include:

- (a) significant financial difficulty of the borrower;
- (b) a breach of contract, such as default or delinquency in interest and principal payments;
- (c) Bank grants concession to the borrower due to borrower's financial difficulty;
- (d) it becomes probable that the borrower will enter bankruptcy or other financial re-organisation;
- (e) the disappearance of an active market for that asset because of financial difficulties;
- (f) when there is observable data indicating that there is a measurable decrease in the estimated future cash flows from the asset; and
- (g) adverse news report on the company or sub sector.

The Bank first assesses individually whether objective evidence of impairment exists individually for loans which are individually significant, or collectively for loans which are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed loan, the loan is then assessed collectively by using the Bank's historical loss experience to compute the collective impairment allowance for both its corporate and retail portfolio. Loans that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in collective assessment for impairment. Collective assessment impairment allowance is made on any shortfall resulting from the above computational exercise.

If there is objective evidence that an impairment loss has been incurred, the amount of loss is measured as the difference between the loan's carrying amount and the present value of the estimated future cash flows. The carrying amount of the loan is reduced through the use of an allowance account and the amount of loss is recognised in profit or loss.

Where a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of the amounts previously written off are recognised in profit or loss.

#### Available-for-sale financial assets

The Bank assesses at each reporting date whether there is objective evidence that a financial investment classified as available-for-sale is impaired.

In the case of quoted equity investments, a significant or prolonged decline in the fair value of the security below its cost is also considered in determining whether objective evidence of impairment exists. Where such evidence exists, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss previously recognised) is removed from equity and recognised in profit or loss. For unquoted equity investments which are measured at cost, the amount of the impairment loss is measured as the difference between the carrying amount of the asset and the present value of the estimated future cash flows discounted at the current market value of return for a similar financial asset. Impairment losses recognised in profit or loss on equity instruments are not reversed through profit or loss.

For debt instruments, impairment is assessed based on the same criteria as other financial investments available-forsale. Where impairment losses have been previously recognised in profit or loss, if there is a subsequent increase in the fair value of the debt instrument that can be objectively related to a credit event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

#### (f) Impairment (Contd)

#### (ii) Other assets

The carrying amounts of other assets (except for deferred tax assets), are reviewed at the end of each reporting period to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash-generating unit.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit (group of cash-generating units) and then to reduce the carrying amounts of the other assets in the cash-generating unit (groups of cash-generating units) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at the end of each reporting period for any indications that the loss has decreased or no longer exists.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Reversals of impairment losses are credited to profit or loss in the financial year in which the reversals are recognised.

#### (g) Property, Plant and Equipment

#### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost less any accumulated depreciation and any accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset and any other costs directly attributable to bringing the asset to working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

When significant parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised within "other operating income" and "other operating expenses" respectively in profit or loss.

#### (g) Property, Plant and Equipment (Contd)

#### (ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Bank, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised to profit or loss. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Subsequent to recognition, property, plant and equipment except for freehold land are measured at cost less accumulated depreciation and any accumulated impairment losses. Freehold land is not depreciated.

#### (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed, and if a component has a useful life that is different from the remainder of the asset then that component is depreciated separately.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each individual component of an item of property, plant and equipment from the date that they are available for use. The estimated useful lives for the current and comparative periods are as follows:

Buildings and leasehold improvements 6 - 50 years
Computer equipment 5 years
Furniture, fixtures and equipment 4 - 20 years
Motor vehicles 5 years

Depreciation methods, useful lives and residual values are reviewed at end of the reporting period, and adjusted as appropriate.

#### (h) Leased Assets

#### **Operating lease**

Leases, where the Bank does not assume substantially all the risks and rewards of ownership are classified as operating leases and, except for property interest held under operating lease, the leased assets are not recognised on the statement of financial position.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease expense, over the term of the lease. Contingent rentals are charged to profit or loss in the reporting period in which they are incurred.

#### (i) Foreign Currency Transactions

Transactions in foreign currencies are translated to the functional currency of the Bank at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting period are retranslated to the functional currency at the exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies are not retranslated at the end of the reporting period, except for those that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined.

Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments or a financial instruments designated as a hedge of currency risk, which are recognised in other comprehensive income.

#### (i) Income Tax

Income tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using the tax rates enacted or substantively enacted by the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised using the liability method. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised.

Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is recognised in profit or loss, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also recognised directly in equity, or when it arises from a business combination that is an acquisition, in which case the deferred tax is included in the resulting goodwill or the amount of any excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over the cost of the combination.

#### (k) Employee Benefits

#### (i) Short-term employee benefits

Short-term employee benefits obligations in respect of salaries, annual bonuses, paid annual leave and sick leave are measured on an undiscounted basis and are expensed as the related service is provided.

#### (ii) Defined contribution plans

The Bank contributes to the Employees Provident Fund, the national defined contribution plan, on a mandatory basis. The contributions are charged to profit or loss in the period to which they relate. Once the contributions have been paid, the Bank has no further payment obligation.

#### (iii) Defined benefit plans

The Bank's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefits that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Bank, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

#### (k) Employee Benefits (Contd)

#### (iii) Defined benefit plans (Contd)

Remeasurement of the net defined benefit liability, which comprises actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, exclude interest) are recognised immediately in other comprehensive income. The Bank determines the net interest expense or income on the net defined liability or asset for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability or asset, taking into account any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments.

Net interest expense and other expenses relating to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Bank recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

#### (I) Cash and Short-Term Funds

Cash and short-term funds consist of notes and coins on hand, unrestricted balance held with BNM and deposits and placements with financial institutions that are readily convertible into cash without significant risk of changes in value.

Cash and short-term funds are carried at amortised cost in the statement of financial position.

#### (m) Obligations on Securities Sold under Repurchase Agreements

Obligations on securities sold under repurchase agreements are securities which the Bank had sold from its portfolio, with a commitment to repurchase at future dates. Such financing transactions and the obligation to repurchase the securities are reflected as a liability on the statement of financial position.

#### (n) Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

#### (o) Intangible Assets

Intangible assets, comprising computer software that are not an integral part of a tangible asset, are measured at cost less any accumulated amortisation and any accumulated impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 2(f)(ii). Intangible assets are recognised only if it is probable that the future economic benefits that are attributable to such assets will flow to the Bank and the costs of such assets can be measured reliably.

Amortisation is based on cost of an asset less its residual value. Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use. The estimated useful lives for the current and comparative periods for the computer software are 5 years.

#### (p) Earnings Per Ordinary Share

Earnings per ordinary share ("EPS") is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held.

#### (q) Fair Value Measurements

Fair value of an asset or a liability, except for share-based payment and lease transactions, is determined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The measurement assumes that the transaction to sell the asset or transfer the liability takes place either in the principal market or in the absence of a principal market, in the most advantageous market.

For non-financial asset, the fair value measurement takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

When measuring the fair value of an asset or a liability, the Bank uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the input used in the valuation technique as follows:

- Level 1 : quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bank can access at the measurement date.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable inputs for the asset or liability.

The Bank recognises transfers between levels of the fair value hierarchy as of the date of the event or change in circumstances that caused the transfers.

#### 3. CASH AND SHORT-TERM FUNDS

		Restated
	31.03.2018	31.03.2017
	RM'000	RM'000
Cash and balances with banks and other financial institutions	493,571	120,413
Money at call and deposit placements maturing within one month to three months	5,867,923	7,764,889
	6,361,494	7,885,302

#### 4. SECURITIES AVAILABLE-FOR-SALE

	31.03.2018 RM'000	31.03.2017 RM′000
At fair value		
Money market instruments		
Malaysian Government Securities	243,139	462,371
• Sukuk	193,502	221,505
At cost		
Unquoted bonds #	27	27
Unquoted shares	2,966	2,966
	439,634	686,869

<sup>#</sup> Unquoted bonds are stated net of impairment loss amounting to RM2,429,000 (2017: RM2,429,000).

#### 5. LOANS AND ADVANCES

#### (a) By type:

	31.03.2018 RM′000	31.03.2017 RM'000
At amortised cost		
Overdrafts	17,174	9,458
Term loans		
Housing loans	12,442	13,490
Other term loans	15,510,309	14,081,108
Revolving credits	3,464,744	4,764,994
Bills receivable	23,563	57,299
Claims on customers under acceptance credits	43,591	10,494
Staff loans	6,083	5,600
	19,077,906	18,942,443
Unearned interest	(263)	(83)
Gross loans and advances	19,077,643	18,942,360
Impairment allowances on loans and advances		
Individual assessment	(3,531)	(3,343)
Collective assessment	(100,755)	(100,755)
Net loans and advances	18,973,357	18,838,262

Loans and advances to customers amounting to RM11,832,503,000 (2017: RM9,897,578,000) contain embedded derivatives. The carrying amounts of the embedded derivatives are separately recognised as derivative financial assets and derivative financial liabilities as appropriate.

#### 5. LOANS AND ADVANCES (CONTD)

#### (b) By maturity structure:

	31.03.2018 RM′000	31.03.2017 RM'000
Maturing within one year	7,794,243	7,097,742
More than one year to three years	4,363,722	7,756,692
More than three years to five years	4,025,575	2,200,285
More than five years 2,894,103 19,077,643	1,887,641	
	19,077,643	18,942,360

#### (c) By type of customer:

	31.03.2018 RM′000	31.03.2017 RM'000
Domestic non-bank financial institutions	5,688,007	5,918,234
Domestic business enterprises		
Small medium enterprises	1,761,607	1,848,638
• Others	9,698,759	7,952,436
Individuals	18,050	19,002
Foreign entities	1,911,220	3,204,050
	19,077,643	18,942,360

#### (d) By interest rate sensitivity:

	31.03.2018 RM′000	31.03.2017 RM'000
Fixed rate		
Staff loans	5,378	5,600
ariable rates 1	19,072,265	18,936,760
	19,077,643	18,942,360

#### 5. LOANS AND ADVANCES (CONTD)

#### (e) By economic sector:

	31.03.2018 RM′000	31.03.2017 RM'000
Agricultural, hunting, forestry and fishing	844,874	727,883
Mining and quarrying	42,547	205,875
Manufacturing	2,479,077	2,716,265
Electricity, gas and water	2,355,820	2,496,031
Construction	2,280,481	1,385,430
Wholesale, retail trade, restaurants and hotels	946,816	984,824
Transport, storage and communication	2,601,652	1,060,190
Finance, insurance, real estate and business services	7,384,059	9,330,971
Households	18,526	19,090
Others	123,791	15,801
	19,077,643	18,942,360

#### (f) By geographical location:

	31.03.2018 RM'000	31.03.2017 RM′000
Malaysia	17,589,538	17,509,927
Other countries	1,488,105	1,432,433
	19,077,643	18,942,360

#### (g) Movements in impaired loans and advances are as follows:

	31.03.2018 RM'000	31.03.2017 RM′000
At 1 April/January	4,562	4,429
Classified as impaired during the year/period	1,055	1,178
Amount recovered	(24)	(77)
Reclassified as performing	(575)	(948)
Amount written off	(316)	(20)
At 31 March	4,702	4,562

### 5. LOANS AND ADVANCES (CONTD)

### (h) Impaired loans according to economic sectors are as follows:

	31.03.2018 RM'000	31.03.2017 RM′000
Household	839	927
Finance, insurance and business services	3,863	3,635
	4,702	4,562

### (i) Impaired loans by geographical location are as follows:

	31.03.2018 RM′000	31.03.2017 RM′000
	KW 000	KW 000
Malaysia	4,702	4,562

### (j) Movements in impairment allowances on loans and advances are as follows:

	31.03.2018 RM'000	31.03.2017 RM'000
Allowance for individual assessment		
At 1 April/January	3,343	3,037
Allowance made during the year/period	188	306
At 31 March	3,531	3,343
Allowance for collective assessment		
At 1 April/January	100,755	75,067
Allowance made during the year/period	-	25,688
At 31 March	100,755	100,755

### (k) Details of collective impairment allowance:

	31.03.2018 RM′000	31.03.2017 RM′000
Allowance on impaired loans	260	310
Allowance on unimpaired loans	100,495	100,445
	100,755	100,755

### 6. PURCHASED RECEIVABLES

	31.03.2018 RM′000	31.03.2017 RM′000
Purchased receivables	225,947	51,280
Allowance for collective assessment	(185)	(185)
	225,762	51,095

Purchased receivables relate to receivables acquired by the Bank under the account receivables purchasing and vendors financing product. These amounts owing from obligors have a tenure of one to two months. Included in purchased receivables are non-recourse bills receivable amounting to RM197,849,000 (2017: RM19,312,000).

### (a) Movements in impairment allowances on purchased receivables

	31.03.2018 RM′000	31.03.2017 RM′000
At 1 April/January	185	365
Writeback during the year/period	-	(180)
At 31 March	185	185

### 7. DERIVATIVE FINANCIAL ASSETS / LIABILITIES

The table below shows the Bank's derivative financial instruments measured at their fair value together with their corresponding contract/notional amounts as at the reporting date. The notional amounts of these derivative financial instruments refer to the underlying contract values on which changes in the fair value of the derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the end of the financial year but are not indicative of either the market risk or credit risk inherent in the derivative contracts. The risks associated with the use of derivative financial instruments, as well as management's policy for controlling these risks are set out in Note 33 to the financial statements.

	31.03.2018				31.03.2017	
	Contract/ Notional Amount RM'000	Fair Value	Contract/	Fair Value		
		Assets RM'000	Liabilities RM'000	Amount RM'000	Assets RM'000	Liabilities RM'000
At Fair Value						
Trading Derivatives *						
Foreign exchange related contracts						
<ul><li>Forwards</li></ul>	8,143,152	93,309	96,687	6,648,182	43,098	48,828
• Swaps	31,491,297	1,873,257	1,579,512	30,293,807	2,608,985	2,391,942
Interest rate related contracts						
• Swaps	28,825,952	120,340	138,994	21,711,631	123,379	114,800
Other derivatives						
Currency options	148,547	288	718	88,546	262	318
Premium yielder investments	3,089,440	91,838	91,838	-	-	-
	71,698,388	2,179,032	1,907,749	58,742,166	2,775,724	2,555,888

<sup>\*</sup> Included in trading derivatives are derivative financial assets and derivative financial liabilities transacted with the holding company and related companies amounting to RM61,073,000 (2017: RM51,664,000) and RM205,674,000 (2017: RM344,684,000) respectively.

### 8. STATUTORY DEPOSITS WITH BANK NEGARA MALAYSIA

The non-interest bearing statutory deposits are maintained with Bank Negara Malaysia ("BNM") in compliance with Section 26(2)(c) of the Central Bank of Malaysia Act, 2009, the amounts of which are determined as a set percentage of total eligible liabilities.

### 9. OTHER ASSETS

	31.03.2018 RM′000	31.03.2017 RM'000
Cash collaterals	359,350	5,480
Accrued interest receivable	10,158	16,615
Other receivables, deposits and prepayments	6,283	9,005
	375,791	31,100
Allowance for impairment on other assets	(53)	(54)
	375,738	31,046

### 10. PROPERTY, PLANT AND EQUIPMENT

		Buildings and		Furniture, Fixtures		
	Freehold	Leasehold	Computer	and	Motor	
	Land RM′000	Improvements RM'000	Equipment RM'000	Equipment RM'000	Vehicles RM'000	Total RM'000
31.03.2018						
Cost						
At 1 April 2017	2,963	13,787	29,181	8,363	1,467	55,761
Additions	-	359	1,922	240	-	2,521
Disposals	-	-	(2,049)	(225)	(138)	(2,412)
At 31 March 2018	2,963	14,146	29,054	8,378	1,329	55,870
Accumulated Depreciation	on					
At 1 April 2017	-	8,235	16,740	6,725	620	32,320
Charge for the year	-	753	3,335	404	233	4,725
Disposals	-	-	(1,896)	(225)	(138)	(2,259)
At 31 March 2018	-	8,988	18,179	6,904	715	34,786
Carrying Amount	2,963	5,158	10,875	1,474	614	21,084
31.03.2017						
Cost						
At 1 January 2016	2,963	13,736	25,831	8,168	1,147	51,845
Additions	-	51	4,782	195	320	5,348
Disposals	-	-	(1,432)	-	-	(1,432)
At 31 March 2017	2,963	13,787	29,181	8,363	1,467	55,761
Accumulated Depreciation	on					
At 1 January 2016	-	7,037	14,273	6,102	353	27,765
Charge for the period	-	1,198	3,899	623	267	5,987
Disposals	-		(1,432)	<u>-</u>	-	(1,432)
At 31 March 2017	-	8,235	16,740	6,725	620	32,320
Carrying Amount	2,963	5,552	12,441	1,638	847	23,441

### 11. INTANGIBLE ASSETS

Intangible assets comprised computer software which are in itself not integral to any other tangible assets.

	31.03.2018 RM′000	31.03.2017 RM'000
Cost		
At 1 April/January	65,555	43,927
Additions	11,513	21,628
At 31 March	77,068	65,555
Accumulated Amortisation		
At 1 April/January	30,725	22,952
Charge for the year/period	9,928	7,773
At 31 March	40,653	30,725
Carrying Amount	36,415	34,830

### 12. DEFERRED TAX ASSETS/(LIABILITIES)

	31.03.2018 RM′000	31.03.2017 RM'000
At 1 April/January	(803)	40,677
Recognised in profit or loss (Note 28)	2,213	(41,963)
Recognised in other comprehensive income (Note 29)	(117)	483
At 31 March	1,293	(803)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and they relate to income taxes levied by the same fiscal tax authority on the same taxable entity.

### 12. DEFERRED TAX ASSETS/(LIABILITIES) (CONTD)

The components and movements in deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

	Allowance for Collective Impairment on Loans and Advances RM'000	Fair Value Reserve RM'000	Defined Benefit Reserve RM'000	Property, Plant and Equipment RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 January 2016	18,863	(795)	1,788	(5,897)	26,718	40,677
Charged to profit or loss (Note 28)	(18,863)	-	(1,089)	(2,815)	(19,196)	(41,963)
Credited to other comprehensive income (Note 29)	-	431	52	-	-	483
At 31 March 2017	-	(364)	751	(8,712)	7,522	(803)
Charged to profit or loss (Note 28) Credited to other comprehensive	-	-	(715)	6,147	(3,219)	2,213
income (Note 29)	-	(204)	87	-	-	(117)
At 31 March 2018	-	(568)	123	(2,565)	4,303	1,293

### 13. DEPOSITS FROM CUSTOMERS

		Restated	
	31.03.2018		
	RM'000	RM'000	
At amortised cost			
Demand deposits	3,720,544	4,560,402	
Money market deposits	1,150,516	779,548	
Savings deposits	25,137	20,779	
Fixed deposits	3,791,866	3,701,651	
	8,688,063	9,062,380	
(a) The material control of fine delegation of fillings			
(a) The maturity structure of fixed deposits are as follows:	31.03.2018	31.03.2017	
	RM'000	RM'000	

### RM'000 RM'000 Due within six months 3,546,941 3,634,833 More than six months to one year 241,335 54,462

### More than one year to two years 3,590 12,356 3,701,651

### (b) The deposits are sourced from the following customers:

	31.03.2018 RM′000	Restated 31.03.2017 RM'000
Business enterprises	8,603,522	8,969,160
Individuals	84,541	93,220
	8,688,063	9,062,380

### 14. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

	31.03.2018 RM'000	Restated 31.03.2017 RM'000
At amortised cost		
Licensed banks	734,131	3,744,678
Non-bank financial institutions	3,560	2,580
	737,691	3,747,258

### 15. COLLATERAL DEPOSITS

	31.03.2018	31.03.2017
	RM′000	RM'000
Cash collaterals received	14,547,442	12,531,310

The cash collaterals are received in respect of derivative balances pursuant to agreements in accordance with International Swaps and Derivatives Association ("ISDA") and Credit Support Annex ("CSA") entered into with respective counterparties, and Cash Collateral Scheme entered into with a branch of the holding company amounting to RM14,041,352,000 (2017: RM10,095,022,000).

### 16. OTHER LIABILITIES

		31.03.2018 RM′000	Restated 31.03.2017 RM'000
Provision for retirement benefits	(i)	26,668	23,429
Accrued interest payable		12,244	12,181
Other payables and accruals		59,233	88,650
		98,145	124,260

### (i) Provision for retirement benefits

The Bank operates an unfunded defined benefit plan. Actuarial valuation of the plan was performed in April 2018.

### **16. OTHER LIABILITIES (CONTD)**

### (i) Provision for retirement benefits (Contd)

Movements in provision for retirement benefits are as follows:

	31.03.2018	31.03.2017
	RM′000	RM'000
At 1 April/January	23,429	21,872
Included in profit or loss (Note 25)		
Current service cost	2,260	3,090
Interest cost	1,146	1,446
	3,406	4,536
Included in other comprehensive income (Note 29)		
Remeasurement loss		
- Actuarial loss arising from:		
Experience adjustments	361	217
	361	217
Others		
Benefits paid	(528)	(3,196)
	(528)	(3,196)
At 31 March	26,668	23,429

The charge to profit or loss is included under personnel expenses as disclosed in Note 25 under Other Operating Expenses.

Principal actuarial assumptions at the end of the reporting period (expressed as weighted average):

	31.03.2018	31.03.2017
	%	%
Discount rate	5.0	5.0
Expected rate of salary increment	6.0	6.0

At 31 March 2018, the duration of the defined benefit obligation was 9.1 years (2017: 9.4 years).

### 16. OTHER LIABILITIES (CONTD)

### (i) Provision for retirement benefits (Contd)

### Sensitivity analysis

Reasonably possible changes at the reporting date to the following relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

	Defined Ben	efit Obligation
	Increase RM'000	Decrease RM'000
31.03.2018		
Discount rate (1% movement)	(2,120)	2,424
Rate of salary (1% movement)	2,429	(2,168)
31.03.2017		
Discount rate (1% movement)	(1,930)	2,211
Rate of salary (1% movement)	2,215	(1,973)

The sensitivity results above determine their individual impact on the Plan's end of period defined benefit obligation. In reality, the Plan is subject to multiple external experience items which may move the defined benefit obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

### 17. SHARE CAPITAL

		ber of ry Shares	Am	ount
	31.03.2018 RM′000	31.03.2017 RM'000	31.03.2018 RM′000	31.03.2017 RM′000
Issued and fully paid-up ordinary shares	200,000	200,000	200,000	200,000

### **Ordinary shares**

The Companies Act 2016, which came into effect on 31 January 2017 has abolished the concept of authorised share capital and par value of share capital.

### 18. RESERVES

		31.03.2018 RM′000	31.03.2017 RM'000
Non-distributable			
Statutory reserve	(a)	-	204,187
Fair value reserve		1,656	1,012
Defined benefit reserve	(b)	(5,801)	(5,527)
Regulatory reserve	(c)	164,349	164,349
Distributable			
Retained profits		2,271,854	1,783,192
		2,432,058	2,147,213

- (a) There was a transfer from statutory reserve to retained profits during the financial year in accordance to BNM revised policy documents on Capital Funds issued on 3 May 2017.
- (b) The defined benefit reserve is in respect of actuarial gains and losses arising from remeasurement of the Bank's defined benefit plan.
- (c) The regulatory reserve is maintained in compliance with the requirements under BNM's Policy on Classification and Impairment Provision for Loans/Financing to maintain, in aggregate, collective impairment allowance and regulatory reserve of no less than 1.2% of total outstanding loans/financing, net of individual impairment allowance.

### 19. COMMITMENTS AND CONTINGENCIES

The commitments and contingencies exposures and their related counterparty credit risk of the Bank are as follows:

	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount RM'000	Risk-Weighted Assets RM'000
31.03.2018				
Contingent Liabilities				
Direct credit substitutes	2,975		2,975	1,488
Transaction related contingent items	880,159		440,080	352,541
Short-term self liquidating trade-related contingencies	171,907		34,381	34,381
Commitments				
Other commitments, such as formal standby				
facilities and credit lines, with an original maturity of:				
exceeding one year	49,147		24,574	24,574
Any commitments that are unconditionally				
cancelled at any time by the Bank without				
prior notice or that effectively provide for				
automatic cancellation due to deterioration				
in a borrower's creditworthiness	4,608,628		-	-
Securitisation exposures	15,000		3,000	2,250
	5,727,816		505,010	415,234
Derivative Financial Instruments				
Foreign exchange related contracts				
less than one year	10,929,703	603,734	787,873	449,635
one year to less than five years	19,911,846	858,721	1,651,310	1,196,330
• five years and above	8,792,900	504,111	1,687,242	1,371,042
Interest rate related contracts				
less than one year	8,619,594	2,055	9,878	3,152
one year to less than five years	13,737,227	69,240	253,444	119,016
• five years and above	6,469,131	49,045	344,042	191,676
Currency options				
• less than one year	148,547	288	2,516	2,516
Premium yielder investments				
one year to less than five years	3,089,440	91,838	277,205	83,246
·	71,698,388	2,179,032	5,013,510	3,416,613
	77,426,204	2,179,032	5,518,520	3,831,847

### 19. COMMITMENTS AND CONTINGENCIES (CONTD)

The commitments and contingencies exposures and their related counterparty credit risk of the Bank are as follows: (Contd)

	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount RM'000	Risk-Weighted Assets RM'000
31.03.2017				
Contingent Liabilities				
Direct credit substitutes	2,975		2,975	1,488
Transaction related contingent items	1,240,845		620,422	387,527
Short-term self liquidating trade-related contingencies	143,610		28,722	28,722
Commitments				
Other commitments, such as formal standby				
facilities and credit lines, with an original maturity of:				
• exceeding one year	44,943		22,472	22,472
Any commitments that are unconditionally				
cancelled at any time by the Bank without				
prior notice or that effectively provide for				
automatic cancellation due to deterioration				
in a borrower's creditworthiness	4,636,717		-	-
Securitisation exposures	15,000		3,000	2,250
	6,084,090		677,591	442,459
Derivative Financial Instruments				
Foreign exchange related contracts				
less than one year	10,984,962	610,793	776,359	426,526
one year to less than five years	17,639,245	1,764,566	795,781	629,201
five years and above	8,317,782	276,724	1,579,316	1,067,695
Interest rate related contracts				
• less than one year	2,505,495	657	5,344	1,603
one year to less than five years	12,602,255	77,401	164,045	75,882
five years and above	6,603,881	45,321	317,529	180,224
Currency options				
• less than one year	88,546	262	1,591	1,591
Premium yielder investments				
one year to less than five years	_	-	-	
	58,742,166	2,775,724	3,639,965	2,382,722
	64,826,256	2,775,724	4,317,556	2,825,181

### 20. RELATED PARTY TRANSACTIONS AND BALANCES

### (a) Related party and relationships

Parties are considered to be related if one party has the ability to control or jointly control the other party or exercise significant influence over the other party in making financial or operating decisions, or if one other party controls both or exercises significant influence over both.

### (b) Related party transactions and balances

The related party transactions during the financial year/period are as follows:

		31.03.2018			31.03.2017	
	Holding Company RM'000	Related Companies RM'000	Total RM'000	Holding Company RM'000	Related Companies RM'000	Total RM'000
Income						
Interest on advances	9	-	9	15	-	15
Other operating income	9,198	3	9,201	17,984	1	17,985
	9,207	3	9,210	17,999	1	18,000
Expenditure						
Interest on advances	242,893	-	242,893	170,011	-	170,011
Interest on deposits	433	-	433	601	-	601
Others fee expenses	367	3	370	645	109	754
Other operating expenses	4,160	-	4,160	6,886	-	6,886
	247,853	3	247,856	178,143	109	178,252
Amount due from						
Current accounts	522,242	6,961	529,203	480,344	6,256	486,600
Money at call and deposit						
placements maturing						
within one month	243	-	243	289	-	289
Derivative assets	60,104	969	61,073	51,664	-	51,664
	582,589	7,930	590,519	532,297	6,256	538,553
Amount due to						
Advances	733,742	-	733,742	3,744,321	-	3,744,321
Current accounts	402	1	403	417	1	418
Accrued interest payable	216	-	216	5,600	-	5,600
	734,360	1	734,361	3,750,338	1	3,750,339
Cash collaterals	14,041,352	-	14,041,352	10,095,022	-	10,095,022
Derivative liabilities	204,735	939	205,674	344,684	-	344,684
	14,980,447	940	14,981,387	14,190,044	1	14,190,045
Capital expenditures	5,309	-	5,309	7,707	-	7,707

### **20. RELATED PARTY TRANSACTIONS AND BALANCES (CONTD)**

### (b) Related party transactions and balances (Contd)

Related companies refer to the holding companies and its subsidiaries as listed below:

Company Relationship

Mitsubishi UFJ Financial Group Inc. MUFG Bank, Ltd. MUFG Bank (Europe) N.V. Bank of Tokyo-Mitsubishi UFJ (China), Ltd. Bank of Ayudhya PCL

Ultimate holding company Immediate holding company Subsidiary of immediate holding company Subsidiary of immediate holding company Subsidiary of immediate holding company

Interest rates on advances, current accounts and fixed deposits were at normal commercial rates.

The intercompany charges paid to the holding companies and its subsidiaries are as follows:-

Company	Type of Services	Country	RM'000
MUFG Bank, Ltd	Agency service	Japan	3
	Website maintenance service	Japan	9
	Information technology services	Japan	4,125
MUFG Bank, Ltd	Information technology services	USA	23
			4,160

### (c) Credit transactions and exposures with connected parties

Credit transactions and exposures to connected parties includes the extension of credit facilities and/or off balance sheet credit exposures such as guarantees, trade related facilities and loan commitments. It also includes holdings of equities and private debt securities issued by the connected parties.

The credit transactions with connected parties are all transacted on an arm's length basis and on terms and conditions no more favourable than those entered into with other counterparties with similar circumstances and creditworthiness. Due care has been taken to ensure that the creditworthiness of the connected party is not less than that normally required of other persons.

	31.03.2018 RM'000	31.03.2017 RM'000
Outstanding credit exposures with connected parties	653,457	900,302
Total credit exposures	27,800,126	26,779,269
Percentage of outstanding credit exposures to connected parties		
as a proportion of total credit exposures	2.4%	3.4%
as a proportion of total capital	25.4%	39.4%

There are currently no exposures to connected parties which are classified as impaired.

### 20. RELATED PARTY TRANSACTIONS AND BALANCES (CONTD)

### (d) Key management personnel

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Bank either directly or indirectly. The key management personnel of the Bank are the Directors and Executive Vice Presidents.

The remuneration of the Executive Vice Presidents included in profit or loss is as follows:

	31.03.2018 RM′000	31.03.2017 RM'000
Short-term employee benefits	2,833	3,430
Defined contribution plans	219	252
Defined benefit plans	218	258
	3,270	3,940

Directors' remuneration is disclosed in Note 26.

### 21. OPERATING REVENUE

Operating revenue of the Bank comprises of net interest income, fee and commission income, investment income, income derived from investment securities, gross dividends and other income derived from conventional banking and Islamic banking operations.

### 22. INTEREST INCOME

	Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Loans and advances	445,717	389,019
Money at call and deposit placements with financial institutions	194,040	243,202
Securities available-for-sale	21,350	11,322
	661,107	643,543

### 23. INTEREST EXPENSE

	Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Deposits and placements of banks and other financial institutions	244,648	144,739
Deposits from customers	143,432	143,516
	388,080	288,255

### 24. OTHER OPERATING INCOME

	Year ended 31.03.2018 RM'000	Restated Period ended 31.03.2017 RM'000
Fee income		
Commission	1,720	1,576
Guarantee fees	3,745	5,372
Service charges and fees	1,582	2,565
Commitment fees	735	839
Other fee income	12,134	31,749
	19,916	42,101
Investment income		
Gross dividends	221	274
Realised gain in fair value of derivative financial instruments	36,217	88,406
Unrealised gain in fair value of derivative financial instruments	59,426	20,478
Net premium paid for options	(1)	(242)
	95,863	108,916
Other income		
Foreign exchange gain	173,927	134,670
Other operating income	5,865	6,182
	179,792	140,852
	295,571	291,869

### 25. OTHER OPERATING EXPENSES

			Year ended 31.03.2018 RM'000	Restated Period ended 31.03.2017 RM'000
Per	sonnel expenses	(i)	100,685	106,270
Esta	ablishment related expenses	(ii)	21,213	22,835
Pro	motion and marketing related expenses	(iii)	2,206	2,719
Adr	ninistrative and other expenses	(iv)	54,626	125,426
			178,730	257,250
(i)	Personnel expenses			
	Wages, salaries and bonuses		74,792	82,386
	Defined benefit plan (Note 16(i))		3,406	4,536
	Defined contribution plan		9,690	8,885
	Other employee benefits		12,797	10,463
			100,685	106,270
(ii)	Establishment related expenses			
	Depreciation of property, plant and equipment		4,725	5,987
	Amortisation of intangible assets		9,928	7,773
	Hire of equipment		695	954
	Repair and maintenance		306	959
	Rental of premises		4,563	6,187
	Others		996	975
			21,213	22,835
(iii)	Promotion and marketing related expenses			
	Advertising and publicity		503	432
	Others		1,703	2,287
			2,206	2,719
(iv)	Administrative and other expenses			
	Cash collateral fees		34,129	97,832
	Communication expenses		995	1,502
	Legal and professional fees		2,663	3,871
	Auditors' remuneration			
	Statutory audit		320	350
	Non audit related services		410	255
	Others		16,109	21,616
			54,626	125,426

## 26. DIRECTORS' REMUNERATION

Remuneration in aggregate for all directors charged to profit or loss for the year/period are as follows:

		391	real elided 31.03.2018	2				200000000000000000000000000000000000000		
	Fee RM'000	Salary and Bonus RM'000	Other Remuneration RM′000	Benefits- in-Kind RM′000	Total RM'000	Fee RM'000	Salary and Bonus RM'000	Other Remuneration RM'000	Benefits- in-Kind RM'000	Total RM'000
Executive Directors										
Mr. Naoki Nishida	,		1	,	٠		1,071	1	327	1,398
Mr. Yuta Uchiyama	1	924	1	453	1,377		335	1	165	200
Non-Executive Directors										
Y.Bhg. Dato Abdul Rahim bin Osman	70	1	133	1	203	88	1	191		279
Y.Bhg. Datoʻ Mohd Sallehuddin bin Othman	70	1	92	•	165	88	1	139		227
En. Ismail Bin Mahbob	70		87	1	157	88	1	128	1	216
	210	924	315	453	1,902	264	1,406	458	492	2,620

The remuneration attributable to the Chief Executive Officer of the Bank, including benefits-in-kind, during the financial year amounted to RM1,377,000 (2017: RM1,898,000).

### 27. ALLOWANCE FOR IMPAIRMENT ON LOANS AND ADVANCES

	Year ended 31.03.2018 RM′000	Period ended 31.03.2017 RM'000
Individual impairment *	188	(2,254)
Collective impairment	-	25,688
Impaired loans and advances written off	185	-
Bad debts written back	(65)	(53)
	308	23,381

<sup>\*</sup> This amount included foreign exchange gain of Nil (2017: RM2,560,000).

### 28. TAX EXPENSE

	Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Current tax	KW 000	
Malaysian income tax in respect of current financial year/period	98,521	68,100
Under/(Over)provision in prior years	8,777	(47,056)
	107,298	21,044
Deferred tax (Note 12)		
Relating to origination and reversal of temporary differences	(2,603)	(3,560)
Under/(Over)provision in prior years	390	45,523
	(2,213)	41,963
	105,085	63,007

A reconciliation of income tax expense applicable to profit before tax at the statutory income tax rate to income tax expense at the effective income tax rate of the Bank is as follows:

	Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Profit before tax	389,560	366,706
Taxation at Malaysian statutory tax rate of 24%	93,494	88,009
Income not subject to tax	(53)	(25,004)
Expenses not deductible for tax purposes	2,477	1,535
Overprovision of deferred tax in prior years	390	45,523
Under/(Over)provision of current tax expense in prior years	8,777	(47,056)
Tax expense for the year/period	105,085	63,007

### 29. OTHER COMPREHENSIVE INCOME

		31.03.2018			31.03.2017	
	Before Tax RM'000	Tax (Expense)/ Benefit RM'000	Net of Tax RM'000	Before Tax RM'000	Tax (Expense)/ Benefit RM'000	Net of Tax RM'000
Change in fair value of						
securities available-for-sale	848	(204)	644	(1,797)	431	(1,366)
Remeasurement of defined						
benefit liability	(361)	87	(274)	(217)	52	(165)
	487	(117)	370	(2,014)	483	(1,531)

### **30. EARNINGS PER SHARE**

The earnings per ordinary share of the Bank have been calculated based on the profit for the year of RM284,475,000 (2017: RM303,699,000) and on the number of ordinary shares in issue during the year of 200,000,000 (2017: 200,000,000).

### 31. OPERATING LEASE COMMITMENTS

The Bank has lease commitments in respect of rented premises and equipment on hire, all of which are classified as operating leases.

A summary of the non-cancellable long-term commitments, net of sub-leases, is as follows:

	31.03.2018 RM′000	31.03.2017 RM'000
Future minimum rental payments		
Not later than 1 year	4,879	4,624
• Later than 1 year but not later than 5 years	4,637	7,963
	9,516	12,587

### 32. CAPITAL ADEQUACY

(a) The capital adequacy ratios of the Bank are as follows:

	31.03.2018	31.03.2017
	%	%
Common equity Tier 1 ("CET 1") capital ratio	18.228	16.660
Tier 1 capital ratio	18.228	16.660
Total capital ratio	19.270	17.718

The capital adequacy ratios consist of total capital and risk-weighted assets derived from balances of the Bank and are computed in accordance with BNM's Guidelines on Capital Adequacy Framework (Capital Components and Basel II - Risk Weighted Assets) ("CAF"). The Bank adopted the Standardised Approach for Credit Risk and Market Risk and the Basic Indicator Approach for Operational Risk.

The minimum regulatory capital adequacy requirements under CAF for the capital adequacy ratios are:

CET 1 Capital Ratio	4.50	%
Tier 1 Capital Ratio	6.00	%
Total Capital Ratio	8.00	%

(b) The components of CET 1, Tier 1 and total capital of the Bank are as follows:

		31.03.2018	31.03.2017
		RM'000	RM'000
CET 1 a	and Tier 1 capital		
• Paic	l-up share capital	200,000	200,000
• Reta	nined profits	2,271,854	1,783,192
• Oth	er reserves	160,204	364,021
		2,632,058	2,347,213
Less:	Deferred tax assets	(1,293)	-
	Intangible assets	(36,415)	(34,830)
	55% of fair value reserve	(911)	(557)
	Regulatory reserve	(164,349)	(164,349)
		2,429,090	2,147,477
Tier 2 d	capital		
• Coll	ective impairment allowance and regulatory reserve*	138,887	136,333
Total C	apital	2,567,977	2,283,810

<sup>\*</sup> Excludes impairment allowance on collective assessment on impaired loans restricted from Tier 2 capital of the Bank of RM260,000 (2017: RM310,000).

### 32. CAPITAL ADEQUACY (CONTD)

(b) The components of CET 1, Tier 1 and total capital of the Bank are as follows: (Contd)

### Capital Management

The Bank's capital management is guided by its risk appetite and outlines the Bank's objective to diversify its sources of capital and to allocate capital efficiently, directed by the need to maintain a prudent relationship between available capital and risks in the underlying businesses to meet the expectations of key constituencies, including the holding company and BNM.

The capital target for the total capital ratio is above the minimum regulatory capital requirements and has factored in the expected capital required under the current and future operating environment to support the credit, market and operational risks as well as the Bank's business growth.

(c) The breakdown of the risk-weighted assets by each major risk category is as follows:

	31.03.2018 RM'000	31.03.2017 RM'000
Credit risk	11,110,990	10,906,656
Market risk	1,376,771	1,270,402
Operational risk	838,540	712,853
	13,326,301	12,889,911

Detailed disclosures on risk exposures above, as prescribed under BNM's Guidelines on Risk-Weighted Capital Adequacy Framework (Basel II) - Disclosure Requirements (Pillar 3) and Capital Adequacy Framework for Islamic Banks (CAFIB) - Disclosure Requirements (Pillar 3) is presented in the Pillar 3 disclosures.

### 33. FINANCIAL RISK MANAGEMENT

### (a) INTRODUCTION

The Bank has exposure to the following risks from financial instruments:

- Credit risk
- Market risk
- Liquidity risk
- Operational risk

The following note presents information about the Bank's exposures to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk and the Bank's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Risk Management Committee ("RMC"), which is responsible for developing and monitoring risk management policies in their specified areas. The RMC has both executive and non-executive members and report regularly to the Board on their activities.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

### (a) INTRODUCTION (CONTD)

The Audit Committee ("AC") is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The AC is assisted in these functions by the Internal Audit Department. Internal Audit undertakes regular reviews of risk management controls and procedures, the results of which are reported to the AC.

### Financial Instruments by Categories

The tables below provide an analysis of financial instruments categorised as follows:

- Loans, advances and receivables ("L&R")
- Financial assets available-for-sale ("AFS")
- Financial liabilities measured at amortised cost ("FL")

	Carrying Amount RM'000	L&R/FL RM'000	AFS RM'000	Derivatives RM'000
31.03.2018				
Financial Assets				
Cash and short-term funds	6,361,494	6,361,494	-	-
Securities available-for-sale	439,634	-	439,634	-
Loans and advances	18,973,357	18,973,357	-	-
Purchased receivables	225,762	225,762	-	-
Derivative financial assets	2,179,032	-	-	2,179,032
Statutory deposits with				
Bank Negara Malaysia	5,776	5,776	-	-
Other assets	375,738	375,738	-	-
	28,560,793	25,942,127	439,634	2,179,032
Financial Liabilities				
Deposits from customers	8,688,063	8,688,063	-	-
Deposits and placements of banks				
and other financial institutions	737,691	737,691	-	-
Collateral deposits	14,547,442	14,547,442	-	-
Derivative financial liabilities	1,907,749	-	-	1,907,749
Other liabilities	98,145	98,145	-	-
	25,979,090	24,071,341	-	1,907,749

### (a) INTRODUCTION (CONTD)

**Financial Instruments by Categories (Contd)** 

	Carrying Amount RM'000	L&R/FL RM'000	AFS RM'000	Derivatives RM'000
31.03.2017				
Financial Assets				
Cash and short-term funds	7,885,302	7,885,302	-	-
Securities available-for-sale	686,869	-	686,869	-
Loans and advances	18,838,262	18,838,262	-	-
Purchased receivables	51,095	51,095	-	-
Derivative financial assets	2,775,724	-	-	2,775,724
Statutory deposits with				
Bank Negara Malaysia	3,268	3,268	-	-
Other assets	31,046	31,046	-	-
	30,271,566	26,808,973	686,869	2,775,724
Financial Liabilities				
Deposits from customers	9,062,380	9,062,380	-	-
Deposits and placements of banks				
and other financial institutions	3,747,258	3,747,258	-	-
Collateral deposits	12,531,310	12,531,310	-	-
Derivative financial liabilities	2,555,888	-	-	2,555,888
Other liabilities	124,260	124,260	-	-
	28,021,096	25,465,208	-	2,555,888

### **Risk Management Process**

A sound risk management is essential to ensure the Bank's asset quality is maintained to the level and expectation of shareholders as well as to the satisfaction of regulators. This is to ensure that the shareholders interest is protected and the Bank continues to maintain a strong capital base to maximise lending under the single customer/group limit so that the Bank remains profitable whilst companies with good credit standing can continue to enjoy credit facilities with the Bank with competitive pricing.

The Bank's risk management strategies and processes are guided by its respective policies. The Credit Policy outlines the basic principles, features and conditions governing the approval, management and operations of credit facilities offered by the Bank. The Risk Management Policy stipulates the basic principles concerning the Bank's risk control and management. The Policy outlines the roles and responsibilities of the various management committees set up to assist the Board in overseeing that risk management functions are carried out efficiently and important matters are escalated to the Board through the RMC.

The RMC held its meetings on a quarterly basis. It is authorised by the Board to oversee the Bank's activities in managing credit, market, liquidity, operational, legal and other risks and to ensure that a risk management process is in place and functioning. Issues discussed in the RMC which have a significant bearing are informed to the Board at the next Board meeting.

### (b) CREDIT RISK

Credit risk is the risk of financial loss from the failure of customers to meet their obligations. Exposure to credit risk is managed through portfolio management. The credit portfolio's risk profiles and exposures are reviewed and monitored periodically to ensure that an acceptable level of risk diversification is maintained. Exposure to credit risk is also managed in part by obtaining collateral security and corporate and personal guarantees.

### **Loans and Advances**

The Bank's primary business is lending to business entities. The Bank is therefore mainly exposed to credit risk from loans and advances to its corporate customers and has minimal or negligible exposure to its retail customers. In line with this business model, the Bank has a vast customer base with high demand for foreign exchange contracts and derivatives for hedging purposes as well as trade financing related services due to their involvement in international trade business, i.e. imports and exports.

The Bank has credit exposures to most of the economic sectors but has some concentration in the sector of manufacturing, finance and business services. The Bank nevertheless manages such concentration risk through the various risk management processes guided by the respective risk management policies and framework.

The maximum exposure to credit risk for the Bank amounts to RM19,199,119,000 (2017: RM18,889,357,000) for on-balance sheet exposures and RM5,727,816,000 (2017: RM6,084,090,000) for off-balance sheet exposures.

The Bank's internal Credit Rating System is used for its internal credit assessment for evaluating the credit worthiness of a company prior to the extension of credit as well as for credit review. The Bank's Credit Rating System is used as a tool in establishing an integrated risk management system as well. The system serves to objectively evaluate the overall quality (credit risk) of each borrower and credit portfolio and to improve credit and portfolio management. By quantification of credit risk, integrated control and management of risks is in place.

Credit rating is measured against a uniform scale so that each borrower can be comparable and expressed in a simplified and comparative sign. Credit rating is assigned to all borrowers which the Bank provides credit. Borrower ratings are divided into 15 grades (Ratings 1 to 10-2) in accordance with the current and projected level of a borrower's debt-service capability. In this framework, each rating grade is defined by particular descriptions of "risk level" and "debt-service capability" but also clearly benchmarked to quantitative criteria – the probability of default within a certain period, by which the stability of the framework is secured.

Grades 1-2 (Ratings 1 to 2) indicate those borrowers whose capacity to meet financial obligations are deemed high and stable. Grades 3-5 (Ratings 3 to 5-1) indicate those borrowers whose capacity to meet financial obligations are deemed free of problems. Grades 6-8 (Ratings 5-2 to 6-2) indicate those borrowers whose capacity to meet short-term financial obligations are deemed free of problems. Grade 9 (Rating 7) indicates those borrowers whose capacity to meet financial obligations are deemed slightly insufficient.

Grades 10-12 (Ratings 8-1 to 8-3) indicate those borrowers perceived to have problems meeting their financial obligations either due to poor or unstable business performance or having problems with loan conditions. Grades 13-15 (Ratings 9 to 10-2) are those borrowers to whom losses are expected due to major debt repayment problems or having serious financial difficulties and may have the possibility of facing bankruptcy proceedings.

The Bank categorises borrowers with rating grades of 1-9 (Ratings 1 to 7) as normal grades. Borrowers with rating grades of 10-12 (Ratings 8-1 to 8-3) are identified and categorised under the "Close Watch" category where the Bank monitors the credits and business performance of these borrowers closely and formulates appropriate action plans to ensure the timely recovery of such credits, if deems necessary. The Bank through the Credit Risk Management Department ("CRMD") reports action plans to the Credit Risk Management Committee ("CRMC").

### (b) CREDIT RISK (CONTD)

### Loans and Advances (Contd)

The Bank conducts credit review on all its corporate customers to whom it provides credit. Credit review is conducted on an ongoing basis and/or when new information on the borrower becomes available. The Bank assigns a rating grade to each borrower after the credit review assessment is completed. The Bank, however, does not conduct credit review for individuals to whom the Bank provides credit but would assign a rating grades ranging from 13-15 (Ratings of 9 to 10-2) if the credits are classified as impaired.

### **Counterparty Credit Risk on Derivative Financial Instruments**

Counterparty Credit Risk ("CCR") on derivative financial instruments is the risk that the Bank's counterparty in a foreign exchange, interest rate, commodity, equity, options or credit derivative contract defaults prior to maturity date of the contract and that the Bank at the relevant time has a claim on the counterparty. Derivative financial instruments entered are originated from customer-driven transactions. The Bank may also take trading derivative positions, within certain pre-set limits, with the expectation to make arbitrage gains from favourable movements in prices or rates.

Unlike on-balance sheet financial instruments, the Bank's financial loss is not the entire contracted principal value of the derivatives, but rather a fraction equivalent to the cost to replace the defaulted derivative financial instruments with another similar contract in the market. The Bank will only suffer a replacement cost if the contract carries a fair value gain at time of default.

The CCR arising from all derivative financial instruments is managed via the establishment of counterparty limits and also managed as part of the overall lending limits to banks and customers based on BNM's Single Counterparty Exposure Limit ("SCEL"). Where possible, Over-the-Counter ("OTC") derivative financial instruments, especially Interest Rate Swaps and Options are transacted under master agreements, International Swaps and Derivatives Association ("ISDA") and Credit Support Annex ("CSA") agreements. ISDA allows for the close-out netting in the event of default by a counterparty and CSA provides credit protection with the requirements to post collateral usually in the form of cash or government securities upon any exposure above the agreed threshold levels.

All outstanding financial derivative positions are marked-to-market on a daily basis. Market Risk Management Department ("MRMD") and Processing Department ("PRO") monitor counterparties' positions and promptly request the collateral upon any exposure above the agreed threshold levels with relevant parties. Where possible, the Bank settles its OTC derivatives via the Payment-versus-Payment ("PVP") settlement method to further reduce settlement risk. For derivative financial instruments where the PVP settlement method is not possible, the Bank establishes settlement limits through the Bank's credit approval process.

The tables on the following pages set out the credit risk concentration by economic sectors of the Bank's total assets.

### (b) CREDIT RISK (CONTD)

The credit risk concentration of the Bank, by economic sectors, are set out in the following tables:

Agricultural, hunting, forestry and fishing Manufacturing Electricity, gas and water Mining and quarrying			844,874 2,479,077		Assets RM'000	With BNM RM'000	Assets RM'000	Total RM'000	Contingencies * RM'000
forestry and fishing Manufacturing Electricity, gas and water Mining and quarrying	1 1 1 1		844,874 2,479,077						
Manufacturing Electricity, gas and water Mining and quarrying		1 1 1 1	2,479,077	1	11,664			856,538	78,797
Electricity, gas and water Mining and quarrying	1 1			28,098	84,241	ı	1	2,591,416	2,491,932
Mining and quarrying	•		2,355,820		158,485	1	•	2,514,305	220,233
		1	42,547	1	•	ı	1	42,547	159,961
COLISTIACTION			2,280,481		210,379		•	2,490,860	186,857
Wholesale and retail trade									
and restaurants and hotels	1	•	946,816		63,324	ı		1,010,140	1,403,220
Transport, storage and									
communication		193,502	2,601,652	1	146,014	1	•	2,941,168	261,630
Finance, insurance and									
business services 2	2,644,104	2,730	7,384,059	197,849	1,485,295	1	359,350	12,073,387	922,172
Government and									
government agencies	3,714,282	243,139				5,776	•	3,963,197	1
Households	•		18,526			•	•	18,526	1,437
Others	1	263	123,791		19,630	•	•	143,684	1,577
Ó	6,358,386	439,634	19,077,643	225,947	2,179,032	5,776	359,350	28,645,768	5,727,816
Other assets not subject									
to credit risk	3,108		•	•	1	•	75,180	78,288	1
9	6,361,494	439,634	19,077,643	225,947	2,179,032	5,776	434,530	28,724,056	5,727,816

# Excludes collective and individual impairment of RM100,755,000 and RM3,531,000 respectively.

<sup>\*</sup> Commitment and contingencies excluding derivative financial assets.

(b) CREDIT RISK (CONTD)

	Cash and	Securities	Loans		Derivative	Statutory	Other	On- Balance	Commitment
	Short-Term Funds	Available- for-Sale	and Advances *	Purchased Receivables	Financial Assets	Deposits with BNM	Financial Assets	Sheet Total	and Contingencies *
31.03.2017	RM'000	RM'000	RM'000	RM′000	RM'000	RM'000	RM'000	RM'000	RM'000
Agricultural, hunting,									
forestry and fishing			727,883		297	,	,	728,480	50,141
Manufacturing			2,716,265	31,968	24,951	,	1	2,773,184	2,658,964
Electricity, gas and water			2,496,031		53,367	•	•	2,549,398	205,640
Mining and quarrying			205,875			,	,	205,875	29,132
Construction			1,385,430		33,678	•	•	1,419,108	179,264
Wholesale and retail trade									
and restaurants and hotels			984,824		12,707	1	1	997,531	1,361,105
Transport, storage and									
communication		221,505	1,060,190		20,065	,	1	1,301,760	236,557
Finance, insurance and									
business services	1,891,439	2,730	9,330,971	19,312	2,630,199	•	5,480	13,880,131	1,361,232
Government and									
government agencies	5,988,825	462,371	•			3,268	,	6,454,464	1
Households			19,090			•	•	19,090	2,055
Others		263	15,801		160	,	,	16,224	
	7,880,264	698'989	18,942,360	51,280	2,775,724	3,268	5,480	30,345,245	6,084,090
Other assets not subject									
to credit risk	5,038		1			•	123,112	128,150	
	7,885,302	698'989	18,942,360	51,280	2,775,724	3,268	128,592	30,473,395	6,084,090

# Excludes collective and individual impairment of RM100,755,000 and RM3,343,000 respectively.

<sup>\*</sup> Commitment and contingencies excluding derivative financial assets.

### (b) CREDIT RISK (CONTD)

In the event of default, the loans would be classified as impaired only when they are overdue for a period of 90 days or more. For loans where no default had occurred but have objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial assets that can be reliably estimated and impairment losses will be incurred, that loans would be tagged as "impaired".

A loan is defined as past due if the principal or interest is due and not paid. Where a loan is past due for a period of 90 days or more, the loan will automatically be tagged as "impaired". This principle applies to both the corporate and retail portfolio. However, retail portfolio or loans to individuals are not subject to individual impairment provision but provisions are made on a collective basis.

### **Credit Quality of Gross Loans and Advances**

Gross loans and advances are analysed as follows:

	31.03.2018 RM′000	31.03.2017 RM'000
Neither past due nor impaired	19,069,248	18,934,210
Past due but not impaired	3,693	3,588
Impaired *	4,702	4,562
	19,077,643	18,942,360

<sup>\*</sup> Included in impaired loans and advances are accounts that have been individually assessed of RM3,863,000 (2017: RM3,635,000) of which allowance of individual assessment of RM3,531,000 (2017: RM3,343,000) including accrued interest was provided.

Corporate loans and advances are either secured by cash collateral schemes or unsecured. Although some are secured by corporate guarantees, it is impractical to estimate the fair values of the guarantees obtained. The Bank has minimal exposures to retail loans, which are mainly mortgage loans. All mortgage exposures are secured by landed properties with reasonably high security coverage ratio.

### Loans and Advances Neither Past Due nor Impaired

Analysis of gross loans and advances based on the Bank's internal grading system is as follows:

	Carryin	g Amount
Borrower's Grading	31.03.2018 RM′000	31.03.2017 RM′000
Normal	18,913,167	18,602,892
Close Watch	156,081	331,318
	19,069,248	18,934,210

### (b) CREDIT RISK (CONTD)

### Loans and Advances Past Due but not Impaired

Analysis of gross loans and advances based on period overdue is as follows:

	Carryin	g Amount
Borrower's Ageing	31.03.2018 RM′000	31.03.2017 RM′000
Past due 1 to 30 days	1,497	1,457
Past due 31 to 90 days	2,196	2,131
	3,693	3,588

### **Financial Investments**

Investments are allowed only in liquid securities. Transactions involving derivative financial instruments are with counterparties with whom they have a signed netting agreement, if applicable as well as having high credit rating.

The maximum exposure to credit risk for the Bank amounts to RM2,618,666,000 (2017: RM3,462,593,000) for on-balance sheet exposures.

In view of the high credit rating of counterparties, the Bank does not expect any counterparty to fail to meet its obligations except for the impairment loss recognised in respect of unquoted bonds as disclosed in Note 4.

### **Other Financial Assets**

Other financial assets include inter-company balances that are unsecured. There is no indication of assets not recoverable other than those which have already been provided for.

The maximum exposure to credit risk for the Bank amounts to RM6,737,232,000 (2017: RM7,916,348,000).

### **Risk Management Approach**

The Bank adopts the Standardised Approach for Credit Risk and Basic Indicator Approach for Operational Risk under BNM's CAF. As for Credit Risk Mitigation, the Bank adopts the Simple Approach.

Under the Standardised Approach, the Bank tags its borrowers as unrated and assigns a risk weight of 100% but adopts the external rating of External Credit Assessment Institutions ("ECAI") of the borrowers if the particular borrower is externally rated, regardless of whether the external rating is favourable or not. The Bank recognises the names of the ECAI as allowed under BNM's CAF, i.e. S&P, Moody's, Fitch, RAM and MARC. As a general rule, external rating for one entity within a corporate group will not be used to risk weight other entities within the same group.

In cases where a borrower or a security is rated by more than one ECAI, all the available external ratings of the borrower will be captured. Where 2 recognised external ratings are available, the lower rating is to be applied or where 3 or more recognised external ratings are available, the lower of the highest 2 ratings will be used for the capital adequacy calculation purposes.

The Bank tags its exposures to the Small and Medium Enterprises ("SMEs") as exposures to corporate and the risk weight applicable to corporate should apply instead of tagging them as retail. This decision was made following the analysis of the impact on capital savings when Basel II was first implemented and the Bank still continues to adopt this approach as at the date of this report.

### (b) CREDIT RISK (CONTD)

### **Credit Risk Mitigation**

The Bank adopts the Simple Approach when applying Credit Risk Mitigation Techniques ("CRM") for capital relief. The Bank will only take collateral instruments recognised under BNM's CAF. Based on the Bank's business model, the commonly used collateral are Cash and Standby Letters of Credit. Where guarantees are used as mitigation, only guarantees that are actually posted and/or provided under a legally enforceable agreement and where the rating of the underlying guarantors are externally rated with eligible risk weight lower than the borrowers will be used.

The main types of collateral obtained by the Bank to mitigate credit risk are as follows:

(a) for corporate loans: secured by cash deposits, corporate guarantees and charges over properties or assets

being financed.

(b) for retail mortgages: charges over residential properties.

(c) for derivatives: additional margin for exposures above the agreed threshold.

The financial effect of collateral (quantification of the extent to which collateral and other credit enhancements mitigate credit risk) held for gross loans and advances for the Bank as at 31 March 2018 are at 62.3% (2017: 56.60%) and 5.52% (2017: 4.66%) for collateral and other credit enhancements respectively.

A loan is defined as past due if the loan principal or interest is due and not paid. Where a loan or financing is past due for a period of 90 days or more, the loan or financing will automatically be tagged as 'impaired'. This principle applies to both the corporate and retail portfolio. However, retail portfolio or loans to individuals are not subject to individual impairment provision but provisions are made on a collective basis.

### (c) MARKET RISK

Market risk arises from the changes in value due to changes in interest rate yields, foreign exchange rates, equity prices, commodity prices, credit spreads (not relating to changes in the obligor's/issuer's credit rating) and the impact of changes in the correlations and volatilities of these risk factors. The objective of market risk management is to manage and control related risk exposure within acceptable parameters, while ensuring that earnings commensurate with the degree of risk exposure.

### Market Risk Management Oversight and Organisation

The Board established a risk limit for each product within the risk measurement parameters, after consultation with the holding company.

On semi-annual basis, there will be a review for overall market risk limits including position and stop-loss limits by considering various factors, i.e. the Bank's capital, trading capability, profit target and etc.

The RMC supports the Board to oversee senior management's activities in managing market risk. Market Risk Committee ("MRC"), which reports to RMC, meets monthly to deliberate important matters related to the Bank's market risk, liquidity risk, operational risk and legal risk management.

There is a clear segregation of authorities and responsibilities among the Front, Middle and Back Offices with an aim to ensure the integrity, accuracy and transparency of the market risk information.

MRMD and PRO are the independent risk control units responsible for operating the day-to-day market risk management framework to support business growth while ensuring adequate risk control and oversight.

### (c) MARKET RISK (CONTD)

### **Market Risk Management and Control**

As part of its market risk management activities, the Bank uses certain derivative financial instruments to manage interest rate and currency exposures and enhance the Bank's yield. The Bank maintains an overall interest rate risk management strategy that incorporates the use of interest rate contracts to minimise significant unplanned fluctuations in earnings that are caused by interest rate volatility.

The Bank's objectives in risk management include asset and liability management. Interest rate swaps and other contracts are used to effectively manage interest rate sensitivity of the Bank's loans, investment securities and deposit liabilities. Option contracts primarily consist of caps, floors and swaptions. The Bank enters into forward exchange contracts, currency swaps and other contracts in response to currency exposures resulting from on-balance sheet assets and liabilities denominated in foreign currencies in order to limit the net foreign exchange position by currency to an appropriate level.

Market risk exposure is reported to CEO on a daily basis. In addition, stress testing analysis is also conducted and reported to MRC and RMC on regular basis.

For market risk, the Bank has adopted the Standardised Approach under BNM's CAF. Market risk-weighted assets are marked-to-market and are risk-weighted according to the instrument category, maturity period, credit quality grade and other factors within BNM's guidelines.

### (c) MARKET RISK (CONTD)

### Interest Rate Risk

The Bank is exposed to various risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. The following tables indicate the effective interest rate at the reporting date and the Bank's sensitivity to the interest rate by time band based on the earlier of contractual reprising date and maturity date:

	\ \ \		Non-Tra	ding Book	Non-Trading Book	^			
31.03.2018	Up to 1 Month RM'000	1 to 3 Months RM'000	3 to 12 Months RM'000	1 to 5 Years RM'000	Over 5 Years RM′000	Non-Interest Sensitive RM'000	Trading Book RM'000	Total RM'000	Effective Interest Rate %
Assets									
Cash and short-term funds	5,050,035	700,000	٠		•	611,459		6,361,494	4.73
Securities available-for-sale	٠	٠	100,544	142,595	193,502	2,993		439,634	69.9
Loans and advances									
- Non-impaired	2,657,080	1,318,775	3,816,076	8,389,297	2,894,103	2,312		19,077,643	2.88
- Impaired *						(104,286)		(104,286)	
Purchased receivables	87,378	137,551	1,018		,	(185)		225,762	2.17
Derivative financial assets							2,179,032	2,179,032	
Statutory deposits with									
Bank Negara Malaysia					•	5,776		5,776	
Other assets	359,350	•			,	16,388		375,738	3.25
Property, plant and									
equipment		,		•	,	21,084		21,084	
Intangible assets		,			,	36,415		36,415	
Tax recoverable		,		•	•	1,293	•	1,293	
	8,153,843	2,156,326	3,917,638	8,531,892	3,087,605	593,249	2,179,032	28,619,585	

<sup>\*</sup> This is arrived after deducting the individual and collective impairment allowances from the outstanding gross impaired loans.

## (c) MARKET RISK (CONTD)

Interest Rate Risk (Contd)

	\ \ \		Non-Tra	Non-Trading Book					
	Up to 1 Month	1 to 3 Months	3 to 12 Months	1 to 5 Years	Over 5 Years	Non-Interest Sensitive	Trading Book	Total	Effective Interest Rate
31.03.2018	KM.000	RM.000	RM'000	KM'000	RM'000	RM'000	KM'000	RM'000	%
Liabilities									
Deposits from customers	3,546,394	822,965	868,934	3,590	•	3,446,180	1	8,688,063	2.64
Deposits and placements									
of banks and financial									
institutions	544,601	193,090	•				ı	737,691	1.82
Collateral deposits	1,896,338	413,963	2,122,551	8,330,165	1,784,425		1	14,547,442	2.06
Derivative financial									
liabilities			•				1,907,749	1,907,749	
Other liabilities	,		•			98,145	1	98,145	
Provision for tax	•	•				8,437	•	8,437	
	5,987,333	1,430,018	2,991,485	8,333,755	1,784,425	3,552,762	1,907,749	25,987,527	
On-balance sheet interest									
sensitivity gap	2,166,510	726,308	926,153	198,137	1,303,180	(2,959,513)	271,283	2,632,058	
Off-balance sheet interest									
sensitivity gap						•	298,239	298,239	
Total interest sensitivity gap	2,166,510	726,308	926,153	198,137	1,303,180	(2,959,513)	569,522	2,930,297	

## (c) MARKET RISK (CONTD)

Interest Rate Risk (Contd)

	\ \ \		Non-Tra	Non-Trading Book		A			
31.03.2017	Up to 1 Month RM'000	1 to 3 Months RM'000	3 to 12 Months RM′000	1 to 5 Years RM'000	Over 5 Years RM′000	Non-Interest Sensitive RM'000	Trading Book RM'000	Total RM'000	Effective Interest Rate %
Assets									
Cash and short-term funds	6,344,321	1,211,000	1	ı	1	329,981		7,885,302	2.89
Securities available-for-sale		1	50,408	411,963	221,505	2,993	1	698'989	3.34
Loans and advances									
- Non-impaired	2,636,905	2,253,104	2,205,368	9,956,977	1,887,641	2,365		18,942,360	1.99
- Impaired *		1	ı	ı	1	(104,098)	1	(104,098)	
Purchased receivables	30,688	19,652	940	ı	1	(185)		51,095	2.44
Derivative financial assets		1	ı	ı	1	1	2,775,724	2,775,724	
Statutory deposits with									
Bank Negara Malaysia	1		1		1	3,268	1	3,268	
Other assets	5,480	1	1	1	1	25,566	1	31,046	3.00
Property, plant and									
equipment	•	1	1	•	1	23,441	1	23,441	
Intangible assets		1	1	1	1	34,830		34,830	
Tax recoverable	1	1	1	1	'	39,275	1	39,275	
	9,017,394	3,483,756	2,256,716	10,368,940	2,109,146	357,436	2,775,724	30,369,112	

\* This is arrived after deducting the individual and collective impairment allowances from the outstanding gross impaired loans.

## (c) MARKET RISK (CONTD)

Interest Rate Risk (Contd)

	\ \ \		Non-Tra	Non-Trading Book	- 1				
31.03.2017	Up to 1 Month RM′000	1 to 3 Months RM′000	3 to 12 Months RM'000	1 to 5 Years RM'000	Over 5 Years RM′000	Non-Interest Sensitive RM'000	Trading Book RM'000	Total RM'000	Effective Interest Rate %
Liabilities									
Deposits from customers	4,122,210	912,143	153,087	12,356	•	3,862,584	•	9,062,380	1.96
Deposits and placements									
of banks and financial									
institutions	1,572,455	1,327,500	846,945	•	٠	358	•	3,747,258	1.64
Collateral deposits	4,029,288		182,835	8,131,900	187,287		•	12,531,310	0.89
Derivative financial									
liabilities	•		•	•	•		2,555,888	2,555,888	
Other liabilities	3,649	181	1,771		٠	118,659		124,260	
Deferred tax liabilities	•		,	1		803		803	
Provision for tax expense			•		•	1			
	9,727,602	2,239,824	1,184,638	8,144,256	187,287	3,982,404	2,555,888	28,021,899	
On-balance sneet Interest									
sensitivity gap	(9,410,110)	1,243,932	1,254,913	10,356,584	2,109,146	(3,427,088)	219,836	2,347,213	
Off-balance sheet interest									
sensitivity gap	•	•	•	•	•	1	220,385	220,385	
Total interest sensitivity gap	(9,410,110)	1,243,932	1,254,913	10,356,584	2,109,146	(3,427,088)	440,221	2,567,598	

## (c) MARKET RISK (CONTD)

### Foreign Currency Risk

		31.03.2018 Denominated in	ons ons ons ons ons ons ons ons ons ons			31.03.2017 Denominated in	017 ted in	
	USD RM'000	JPY RM'000	EUR RM'000	Others RM'000	USD RM′000	JPY RM'000	EUR RM'000	Others RM′000
Assets								
Cash and short-term funds	482,951	352,111	68,554	81,330	146,695	373,937	8,909	40,713
Securities available-for-sale	193,502		٠	٠	221,505	•		1
Loans and advances	16,072,486	37,939	•	147,212	16,592,167	15,614		152,284
Purchased receivables	206,825		•		28,447	•		1
Other assets	203,832		•		472	•		1
	17,159,596	390,050	68,554	228,542	16,989,286	389,551	8,909	192,997
Liabilities								
Deposits from customers	2,529,660	243,640	71,095	29,614	3,458,645	328,387	11,532	22,676
Deposits and placements of banks								
and other financial institutions	733,742				3,590,445	,		153,876
Collateral deposits	14,022,560		٠	147,003	10,969,446	,		1
Other liabilities	908'9	2,344	986	1,237	10,461	7,809		1,527
	17,292,768	245,984	72,081	177,854	18,028,997	336,196	11.532	178,079

### (c) MARKET RISK (CONTD)

### Interest Rate Risk / Rate of Return in the Banking Book

Interest rate risk in the banking book ("IRRBB") and Rate of Return ("ROR") arises from the changes in market interest rate that adversely impact on the Bank's net interest income. One of the primary sources is due to repricing mismatches of the Bank's banking assets and liabilities and also from the Bank's investment of its surplus funds.

The primary objective in managing the IRRBB is to manage the volatility in the Bank's earnings. This is achieved in a variety of ways that involve the offsetting of positions against each other for any matching assets and liabilities, the acquisition of new financial assets to narrow the mismatch in interest rate sensitive assets and liabilities and entering into derivative financial instruments which have the opposite effects.

The Bank uses various tools including repricing gap reports and stress tests to measure its IRRBB. The impact on earnings is considered at all times in measuring the IRRBB and is subject to limits approved by the Board.

### **Sensitivity of Profit**

The table below shows the senstitivity of the Bank's banking book to movement in the interest rates:

	31.03.2018 Increase /	31.03.2017 (Decrease)
	RM′000	RM′000
Impact on earnings from 100 bps parallel shift		
MYR	36,133	40,890
USD	825	(6,198)
JPY	-	-
Others	(758)	1,652
Total	36,200	36,344
Impact on economic value from 100 bps parallel shift		
MYR	(19,883)	(13,646)
USD	(5,450)	(13,013)
JPY	-	-
Others	(3,335)	(3,413)
Total	(28,668)	(30,072)

### (c) MARKET RISK (CONTD)

### **Sensitivity of Profit (Contd)**

The sensitivity analysis is measured using Earning at Risk ("EaR") methodology and is based on the balance sheet reporting date. It does not take into account actions that would be taken by treasury operations or business units to mitigate the impact of this interest rate risk. In reality, treasury operations seek to proactively change the interest rate risk profile to minimise losses and maximise net revenues. The projection assumes that interest rates of all maturities move by the same amount and therefore, do not reflect the potential impact on earnings of some rates changing while others remain unchanged. The projection also assumes constant statements of financial position and that all positions run to maturity.

The repricing profile of loans that does not have maturity is based on the earliest possible repricing dates. Actual dates may differ from contractual dates owing to prepayments. The impacts on earnings are measured on a monthly basis and are reported to the Assets and Liabilities Management Committee ("ALM") and RMC.

### **Interest Rate and Foreign Currency Risk Stress Testing**

The Bank also performed regular stress test on interest rate risk and currency risk. Three stress scenarios were applied on the Bank's assets and liabilities:

- 1. Scenario 1: Increase of 0.75% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates over the past two years multiply with the absolute foreign currency position and a 25% increase in foreign currency option volatility.
- 2. Scenario 2: Increase of 1.0% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates over the past two years +0.5% multiply with the absolute foreign currency position and a 50% increase in foreign currency option volatility.
- 3. Scenario 3: Increase of 2.0% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates during 1997-1998 (Asian Financial Crisis) multiply with the absolute foreign currency position and the largest appreciation or depreciation of the traded currency over 1997-1998 (Asian Financial Crisis) for foreign currency option.

The analysis shows that as of 31 March 2018, potential maximum loss computed for Scenario 1 to be RM80,293,000 (2017: RM95,341,000), Scenario 2 to be RM86,635,000 (2017: RM100,425,000) and Scenario 3 to be RM112,425,000 (2017: RM126,781,000).

### (d) LIQUIDITY RISK

Liquidity risk is the risk of sustaining a loss due to an inability to obtain required funds because of a deterioration of market conditions or the Bank's financial conditions, where the Bank is unable to raise necessary funds or is forced to raise funds at a rate of interest that is higher than market rates. The RMC supports the Board of Directors to oversee Senior Management's activities in managing liquidity risk.

ALM, which reports to RMC, meets monthly to deliberate important matters relating to the Bank's liquidity management process, which involves establishing liquidity management policies, regular monitoring against liquidity risk limits, regular stress testing and establishing contingency funding plan.

Treasury Department controls and manages daily funding requirement operations while the MRMD monitors compliance with internal standards for funding operations. Liquidity monitoring is performed daily for projecting cash flows. Simulations of liquidity exposures under stressed market scenarios are also performed and the results are taken into account.

## (d) LIQUIDITY RISK (CONTD)

### Maturity analysis

	Carrying Amount RM'000	Contractual Cash Flows RM'000	Up to 1 Year RM'000	1 to 2 Years RM'000	2 to 5 Years RM'000	More than 5 Years RM′000
31.03.2018						
Liabilities		1000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0		
Deposits from customers Deposits and placements of banks	8,688,063	118,705,8	8,/02,055	3,750		
and other financial institutions	737,691	738,118	738,118	1	1	
Collateral deposits	14,547,442	15,163,727	4,459,885	10,703,842		•
Derivative financial liabilities	1,907,749	1,907,751	578,621	130,376	606,398	592,356
Other liabilities	98,145	98,145	68,762	1,867	10,310	17,206
Deferred tax liabilities	ı	1	1	ı		1
Provision for tax	8,437	2,614	2,614		1	1
	25,987,527	26,616,166	14,550,055	10,839,841	616,708	609,562
31.03.2017						
Liabilities						
Deposits from customers	9,062,380	9,069,571	9,056,770	12,801	1	1
Deposits and placements of banks						
and other financial institutions	3,747,258	3,759,058	3,759,058	ı		1
Collateral deposits	12,531,310	12,710,184	4,299,370	2,383,991	5,871,877	154,946
Derivative financial liabilities	2,555,888	2,555,888	476,495	912,125	905,653	261,615
Other liabilities	124,260	124,260	97,175	1,233	6,776	19,076
Deferred tax liabilities	803	2,167	2,167	1	1	1
	28,021,899	28,221,128	17,691,035	3,310,150	6,784,306	435,637

## (d) LIQUIDITY RISK (CONTD)

## Maturity analysis (Contd)

The table below summarises the matimaturity:	urity analysis of	the carrying am	ounts of the Ba	nk's assets and	liabilities based	maturity analysis of the carrying amounts of the Bank's assets and liabilities based on the remaining contractual	g contractual
	Up to 1 Month RM'000	1 to 3 Months RM'000	3 to 6 Months RM'000	6 to 12 Months RM'000	>1 Year RM'000	No Specific Maturity RM'000	Total RM'000
31.03.2018							
Assets							
Cash and short-term funds	5,050,035	700,000		٠	•	611,459	6,361,494
Securities available-for-sale				100,544	336,097	2,993	439,634
Loans and advances	2,555,107	1,318,775	1,431,701	2,384,374	11,283,400	1	18,973,357
Purchased receivables	87,193	137,551	1,018	٠	•	1	225,762
Derivative financial assets	103,779	142,211	119,878	240,208	1,572,956	1	2,179,032
Other assets	362,839				•	77,467	440,306
	8,158,953	2,298,537	1,552,597	2,725,126	13,192,453	691,919	28,619,585
Liabilities							
Deposits from customers	3,246,894	822,965	616,499	252,435	3,590	3,745,680	8,688,063
Deposits and placements of banks							
and other financial institutions	544,213	193,090	,			388	737,691
Collateral deposits	1,896,339	413,963	533,183	1,589,367	10,114,590	ı	14,547,442
Derivative financial liabilities	93,082	116,696	143,226	225,616	1,329,129	ı	1,907,749
Other liabilities		•			•	106,582	106,582
	5,780,528	1,546,714	1,292,908	2,067,418	11,447,309	3,852,650	25,987,527

## (d) LIQUIDITY RISK (CONTD)

Maturity analysis (Contd)

	Up to 1 Month RM'000	1 to 3 Months RM'000	3 to 6 Months RM'000	6 to 12 Months RM'000	> 1 Year RM′000	No Specific Maturity RM'000	Total RM'000
31.03.2017							
Assets							
Cash and short-term funds	6,146,441	1,408,880	•		•	329,981	7,885,302
Securities available-for-sale	•		٠	50,408	633,468	2,993	698'989
Loans and advances	2,535,172	2,253,104	859,651	1,345,717	11,844,618	1	18,838,262
Purchased receivables	30,503	19,652	940		٠	1	51,095
Derivative financial assets	62'029	139,530	46,158	358,947	2,164,010	ı	2,775,724
Other assets	7,708					124,152	131,860
	8,786,903	3,821,166	906,749	1,755,072	14,642,096	457,126	30,369,112
Denocite from customere	3 103 613	0101/3	98 675	54.462	12 25G	7 581181	0 062 380
Deposits and placements of banks		1		1			
and other financial institutions	1,572,456	1,327,500	846,945	•	•	357	3,747,258
Collateral deposits	4,029,288	•	•	182,835	8,319,187		12,531,310
Derivative financial liabilities	67,173	65,837	45,426	298,058	2,079,394	ı	2,555,888
Other liabilities	•		•	•		125,063	125,063
	9,072,530	2,305,480	966'066	535,355	10,410,937	4,706,601	28,021,899

### (e) OPERATIONAL RISK

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or system, or from external events, including legal risk, and other risk of loss caused by inappropriate implementation of business strategy. An Operational Risk Management Framework, approved by the Board of Directors has been developed with the objective to ensure that operational risks within the Bank are identified, monitored, managed and reported in a structured, systematic and consistent manner.

The Bank recognises the importance of establishing a risk-awareness culture in managing the operational risk through embedded risk management processes in the Bank's core processes.

Each business unit undertakes the tasks of risk identification, evaluation and measurement, control and mitigation and monitoring and reporting of its own area with assistance and coordination from the Operational Risk Management Department ("ORMD").

Various tools are used to support the operational risk management processes including Control Self Assessment to analyse business processes, monitor key risk indicators and perform a process risk mapping to identify critical risk areas and assign sufficient countermeasures to ensure a controlled and sound operating environment.

The RMC regularly appraises on the effectiveness of internal control system, as well as being briefed on key control deficiencies and appropriate remedial plans. Operational risk losses and incidents are used as information for reporting and for providing risk profiling information to the Board.

To mitigate the impact of unforeseen operational risk events, the Bank has established business continuity management and crisis management programmes to ensure the uninterrupted availability of business resources to support essential business activities. The Bank's overall business continuity operational readiness is further strengthened by engaging a dedicated business recovery site, enhancing the system disaster infrastructure and the establishment of the business impact analysis process.

### 34. FAIR VALUE OF FINANCIAL INSTRUMENTS

### **Fair Value Information**

The carrying amounts of short-term receivables and payables reasonably approximate their fair values due to the relatively short-term nature of these financial instruments.

It was not practicable to estimate the fair value of the Bank's investment in unquoted shares due to the lack of comparable quoted prices in an active market and the fair value cannot be reliably measured.

The following table analyses financial instruments carried at fair value and those not carried at fair value for which fair value is disclosed, together with their fair values and carrying amounts shown in the statement of financial position.

Fair Value Information (Contd)

Level 1 RM'000  F. Loss  Its  Assets  Sale  Inds	Level 2 RM'000	Level 3	Toto	-			1	lotal	Callyllig
t or Loss ssets cial Assets or-sale funds th		RM'000	RM'000	Level 1 RM'000	Level 2 RM′000	Level 3 RM′000	Total RM′000	Fair Value RM′000	Amount RM'000
t or Loss ssets cial Assets or-sale funds th									
ssets - cial Assets - cial Ass									
ssets cial Assets or-sale ss * funds th									
<ul> <li>Available-for-Sale Financial Assets</li> <li>Securities available-for-sale</li> <li>Loans and Receivables</li> <li>Loan and advances *</li> <li>Purchased receivables *</li> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>	2,179,032	•	2,179,032	,	•	•	•	2,179,032	2,179,032
<ul> <li>Securities available-for-sale</li> <li>Loans and Receivables</li> <li>Loan and advances *</li> <li>Purchased receivables *</li> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>									
<ul> <li>Loans and Receivables</li> <li>Loan and advances *</li> <li>Purchased receivables *</li> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>	436,641	•	436,641	ı	2,993	•	2,993	439,634	439,634
<ul> <li>Loan and advances *</li> <li>Purchased receivables *</li> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>									
<ul> <li>Purchased receivables *</li> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>	•	•	,	1	1	17,895,795	17,895,795	17,895,795	19,074,112
<ul> <li>Cash and short-term funds</li> <li>Statutory deposits with</li> </ul>	•	•	•	,	1	225,947	225,947	225,947	225,947
Statutory deposits with	•	•	•	,	•	6,361,494	6,361,494	6,361,494	6,361,494
Bank Negara Malaysia	•	1	•	ı	1	2,776	2,776	5,776	5,776
• Other assets	1	1	1	1	1	375,738	375,738	375,738	375,738
. 2,	2,615,673		2,615,673	•	2,993	24,864,750	24,867,743	27,483,416	28,661,733
Financial liabilities									
Deposits from customers	•	•	•	,	•	8,687,960	8,687,960	8,687,960	8,688,063
<ul> <li>Deposits and placements of banks</li> </ul>									
and other financial institutions	1	•	•	1	1	737,691	737,691	737,691	737,691
Collateral deposits	1	1	•	1	1	14,044,680	14,044,680	14,044,680	14,547,442
<ul> <li>Derivative financial liabilities</li> </ul>	1,907,749	1	1,907,749		1	•	•	1,907,749	1,907,749
Other liabilities	•	1	,		1	98,145	98,145	98,145	98,145
- 1	1,907,749	1	1,907,749	,		23,568,476	23,568,476	25,476,225	25,979,090

 $<sup>^{</sup>st}$  The total collective impairment allowance of RM100,940,000 are not included in the carrying amount.

Fair Value Information (Contd)

	Fair value of	Fair value of financial instruments carried at fair value	nents carried	at fair value	Fair value of	financial inst	Fair value of financial instruments not carried at fair value	ed at fair value	F	
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000	Level 1 RM'000	Level 2 RM′000	Level 3 RM′000	Total RM′000	Fair Value RM'000	Amount RM'000
31.03.2017										
Financial assets										
Fair Value through Profit or Loss										
<ul> <li>Derivative financial assets</li> </ul>	•	2,775,724	•	2,775,724	•	1	•	•	2,775,724	2,775,724
Available-for-Sale Financial Assets										
<ul> <li>Securities available-for-sale</li> </ul>	•	683,876	•	683,876	•	2,993	•	2,993	698,869	698'989
Loans and Receivables										
<ul> <li>Loan and advances *</li> </ul>	ı	1	ı	1	1	1	18,161,304	18,161,304	18,161,304	18,939,017
<ul> <li>Purchased receivables</li> </ul>	1	1	•	1	•	1	51,280	51,280	51,280	51,280
<ul> <li>Cash and short-term funds</li> </ul>	•	1	•	1	•	1	7,885,302	7,885,302	7,885,302	7,885,302
<ul> <li>Statutory deposits with</li> </ul>										
Bank Negara Malaysia	1	1	•	1	•	1	3,268	3,268	3,268	3,268
<ul> <li>Other assets</li> </ul>	•	•	•	•	1	1	31,046	31,046	31,046	31,046
		3,459,600		3,459,600		2,993	26,132,200	26,135,193	29,594,793	30,372,506
Financial liabilities										
<ul> <li>Deposits from customers</li> </ul>	•	•	•	1	•	,	9,062,048	9,062,048	9,062,048	9,062,380
<ul> <li>Deposits and placements of banks</li> </ul>										
and other financial institutions	1			1	,	1	3,747,258	3,747,258	3,747,258	3,747,258
<ul> <li>Collateral deposits</li> </ul>	1	•	•	•	1	1	12,324,916	12,324,916	12,324,916	12,531,310
<ul> <li>Derivative financial liabilities</li> </ul>	1	2,555,888	•	2,555,888		1	1	•	2,555,888	2,555,888
Other liabilities	,	•	•			1	124,260	124,260	124,260	124,260
		2,555,888		2,555,888			25,258,482	25,258,482	27.814.370	28.021.096

<sup>\*</sup> The total collective impairment allowance of RM100,940,000 are not included in the carrying amount.

### **Fair Value Information (Contd)**

### Policy on transfer between levels

The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

### Level 1 fair value

Level 1 fair value is derived from quoted price (unadjusted) in active markets for identical financial assets or liabilities that the entity can access at the measurement date.

### Level 2 fair value

Level 2 fair value is estimated using inputs other than quoted prices included within Level 1 that are observable for the financial assets or liabilities, either directly or indirectly.

### **Derivative financial instruments**

The estimated fair values of derivative financial instruments are the amounts that the Bank would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealised gains or losses on open contracts. They are based on market or dealer quotes when available. Valuation models such as present value and option pricing models are applied to current market information to estimate fair value when such quotes are not available.

### Securities available-for-sale

The fair values of securities, where quoted market prices or secondary market prices are available, are equal to such market prices. For securities where quoted market prices or secondary market prices are not available, the fair values are estimated using quoted market prices for similar securities or based on appraised value as deemed appropriate by management.

### Transfer between Level 1 and Level 2 fair values

There has been no transfer between Level 1 and Level 2 fair values during the financial year (2017: no transfer in either directions).

### Level 3 fair value

Level 3 fair value is estimated using unobservable inputs for the financial assets and liabilities.

MRMD and the Accounts Department of the Bank have overall responsibility for overseeing all significant fair value measurements, including Level 3 fair values.

### Cash and short-term funds

For cash and short-term funds and deposits and placements with financial institutions including interest-earning deposits, the carrying amounts are a reasonable estimate of the fair values because of their short-term nature and limited credit risk.

### **Fair Value Information (Contd)**

Level 3 fair value (Contd)

### Other assets/liabilities and purchased receivables

The estimated fair values for the other financial assets/liabilities, which primarily include accrued interest receivables/payables, other receivables/payables, deposits, bank acceptances, accounts payable and purchased receivables approximate their carrying amounts due to their short-term nature.

### Loans and advances

The fair values of loans and advances are estimated based on the type of loan, credit quality and remaining maturity. Incorporating the credit risk factor, management concluded that the allowance for impairment losses adequately adjusts the related fair values for credit risk. For floating or adjustable-rate loans, which mature or reprice within a short period of time, the carrying amounts are considered to be a reasonable estimate of fair values. For fixed rate loans, market prices are not generally available and the fair values are estimated by discounting the estimated future cash flows based on the contracted maturity of the loans. The discount rates are based on the current market rates corresponding to the applicable maturity.

For impaired loans, the fair values are determined on an individual basis by taking the gross loan exposure less allowance for individual impairment. The allowance for individual impairment is the difference between the loan's carrying amount and the present value of the estimated future cash flows.

### Statutory deposits with Bank Negara Malaysia

The carrying amount of statutory deposits with BNM is a reasonable estimate of the fair values as they are long-term regulatory deposits without a fixed maturity.

### Deposits from customers

The fair values of demand deposits, deposits at notice, and certificates of deposit maturing within a short period of time are the amounts payable on demand. Fair values of fixed deposits and certificates of deposit maturing after a short period of time are estimated to approximate their carrying amount.

### Deposit and placements of banks and other financial institutions

The fair values of non-interest bearing deposits are equal to the amount payable on demand. For call money and funds purchased, the carrying amount is a reasonable estimate of the fair values because of their short-term nature. For deposits with maturity exceeding one year, fair values are estimated by discounting the estimated future cash flows based on the contracted maturity of the deposits. The discount rates are based on the current market rates corresponding to the applicable maturity.

### 35. OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The Bank enters into derivative transactions under International Swaps and Derivatives Association ("ISDA") master netting agreements. In general, under such agreements the amounts owed by each counterparty on a single day in respect of all transactions outstanding in the same currency are aggregated into a single new amount that is payable by one party to the other.

The ISDA agreements do not meet the criteria for offsetting in the statement of financial position. This is because the Bank currently does not have any legally enforceable right to offset recognised amounts because the right to offset is enforceable only on the occurrence of future events such as a default on the Bank's loans or other credit events.

### 35. OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES (CONTD)

The following table sets out the carrying amounts of recognised financial instruments that are subject to the above agreements:

				Statement	Set-off in the of Financial tion	
	Gross Amount Recognised as Financial Assets / Liabilities RM '000	Offset in the Statement of Financial Position RM '000	Amount Presented in the Statement of Financial Position RM '000	Values of the Financial Instruments RM '000	Cash Collateral Received / Pledged RM '000	Net Amount RM '000
31.03.2018						
Derivative financial assets						
Foreign exchange						
related contracts	1,966,566	-	1,966,566	(334,346)	(490,636)	1,141,584
Interest rate related contracts	120,340	-	120,340	(9,677)	(15,455)	95,208
Currency options	288	-	288	(429)	-	(141)
Premium yielder investments	91,838	-	91,838	-	-	91,838
	2,179,032	-	2,179,032	(344,452)	(506,091)	1,328,489
Derivative financial liabilities						
Foreign exchange						
related contracts	1,676,199	-	1,676,199	(334,346)	(355,434)	986,419
Interest rate related contracts	138,994	-	138,994	(9,677)	(3,916)	125,401
Currency options	718	-	718	(429)	-	289
Premium yielder investments	91,838	-	91,838	-	-	91,838
	1,907,749	-	1,907,749	(344,452)	(359,350)	1,203,947
31.03.2017						
Derivative financial assets						
Foreign exchange						
related contracts	2,652,083	-	2,652,083	(755,323)	(2,419,805)	(523,045)
Interest rate related contracts	123,379	-	123,379	(2,016)	(16,483)	104,880
Currency options	262	-	262	-	-	262
Premium yielder investments	-	-	-	-	-	-
	2,775,724	-	2,775,724	(757,339)	(2,436,288)	(417,903)
Derivative financial liabilities						
Foreign exchange						
related contracts	2,440,770	-	2,440,770	(755,323)	(5,480)	1,679,967
Interest rate related contracts	114,800	-	114,800	(2,016)	-	112,784
Currency options	318	-	318	-	-	318
Premium yielder investments	-	-	-	-	-	-
	2,555,888	-	2,555,888	(757,339)	(5,480)	1,793,069

### 36. THE OPERATIONS OF ISLAMIC BANKING

The financial statements as at 31 March 2018 and for the financial year ended on the date are summarised as follows:

### STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

		31.03.2018 RM'000	31.03.2017 RM′000
ASSETS			
Cash and short-term funds	(a)	31,192	27,432
Other assets		5	2
TOTAL ASSETS		31,197	27,434
LIABILITIES AND ISLAMIC BANKING FUNDS			
Deposits from customers	(b)	3	3
Other liabilities	(c)	6,507	4,515
TOTAL LIABILITIES		6,510	4,518
CAPITAL FUND		25,000	25,000
RESERVE		(313)	(2,084)
ISLAMIC BANKING FUNDS		24,687	22,916
TOTAL LIABILITIES AND ISLAMIC BANKING FUNDS		31,197	27,434
COMMITMENTS AND CONTINGENCIES		-	

Islamic financing based on Commodity Murabahah (Tawarruq) of RM546,211,822 (2017: RM50,168,633) was financed under an internal Wakalah scheme and is reported at the entity level.

### STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

		Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Income derived from investment of Islamic Banking capital funds	(d)	884	1,001
Other operating income	(e)	1,400	282
Other operating expenses	(f)	(513)	(1,262)
Profit before tax		1,771	21
Tax expense		-	-
Profit for the year/period		1,771	21

### STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

	Capital Fund RM '000	Accumulated Losses RM '000	Total RM '000
At 1 January 2016	25,000	(2,105)	22,895
Profit for the period	-	21	21
At 31 March 2017	25,000	(2,084)	22,916
At 1 April 2017	25,000	(2,084)	22,916
Profit for the year		1,771	1,771
At 31 March 2018	25,000	(313)	24,687

### STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

	Year ended 31.03.2018 RM'000	Period ended 31.03.2017 RM'000
Cash flows from operating activities		
Profit before tax	1,771	21
Operating profit before working capital changes	1,771	21
(Decrease)/Increase in operating liabilities:		
Other assets	(3)	-
Deposits from customers	-	3
Other liabilities	1,992	1,258
Net cash from operating activities	3,760	1,282
Net increase in cash and cash equivalents	3,760	1,282
Cash and cash equivalents at beginning of year/period	27,432	26,150
Cash and cash equivalents at end of year/period	31,192	27,432
Cash and cash equivalents at end of year/period	31,192	27,432

### **Shariah Committee**

The Shariah Committee was established under BNM's "Shariah Governance Framework for Islamic Financial Institutions" (BNM/RH/GL\_012\_3) to advise the Board of Directors on Shariah matters in its Islamic Banking business operations and to provide technical assistance in ensuring the Islamic Banking products and services offered by the Bank and the relevant documentation are in compliance with Shariah principles.

The committee comprises: Dr. Luqman bin Haji Abdullah, Assoc. Prof. Dr. Abdul Karim bin Ali, Assoc. Prof. Dr. Syed Musa Syed Jaafar Alhabshi, Dr. Safinar binti Salleh and Dr. Noor Suhaida binti Kasri.

### **Basis of Preparation**

The financial statements of the Islamic Banking business have been prepared on the basis consistent with that of the Bank as disclosed in Note 1 to the audited financial statements of the Bank for financial year ended 31 March 2018.

	Cash and short-term funds	31.03.2018	31.03.2017
_		RM'000	RM'000
-	Cash and balances with banks and other financial institutions	31,192	27,432
) I	Deposits from customers		
		31.03.2018 RM'000	31.03.2017 RM′000
(	Current accounts	3	3
) (	Other liabilities		
		31.03.2018 RM'000	31.03.2017 RM′000
/	Accruals and provisions for operational expenses	6,507	4,515
) I	ncome derived from investment of Islamic Banking Capital Funds		
, .	meditie derived from investment of islamic banking Capital Funds	Year ended	Period ended
		31.03.2018	31.03.2017
_		RM'000	RM′000
1	Money at call and placements with financial institutions	884	1,001
) (	Other operating income		
		Year ended	Period ended
		31.03.2018	31.03.2017
		RM'000	RM'000
_			
(	Other fee income	1,400	282
	Other fee income  Other operating expenses	1,400	282
		Year ended	Period ended
			Period ended 31.03.2017
) (		Year ended 31.03.2018	Period ended 31.03.2017 RM'000
-	Other operating expenses	Year ended 31.03.2018 RM′000	Period ended 31.03.2017 RM'000

### (g) Capital adequacy

The capital adequacy ratios of the Islamic Banking business of the Bank are computed in accordance with the Capital Adequacy Framework for Islamic Banks ("CAFIB"). The Bank's Islamic Banking business has adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk.

The capital adequacy ratios of the Bank's Islamic Banking business are as follows:

	31.03.2018	31.03.2017
Common equity Tier 1 ("CET 1") capital ratio	294.77%	744.99%
Tier 1 capital ratio	294.77%	744.99%
Total capital ratio	294.77%	744.99%

The components of CET 1, Tier 1 and total capital of the Bank's Islamic Banking business are as follows:

	31.03.2018	31.03.2017
	RM'000	RM'000
CET 1 and Tier 1 capital		
Capital fund	25,000	25,000
Accumulated losses	(313)	(2,084)
	24,687	22,916
Tier 2 capital	-	-
Total capital	24,687	22,916

The breakdown of the risk-weighted assets by each major risk category is as follows:

	31.03.2018	31.03.2017
	RM′000	RM'000
Operational risk	8,375	3,076

Detailed disclosures on risk exposures above, as prescribed under BNM's Guidelines on CAFIB - Disclosure Requirements (Pillar 3) is presented in the Pillar 3 disclosures.

### **37. COMPARATIVES**

- (a) The comparatives are for the financial period from 1 January 2016 to 31 March 2017 and are not comparable to the current financial year ended 31 March 2018.
- (b) The following comparatives have been reclassified to conform with current year's presentation:

Note 3 : Cash and short-term funds Note 13 : Deposits from customers

Note 14 : Deposits and placements of banks and other financial institutions

Note 16 : Other liabilities

Note 24 : Other operating income Note 25 : Other operating expenses Note 33 : Financial risk management

	As restated 31.03.2017	As previously stated 31.03.2017
	RM'000	RM'000
Statement of financial position		
Cash and short-term funds	7,885,302	7,398,702
Amount due from holding company	-	480,344
Amount due from related companies	-	6,256
Deposits from customers	9,062,380	9,062,320
Deposits and placements of banks and other financial institutions	3,747,258	2,580
Amount due to holding company	-	3,750,338
Amount due to related companies	-	1
Other liabilities	124,260	118,659
Statement of profit or loss and comprehensive income		
Other operating income	6,182	1,128
Other operating expenses	(125,426)	(120,372)
Statement of cash flows		
Deposits from customers	1,306,691	1,306,674
Deposits and placements of banks and other financial institutions	(1,976,447)	(2,420)
Net movements in inter-company balances	-	(1,979,701)
Other liabilities	(30,569)	(24,893)

### PILLAR 3 DISCLOSURES

ATTESTATION BY CHIEF EXECUTIVE OFFICER PURSUANT TO RISK WEIGHTED CAPITAL ADEQUACY FRAMEWORK (BASEL II) - DISCLOSURE REQUIREMENTS (PILLAR 3) AND CAPITAL ADEQUACY FRAMEWORK FOR ISLAMIC BANK (CAFIB) - DISCLOSURE REQUIREMENTS (PILLAR 3) FOR THE FINANCIAL YEAR ENDED 31 MARCH 2018

The risk disclosures contained in the Pillar 3 Disclosures are generally in conformance with the Bank Negara Malaysia's Risk Weighted Capital Adequacy Framework (Basel II) - Disclosure Requirements (Pillar 3) and Capital Adequacy Framework for Islamic Banks (CAFIB) - Disclosure Requirements (Pillar 3) and are consistent with the manner in which the risks are assessed and managed, and are not misleading in any particular way.

< Signed >

Yuta Uchiyama

Date: 14 June 2018

### 1. OVERVIEW

The Pillar 3 Disclosure is prepared in accordance with Bank Negara Malaysia ("BNM")'s Guidelines on Capital Adequacy Framework (Capital Components and Basel II - Risk-weighted Assets) ("CAF") and Capital Adequacy Framework for Islamic Banks (CAFIB) - Risk-weighted Assets ("CAFIB"), which is the equivalent to Basel II issued by the Basel Committee on Banking Supervision. Basel II consists of 3 Pillars as follows:

- (a) Pillar 1 sets out the minimum amount of regulatory capital that banking institutions must hold against credit, market and operational risks they assume.
- (b) Pillar 2 promotes the adoption of a more forward-looking approach to capital management and encourages banking institutions, to develop and employ more rigorous risk management framework and techniques. This includes specific oversight by the Board of Directors and Management on internal controls and corporate governance practices, to ensure that banking institutions have an appropriate level of internal capital above its regulatory capital to commensurate with their risk profile and business plan at all times.
- (c) Pillar 3 aims to harness the power of market discipline through enhanced disclosure, to supplement regulatory supervision of banking institutions through a consistent and comprehensive disclosure framework on risk management practices and capital adequacy of banking institutions that will enhance comparability amongst banking institutions.

The Bank adopted the Standardised Approach in determining the capital requirements for credit risk and market risk and applied the Basic Indicator Approach for operational risk of Pillar 1 under BNM's CAF. Under the Standardised Approach, standard risk weights are used to assess the capital requirements for exposures in credit risk and market risk. The capital required for operational risk under the Basic Indicator Approach is computed based on earnings at risk on the Bank's gross income for a fixed number of quarterly periods.

The Bank's Pillar 3 Disclosure is governed by BNM's Guidelines on Risk-Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3) and Capital Adequacy Framework for Islamic Banks (CAFIB) - Disclosure Requirements (Pillar 3) which set out the minimum disclosure standards. The approach in determining the appropriateness of information disclosed and the internal controls over the disclosure process which cover the verification and review of the accuracy of information disclosed. The information provided herein has been verified by the Internal Audit Department ("IAD") and attested by the Chief Executive Officer. The information is not audited as this is not a requirement.

The Bank's main business activity is commercial banking which focuses on corporate and investment banking and treasury operations. The Bank is also involved in Islamic Banking activities under the International Currency Business Unit ("ICBU") and in Islamic Banking Operations under Skim Perbankan Islam ("SPI") framework.

The following table presents the minimum regulatory capital requirement to support the Bank's risk-weighted assets:

	31.03.2018		31.0	3.2017
	Risk- Weighted Assets RM'000	Minimum Capital Requirement at 8% RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirement at 8% RM'000
Credit Risk	11,110,990	888,878	10,906,656	872,532
Market Risk	1,376,771	110,142	1,270,402	101,632
Operational Risk	838,540	67,083	712,853	57,028
	13,326,301	1,066,103	12,889,911	1,031,192

The Bank does not have any capital requirement for Large Exposure Risk as there is no amount in excess of the lowest threshold arising from equity holdings as specified in BNM's CAF.

### 2. CAPITAL MANAGEMENT

The Bank's capital management is guided by its risk appetite and outlines the Bank's objective to diversify its sources of capital and to allocate capital efficiently, directed by the need to maintain a prudent relationship between available capital and risks in the underlying businesses to meet the expectations of key stakeholders, including the holding company and BNM.

The capital target for capital adequacy ratios is above the minimum regulatory capital requirements and has factored in the expected capital required under the current and future operating environment to support credit, market and operational risks as well as the Bank's business growth.

The Bank-wide stress testing process forecasts on the Bank's capital requirements under plausible, exceptional but plausible and worst case scenarios of stress events to assess the ability of the Bank's capital to withstand market shocks. The results of the stress test are to facilitate the formulation of action plans in advance if the stress test reveals that the Bank's capital will be adversely affected under such events. The results of the stress test together with remedial actions, if any, are tabled to the Risk Management Committee ("RMC") and the Board for deliberations.

### (a) Capital Adequacy Ratios

The capital adequacy ratios of the Bank are as follows:

	31.03.2018	31.03.2017
	%	%
Common equity Tier 1 ("CET 1") capital ratio	18.228	16.660
Tier 1 capital ratio	18.228	16.660
Total capital ratio	19.270	17.718

The capital adequacy ratios consist of total capital and risk-weighted assets derived from balances of the Bank.

The minimum regulatory capital adequacy requirements under CAF for the capital adequacy ratios are:

CET 1 Capital	4.50	%
Tier 1 Capital	6.00	%
Total Capital	8.00	%

Please refer to Note 36(g) for Islamic Banking operation capital adequacy.

### 2. CAPITAL MANAGEMENT (CONTD)

(b) The components of CET 1, Tier 1 and total capital of the Bank are as follows:

	31.03.2018 31.03.2	31.03.2017
	RM'000	RM'000
CET 1 and Tier 1 capital		
Paid-up share capital	200,000	200,000
Retained profits	2,271,854	1,783,192
Other reserves	160,204	364,021
	2,632,058	2,347,213
Less: Deferred tax assets	(1,293)	-
Intangible assets	(36,415)	(34,830)
55% of fair value reserve	(911)	(557)
Regulatory reserve	(164,349)	(164,349)
	2,429,090	2,147,477
Tier 2 capital		
Collective impairment allowance and regulatory reserve*	138,887	136,333
Total capital	2,567,977	2,283,810

<sup>\*</sup> Excludes impairment allowance on collective assessment on impaired loans restricted from Tier 2 capital of the Bank of RM260,000 (2017: RM310,000).

### 2. CAPITAL MANAGEMENT (CONTD)

(c) The components of risk-weighted assets of the Bank are as follows:

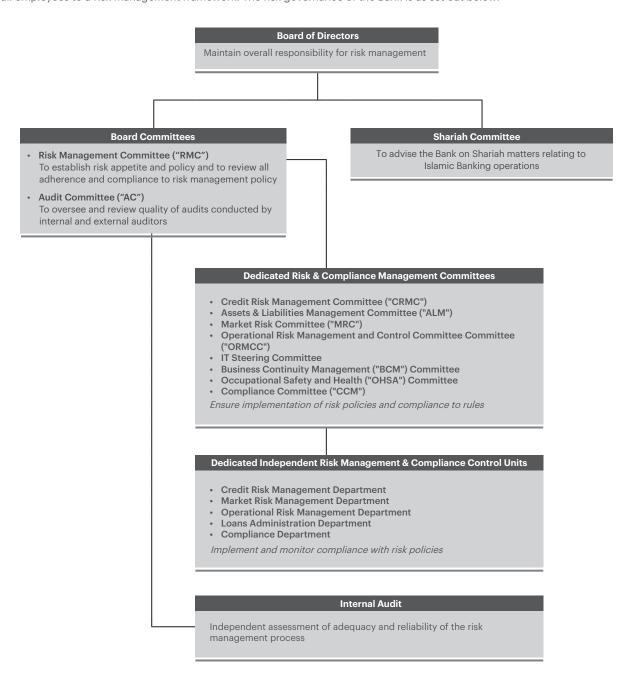
31.0	3.2018				Risk-	Minimum Capital
Ехр	osure Class		Gross Exposures RM'000	Net Exposures RM'000	Weighted Assets RM'000	Requirements at 8% RM'000
(i)	Credit Risk					
	On-Balance Sheet Exposures:					
	Sovereigns/Central Banks		3,919,960	3,919,960	-	-
	Public Sector Entities		10,778	10,778	2,156	172
	Banks, Development Financial					
	Institutions & MDBs		3,353,765	3,353,557	782,770	62,622
	Insurance Cos, Securities Firms					
	& Fund Managers		-	-	-	-
	Corporates		18,908,306	5,976,923	6,141,167	491,293
	Regulatory Retail		1,691	1,691	1,691	135
	Residential Mortgages		14,117	14,117	6,418	513
	Equity Exposures		2,993	2,993	2,993	239
	Other Assets		342,385	342,385	339,277	27,142
	Defaulted Exposures		2,837	2,837	2,671	214
	Total On-Balance Sheet Exposures		26,556,832	13,625,241	7,279,143	582,330
	Off-Balance Sheet Exposures:					
	Credit-related exposures		502,010	502,010	412,984	33,039
	Securitisation exposures		3,000	3,000	2,250	180
	Derivatives financial instruments		5,013,510	5,013,510	3,416,613	273,329
	Total Off-Balance Sheet Exposures		5,518,520	5,518,520	3,831,847	306,548
	Total On and Off-Balance Sheet Exposi	ures	32,075,352	19,143,761	11,110,990	888,878
(ii)	Large Exposure Risk Requirement		-	-	-	-
(iii)	Market Risk	Long Position	Short Position			
	Interest Rate Risk	67,523,173	(67,224,934)		1,292,546	103,404
	Foreign Currency Risk	20,155	(84,225)		84,225	6,738
		67,543,328	(67,309,159)		1,376,771	110,142
(iv)	Operational Risk				838,540	67,083
	Total RWA and Capital Requirements		32,075,352	19,143,761	13,326,301	1,066,103
			- ,	.,,	.,,	, , , , , , , ,

### 2. CAPITAL MANAGEMENT (CONTD)

	3.2017 osure Class		Gross Exposures RM'000	Net Exposures RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
(i)	Credit Risk					
	On-Balance Sheet Exposures:					
	Sovereigns/Central Banks		6,402,363	6,402,363	-	-
	Public Sector Entities		23,089	23,089	4,618	369
	Banks, Development Financial					
	Institutions & MDBs		2,197,991	1,921,685	526,951	42,156
	Insurance Cos, Securities Firms					
	& Fund Managers		-	-	-	-
	Corporates		18,643,412	7,038,573	7,215,181	577,214
	Regulatory Retail		1,786	1,786	1,786	143
	Residential Mortgages		14,302	14,302	6,296	504
	Equity Exposures		2,993	2,993	2,993	239
	Other Assets		325,872	325,872	320,835	25,667
	Defaulted Exposures		2,981	2,981	2,815	225
	Total On-Balance Sheet Exposures		27,614,789	15,733,644	8,081,475	646,517
	Off-Balance Sheet Exposures:					
	Credit-related exposures		674,591	674,591	440,209	35,217
	Securitisation exposures		3,000	3,000	2,250	180
	Derivatives financial instruments		3,639,965	3,639,965	2,382,722	190,618
	Total Off-Balance Sheet Exposures		4,317,556	4,317,556	2,825,181	226,015
	Total On and Off-Balance Sheet Exposu	ures	31,932,345	20,051,200	10,906,656	872,532
(ii)	Large Exposure Risk Requirement		-	-	-	-
(iii)	Market Risk	Long Position	Short Position			
	Interest Rate Risk	59,135,903	(58,915,517)		1,253,714	100,297
	Foreign Currency Risk	16,682	(5,203)		16,688	1,335
		59,152,585	(58,920,720)		1,270,402	101,632
(iv)	Operational Risk				712,853	57,028
(14)	- Polational Mon				, 12,000	01,020
	Total RWA and Capital Requirements		31,932,345	20,051,200	12,889,911	1,031,192

### B. RISK MANAGEMENT FRAMEWORK

The management of risk within the Bank is governed by a risk management framework, which sets out the risk management governance and infrastructure, risk management processes and control responsibilities. In the Bank, effective risk management is inculcated by a risk awareness culture across all levels of staff in the Bank through effective communication, training, clear policies, procedures and organisational structure, which clearly defined roles and responsibilities as well as the commitment of all employees to a risk management framework. The risk governance of the Bank is as set out below:



### 3. RISK MANAGEMENT FRAMEWORK (CONTD)

The Board is ultimately responsible for the management of risks. The Board, through the RMC, maintains overall responsibilities for risk oversight within the Bank. The risk appetite statement embodies the Bank's stance towards the levels of risks and serves as a guide in the formulation of the Bank's strategic direction and business objectives.

The RMC is responsible for total risk oversight covering credit risk, market risk, liquidity risk, compliance risk and operational risk. Other key functions of RMC include reviewing risk management policies and limits, reviewing reports on risk exposures and risk portfolio composition and ensuring that infrastructure, resources and systems are in place for risk management activities.

The AC is supported by IAD to provide an independent assessment of the adequacy and reliability of the risk management processes and its compliance with risk policies and regulatory requirements.

The Shariah Committee ("SC") advises the Bank on Shariah matters relating to the Islamic banking operations. The Committee ensures that the operations of Islamic banking, its products, processes and legal documentation are in line with Shariah principles.

The CRMC, the ALM, the MRC, and the ORMCC assist the RMC in managing credit, liquidity, market, compliance and operational risks respectively, whereas compliance risk is monitor and manage at the Compliance Committee Meeting ("CCM"). These committees are responsible for overseeing the development and assessing the effectiveness of risk management policies and also for reviewing risk exposures and portfolio composition in ensuring that infrastructure, resources and systems are put in place for effective risk management activities.

The dedicated independent risk management control units provide crucial support to the dedicated risk management committees and are responsible for ensuring risk policies are implemented and complied with. They are also responsible for the identification, measurement and monitoring of risk.

The Bank has established a structured approach to risk management which balances risks against returns, as well as integrated risk management processes across key risk areas. The risk management activities encompass four broad processes namely risk identification, risk assessment and measurement, risk control and mitigation and risk monitoring which lead to a balanced risk-return. It is the Bank's policy that all risk management policies are subject to frequent reviews to ensure that they remain relevant and effective in managing the associated risks brought about by the changing market place and regulatory environments.

The integrated risk management process follows four broad processes:

isk Identification	Risk Evaluation and	Risk Control and	Risk Monitoring and
	Measurement	Mitigation	Reporting
dentify, understand nd analyse risks	To quantify, measure and assess risk impact	To recommend measures to control and mitigate risks	To monitor and report on progress and compliance

Internal Capital Adequacy Assessment Process ("ICAAP")

The Bank has put in place process for assessing its capital adequacy under the BNM's Risk-Weighted Capital Adequacy Framework (Basel II) - Internal Capital Adequacy Assessment Process (Pillar 2) in relation to its risk profile and strategy for maintaining adequate capital levels relative to its risk profile. The Bank's ICAAP framework includes procedures and measures designed to ensure the following:

- appropriate identification and measurement of material risks
- appropriate level of internal capital in relation to the Bank's risk profile
- sufficient policy and procedures to ensure on-going capital adequacy
- application and further development of suitable risk management systems

### 3. RISK MANAGEMENT FRAMEWORK (CONTD)

The degree of formalisation and sophistication of the ICAAP is proportionate to the size, nature of business and complexity of bank's activities. It uses sound techniques and methodologies that commensurate with the current practices and business environment. Material risk assessment is conducted annually with assessment of risks under Pillar 1 and 2 and the risk profile of the Bank is documented in a risk inventory. Material risk is defined as potential risk exposure that might have impact on the Bank's business operations, profitability, capital and reputation. The risk assessment is measured by risk frequency and monetary impact and the risk rating is subjected to revision whenever there are changes to its business plan, operating environment or other factors affecting the methodologies or assumptions used.

The risk inventory assessment and review process ensures that all risks are identified and evaluated for their relevance, materiality, mitigation, management and capitalisation considerations that formed an integral part of internal capital trigger and target setting process.

The Bank's internal capital trigger and target are set to ensure that the Bank's capital level is resilent under stressed economic conditions, commensurate with the risk profile of the Bank and remains above regulatory requirements.

The results of the Bank's capital ratio is measured against internal capital trigger and target on a quarterly basis to determine the capital adequacy and are reported to the RMC and the Board.

### Stress Testing

Stress testing framework has been integrated into the Bank's risk management structure and is used as a risk management tool for evaluation of the potential impact on the Bank or measurement of performance under plausible extreme adverse conditions.

The stress testing framework is approved by the Board. The Management is actively involved in the process of designing the stress test program, ensuring the assumptions are relevant and consistent with the Bank's risk profile and is conducted properly and any exceptions noted have been dealt with appropriately.

The results of the stress test are compared against internal capital trigger and target, which are reported to RMC and the Board on a quarterly basis. The stress test results are deliberated to consider the implications on the Bank's business profile and to consider corrective measures where necessary.

### 4. CREDIT RISK

Credit risk is the potential loss of revenue as a result of failure by the customers or counterparties to meet their contractual financial obligations. The Bank's exposure to credit risk is primarily from its lending and financing to large corporations and small and medium-sized companies ("SMEs"). Trading and investing the surplus funds of the Bank, such as trading or holding of debt securities, settlement of transactions, also exposed the Bank to credit risk and counterparty credit risk.

### **Risk Governance**

The CRMC supports the RMC in credit risk management oversight. The CRMC reviews the Bank's credit risk framework and policies, aligns credit risk management with business strategies and planning, reviews credit portfolios and recommends necessary actions to ensure that the credit risk remains within established risk tolerance level.

The Bank's credit risk management includes the establishment of comprehensive credit risk policies, guidelines and procedures which document the Bank's lending standards, discretionary power for loans approval, credit risk rating, acceptable collateral and valuation, and the review, rehabilitation and restructuring of problematic and delinquent loans. All credit processing officers are guided by credit policies, guidelines and procedures which are periodically reviewed to ensure their continued relevance.

### **Risk Governance (Contd)**

Within the risk management control units, the Credit Risk Management Department ("CRMD") has functional responsibility for credit risk management which includes formulating and reviewing credit risk related policies, guidelines and procedures. Other independent risk management and control units are responsible for managing the other risks and ensuring the respective risk policies are implemented and complied with.

### **Risk Management Approach**

The Bank manages its credit risk by using its internal credit rating system. The purpose of the credit rating system is to objectively evaluate the credit worthiness/credit risk (i.e. the probability of future credit losses over a period of time) of the borrowers which it extends credit. A borrower is not only screened at the time of initial extension of credits but also monitored continuously during the entire term until the full repayment. Efforts are made towards the early detection of latent problems by assessing the credit risk of borrowers on an on-going basis. Credit examination by the holding company is one of the processes used to verify the suitability of a credit rating and the soundness of a portfolio from a third party's perspective to avoid risk concentration within specific industries, specific purposes or secured by the same type of collateral.

Internal risk management reports are presented to both the CRMC and the RMC, containing information on trends across major portfolios, quality of credit portfolios, results of credit assessment and review, results of the credit profiling conducted, significant credit exposures to connected parties and credit concentration by economic sectors and by large single counterparty. Such information allows Management to identify adverse credit trends, take corrective actions and formulate business strategies.

### **Distribution of Credit Exposures**

The following tables present the credit exposures of financial assets before the effect of credit risk mitigation, broken down by the relevant category and class of financial assets against the relevant economic sectors, geography and maturity. For on-balance sheet exposures, the maximum exposure to credit risk equals their carrying amounts. For financial guarantees, the maximum exposure to credit risk is the maximum amount that the Bank would have to pay if the obligations for which the instruments issued are called upon. For credit commitments, the maximum exposure to credit risk is the full amount of the undrawn credit granted to customers.

# Distribution of Credit Exposures (Contd)

(a) The following tables present the credit exposures of financial assets of the Bank analysed by economic sectors:

31.03.2018	Cash and Short-Term Funds RM′000	Securities Available- for-Sale RM'000	Loans and Advances * RM'000	Purchased Receivables RM'000	Derivative Financial Assets RM'000	Statutory Deposits with BNM RM'000	Other Financial Assets RM'000	On- Balance Sheet Total RM'000	Commitment and Contingencies *
Agricultural			844,874		11,664			856,538	78,797
Manufacturing		•	2,479,077	28,098	84,241	•	•	2,591,416	2,491,932
Electricity, gas and water		1	2,355,820		158,485		•	2,514,305	220,233
Mining and quarrying	•	•	42,547	•	•		•	42,547	159,961
Construction		,	2,280,481		210,379		•	2,490,860	186,857
Wholesale and retail trade									
and restaurants and hotels		1	946,816	1	63,324			1,010,140	1,403,220
Transport, storage and									
communication		193,502	2,601,652		146,014			2,941,168	261,630
Finance, insurance and									
business services	2,644,104	2,730	7,384,059	197,849	1,485,295		359,350	12,073,387	922,172
Government and									
government agencies	3,714,282	243,139	,			5,776		3,963,197	ı
Households			18,526					18,526	1,437
Others	•	263	123,791	•	19,630		•	143,684	1,577
	6,358,386	439,634	19,077,643	225,947	2,179,032	5,776	359,350	28,645,768	5,727,816
Other assets									
not subject to credit risk	3,108	•	•	•			75,180	78,288	ı
	6,361,494	439,634	19,077,643	225,947	2,179,032	5,776	434,530	28,724,056	5,727,816

# Excludes collective and individual impairment of RM100,755,000 and RM3,531,000 respectively.

<sup>\*</sup> Commitment and contingencies excluding derivative financial assets.

Distribution of Credit Exposures (Contd)

	Cachand	Securitions	oabo		Derivative	Statiitory	Other	On- Ralance	Commitment
	Short-Term	Available-	and	Purchased	Financial	Deposits	Financial	Sheet	and
31.03.2017	Funds RM'000	for-Sale RM'000	Advances * RM′000	Receivables RM'000	Assets RM'000	with BNM RM'000	Assets RM'000	Total RM'000	Contingencies * RM'000
Agricultural	,		727,883	1	597	1	1	728,480	50,141
Manufacturing	1	•	2,716,265	31,968	24,951	•	•	2,773,184	2,658,964
Electricity, gas and water	1	•	2,496,031	•	53,367	٠	1	2,549,398	205,640
Mining and quarrying		٠	205,875		•	٠	•	205,875	29,132
Construction		٠	1,385,430		33,678	٠		1,419,108	179,264
Wholesale and retail trade									
and restaurants and hotels	•		984,824		12,707			997,531	1,361,105
Transport, storage and									
communication	•	221,505	1,060,190		20,065			1,301,760	236,557
Finance, insurance and									
business services	1,891,439	2,730	9,330,971	19,312	2,630,199	٠	5,480	13,880,131	1,361,232
Government and									
government agencies	5,988,825	462,371				3,268		6,454,464	1
Households	•		19,090					19,090	2,055
Others	•	263	15,801		160			16,224	1
	7,880,264	698'989	18,942,360	51,280	2,775,724	3,268	5,480	30,345,245	6,084,090
Other assets									
not subject to credit risk	5,038		•		•		123,112	128,150	1
	7,885,302	698'989	18,942,360	51,280	2,775,724	3,268	128,592	30,473,395	6,084,090

# Excludes collective and individual impairment of RM100,755,000 and RM3,343,000 respectively.

<sup>\*</sup> Commitment and contingencies excluding derivative financial assets.

### **Distribution of Credit Exposures (Contd)**

(b) The following tables present the credit exposures of financial assets analysed by geographical location based on where the credit risk resides:

	31.03	.2018	31.03	3.2017
		Other		Other
	Malaysia RM'000	Countries RM'000	Malaysia RM'000	Countries RM'000
Cash and short-term funds	5,824,207	537,287	7,394,199	491,103
Securities available-for-sale	439,634	-	686,869	-
Loans and advances	17,589,538	1,488,105	17,509,927	1,432,433
Purchased receivables	206,825	19,122	31,968	19,312
Derivative financial assets	1,982,041	196,991	2,691,774	83,950
Statutory deposits with				
Bank Negara Malaysia	5,776	-	3,268	-
Other assets	434,530	-	615,192	-
On-Balance Sheet Exposures	26,482,551	2,241,505	28,933,197	2,026,798
Off-Balance Sheet Exposures	4,728,045	790,475	3,441,540	876,016
	31,210,596	3,031,980	32,374,737	2,902,814

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# Distribution of Credit Exposures (Contd)

The following tables present the residual contractual maturity for major types of gross credit exposures for on-balance sheet exposures of financial assets. Approximately 52% (2017: 50%) of the Bank's exposures to customers is short-term, having contractual maturity of one year or less: (C)

31.03.2018	Up to 1 Month RM'000	1 to 3 Months RM'000	3 to 12 Months RM'000	1 to 5 Years RM'000	Over 5 Years RM'000	No Specific Maturity RM'000	Total RM'000
Assets							
Cash and short-term funds	5,050,035	700,000	ı	ı	1	611,459	6,361,494
Securities available-for-sale	ı	ı	100,544	142,595	193,502	2,993	439,634
Loans and advances	2,555,107	1,318,775	3,816,075	8,389,297	2,894,103	1	18,973,357
Purchased receivables	87,193	137,551	1,018	ı	1	1	225,762
Derivative financial assets	103,779	142,211	360,086	1,019,799	553,157	1	2,179,032
Statutory deposits with Bank							
Negara Malaysia	ı	ı	ı	ı	1	5,776	2,776
Other assets	362,839	ı	ı	1	1	12,899	375,738
	8,158,953	2,298,537	4,277,723	9,551,691	3,640,762	633,127	28,560,793

# Distribution of Credit Exposures (Contd)

Assets         -         -         -         329,981         7/8           Cash and short-term funds         6,146,441         1,408,880         -         -         -         -         329,981         7/8           Securities available-for-sale         -         -         -         -         50,408         411,963         221,505         2,993         6           Loans and advances         2,535,172         2,253,104         2,205,368         9,956,977         1,887,641         -         -         -           Purchased receivables         30,503         19,652         940         -         -         -         -         -         -           Derivative financial assets         67,079         139,530         405,105         1,798,906         365,104         -         2,7           Statutory deposits with Bank         -	31.03.2017	Up to 1 Month RM′000	1 to 3 Months RM'000	3 to 12 Months RM′000	1 to 5 Years RM'000	Over 5 Years RM'000	No Specific Maturity RM'000	Total RM′000
6,146,441       1,408,880       -       -       -       329,981       7         -       -       50,408       411,963       221,505       2,993       18         2,535,172       2,253,104       2,205,368       9,956,977       1,887,641       -       18         30,503       19,652       940       -       -       -       -       -         67,079       139,530       405,105       1,798,906       365,104       -       -       -         7,708       -       -       -       -       -       -       -       -       -         8,786,903       3,821,166       2,661,821       12,167,846       2,474,250       359,580       36	Assets							
2,535,172       2,253,104       2,205,368       9,956,977       1,887,641       -       1,887,641       -       1,887,641       -       1,887,641       -       -       1,887,641       - <td>Cash and short-term funds</td> <td>6,146,441</td> <td>1,408,880</td> <td>1</td> <td>1</td> <td>ı</td> <td>329,981</td> <td>7,885,302</td>	Cash and short-term funds	6,146,441	1,408,880	1	1	ı	329,981	7,885,302
2,535,172       2,253,104       2,205,368       9,956,977       1,887,641       -       -         30,503       19,652       940       -       -       -       -       -         67,079       139,530       405,105       1,798,906       365,104       -       -         7,708       -       -       -       3,268         7,708       -       -       23,338         8,786,903       3,821,166       2,661,821       12,167,846       2,474,250       359,580	Securities available-for-sale	1	ı	50,408	411,963	221,505	2,993	698'989
30,503       19,652       940       -       <	Loans and advances	2,535,172	2,253,104	2,205,368	9,956,977	1,887,641	1	18,838,262
67,079         139,530         405,105         1,798,906         365,104         -           -         -         -         3,268           7,708         -         -         -         23,338           8,786,903         3,821,166         2,661,821         12,167,846         2,474,250         359,580         36	Purchased receivables	30,503	19,652	940	1	ı	1	51,095
3,268 7,708	Derivative financial assets	62029	139,530	405,105	1,798,906	365,104	1	2,775,724
3,268 7,708 23,338 8,786,903 3,821,166 2,661,821 12,167,846 2,474,250 359,580	Statutory deposits with Bank							
7,708       -       -       -       23,338         8,786,903       3,821,166       2,661,821       12,167,846       2,474,250       359,580	Negara Malaysia		ı	ı	1	ı	3,268	3,268
3,821,166 2,661,821 12,167,846 2,474,250 359,580	Other assets	7,708	ı	1	1	ı	23,338	31,046
		8,786,903	3,821,166	2,661,821	12,167,846	2,474,250	359,580	30,271,566

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future receivables since the Bank expects many of these contingent liabilities and commitments (such as direct credit substitutes and undrawn credit facilities) to expire or unconditionally cancelled by the Bank without them being called or drawn upon, and many of the contingent liabilities (such as letters of credit) are reimbursable by customers.

### **Distribution of Credit Exposures (Contd)**

- (d) Off-Balance Sheet Exposures and Counterparty Credit Risk
  - (i) Off-Balance Sheet Exposures

Off-balance sheet exposures of the Bank are mainly from the following:

- Financial guarantees and standby letters of credit, which represent undertakings that the Bank will make payments in the event that a customer cannot meet its obligations to third parties. These exposures carry the same credit risk as loans even though they are contingent in nature;
- Documentary and commercial letters of credit, which are undertakings by the Bank on behalf of the customer. These exposures are usually collateralised by the underlying shipment of goods to which they relate;
- Commitments to extend credit including the unutilised or undrawn portions of credit facilities; and
- Principal/notional amount of derivative financial instruments.

The management of off-balance sheet exposures is in accordance to the credit risk management approach as set out in the above disclosure.

### (ii) Counterparty Credit Risk on Derivative Financial Instruments

Counterparty Credit Risk ("CCR") on derivative financial instruments is the risk that the Bank's counterparty in a foreign exchange, interest rate, commodity, equity, options or credit derivative contract defaults prior to maturity date of the contract and that the Bank at the relevant time has a claim on the counterparty. Derivative financial instruments entered are originated from customer-driven transactions. The Bank may also take trading derivative positions, within certain pre-set limits, with the expectation to make arbitrage gains from favourable movements in prices or rates.

Unlike on-balance sheet financial instruments, the Bank's financial loss is not the entire contracted principal value of the derivatives, but rather a fraction equivalent to the cost to replace the defaulted derivative financial instruments with another similar contract in the market. The Bank will only suffer a replacement cost if the contract carries a fair value gain at time of default.

### (iii) Risk Management Approach

The CCR arising from all derivative financial instruments is managed via the establishment of counterparty limits and also managed as part of the overall lending limits to banks and customers based on BNM's Single Counterparty Exposure Limit ("SCEL"). Where possible, Over-the-Counter ("OTC") derivative financial instruments, especially Interest Rate Swaps and Options are transacted under master agreements, International Swaps and Derivatives Association ("ISDA") and Credit Support Annex ("CSA") agreements. ISDA allows for the close-out netting in the event of default by a counterparty and CSA provides credit protection with the requirements to post collateral usually in the form of cash or government securities upon any exposure above the agreed threshold levels.

All outstanding financial derivative positions are marked-to-market on a daily basis. Market Risk Management Department ("MRMD") and Processing Department ("PRO") monitor counterparties' positions and promptly request the collateral upon any exposure above the agreed threshold levels with relevant parties. Where possible, the Bank settles its OTC derivatives via the Payment-versus-Payment ("PVP") settlement method to further reduce settlement risk. For derivative financial instruments where the PVP settlement method is not possible, the Bank establishes settlement limits through the Bank's credit approval process.

### (iv) Credit Rating Downgrade

In the event of a one-notch downgrade of rating for the Bank, based on the terms of the existing CSA of ISDA, the estimated additional collateral to be posted was RM7,723,600 for 31 March 2018 (2017: RM8,850,000).

### **Distribution of Credit Exposures (Contd)**

### (iv) Credit Rating Downgrade (Contd)

The following tables present a breakdown of the off-balance sheet exposures of the Bank:

31.03.2018	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount RM'000	Risk- Weighted Assets RM'000
Credit-related Exposures:				
Direct credit substitutes	2,975		2,975	1,488
Transaction related contingent items	880,159		440,080	352,541
Short-term self liquidating trade-related contingencies	171,907		34,381	34,381
Other commitments, such as formal standby facilities				
and credit lines, with an original maturity of:				
<ul> <li>not exceeding one year</li> </ul>	-		-	-
exceeding one year	49,147		24,574	24,574
Any commitments that are unconditionally cancelled				
at any time by the Bank without prior notice or				
that effectively provide for automatic cancellation				
due todeteriorationinaborrower'screditworthiness	4,608,628		-	-
Securitisation exposures	15,000		3,000	2,250
	5,727,816		505,010	415,234
Derivative Financial Instruments:				
Foreign exchange related contracts				
less than one year	10,929,703	603,734	787,873	449,635
• one year to less than five years	19,911,846	858,721	1,651,310	1,196,330
• five years and above	8,792,900	504,111	1,687,242	1,371,042
Interest rate related contracts				
less than one year	8,619,594	2,055	9,878	3,152
<ul> <li>one year to less than five years</li> </ul>	13,737,227	69,240	253,444	119,016
• five years and above	6,469,131	49,045	344,042	191,676
Currency options				
less than one year	148,547	288	2,516	2,516
Premium yielder investments				
• one year to less than five years	3,089,440	91,838	277,205	83,246
	71,698,388	2,179,032	5,013,510	3,416,613
	77,426,204	2,179,032	5,518,520	3,831,847

### **Distribution of Credit Exposures (Contd)**

### (iv) Credit Rating Downgrade (Contd)

31.03.2017	Principal Amount RM'000	Positive Fair Value of Derivative Contracts RM'000	Credit Equivalent Amount RM'000	Risk- Weighted Assets RM'000
Credit-related Exposures:				
Direct credit substitutes	2,975		2,975	1,488
Transaction related contingent items	1,240,845		620,422	387,527
Short-term self liquidating trade-related contingencies	143,610		28,722	28,722
Other commitments, such as formal standby facilities				
and credit lines, with an original maturity of:				
<ul> <li>not exceeding one year</li> </ul>	-		-	-
exceeding one year	44,943		22,472	22,472
Any commitments that are unconditionally cancelled				
at any time by the Bank without prior notice or				
that effectively provide for automatic cancellation				
due to deterioration in a borrower's credit worthiness	4,636,717		-	-
Securitisation exposures	15,000		3,000	2,250
	6,084,090		677,591	442,459
Derivative Financial Instruments:				
Foreign exchange related contracts				
<ul> <li>less than one year</li> </ul>	10,984,962	610,793	776,359	426,526
<ul> <li>one year to less than five years</li> </ul>	17,639,245	1,764,566	795,781	629,201
• five years and above	8,317,782	276,724	1,579,316	1,067,695
Interest rate related contracts				
• less than one year	2,505,495	657	5,344	1,603
• one year to less than five years	12,602,255	77,401	164,045	75,882
• five years and above	6,603,881	45,321	317,529	180,224
Currency options				
• less than one year	88,546	262	1,591	1,591
Premium yielder investments				
• one year to less than five years	-	-	-	-
	58,742,166	2,775,724	3,639,965	2,382,722
	64,826,256	2,775,724	4,317,556	2,825,181

### **Distribution of Credit Exposures (Contd)**

### (e) Securitisation Exposures

The Bank acts as principal adviser, lead arranger, lead manager, facility agent and/or liquidity provider for third party securitisations with originators. Special purpose vehicles ("SPV") are formed to enter into an agreement with the originator(s) to purchase or acquire an interest in eligible pool of receivables of such originator for cash and in turn fund its purchase or acquisition of such receivables by the issuance of Asset-Backed Securities ("ABS") to investors. The Bank might also act as a derivative counterparty for the SPV.

The SPVs that the Bank are managing as agent is Merdeka Kapital Berhad ("MKB") and Ziya Capital Berhad ("Ziya"). The current exposure as liquidity provider to MKB is recognised as off-balance sheet in the banking book. MKB which is unrated, issued its ABS to a single investor, Horizon Funding Corporation ("HFC"), a bankruptcy remote special purpose vehicle incorporated in the Cayman Islands. There's no liquidity facility being provided by the Bank to Ziya.

### Risk Management Approach

As a liquidity provider to MKB to cover short-term cash flows disruptions to each of the securitisation exposures, the credit and liquidity risks of the Bank is mitigated by the respective waterfall payment obligations of MKB. In this instance, the repayment obligation to the Bank as liquidity provider has been made amongst the top priority in the waterfall payment (normally after tax payment obligations to the authorities).

The use of this liquidity facility by MKB is limited to cover short-term cash flows disruptions in relation to payment obligation in respect of each securitisation exposures. It must not be drawn to provide credit support, cover losses sustained or act as a revolving fund. In addition, the liquidity facility can only be drawn subject to the conditions that no potential of default or event of default has occurred as well as other terms and conditions set forth in the liquidity facility agreements entered into.

### Regulatory Capital Requirements

The following table presents the outstanding securitisation exposures of the Bank:

	31.03.2018 RM'000	31.03.2017 RM′000
Traditional securitisation of third party exposures	15,000	15,000

### **Distribution of Credit Exposures (Contd)**

(e) Securitisation Exposures (Contd)

The following tables present the minimum regulatory capital requirement on securitisation exposures:

	Principal Amount RM'000	Credit Equivalent Amount RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
31.03.2018				
Off-balance sheet				
Auto loans	15,000	3,000	2,250	180
	15,000	3,000	2,250	180
31.03.2017				
Off-balance sheet				
Auto loans	15,000	3,000	2,250	180
	15,000	3,000	2,250	180

### **Credit Risk Mitigation**

The Bank's approach in granting credit facilities is based on the credit standing of the customer, source of repayment and debt servicing ability rather than placing primary reliance on Credit Risk Mitigants ("CRM"). Depending on a customer's standing and the type of product, facilities may be provided unsecured. Nevertheless, mitigation of credit risk is a key aspect of effective risk management and takes many forms.

The main types of collateral obtained by the Bank to mitigate credit risk are as follows:

(a) for corporate loans - secured by corporate guarantees and charges over properties or assets being financed.

(b) for retail mortgages - charges over residential properties.

(c) for derivatives - additional margin for exposures above the agreed threshold.

There is no material concentration of CRM held. Presently, CRM including bank guarantees and shares are governed by various monitoring limits to ensure such concentration risk is properly managed.

The reliance that can be placed on CRM is carefully assessed in light of issues such as legal enforceability, market value and counterparty credit risk of the guarantor. Policies and procedures are in place to govern the protection of the Bank's position from the onset of a customer relationship, for instance in requiring standard terms and conditions or specifically agreed upon documentation to ensure the legal enforceability of the credit risk mitigants.

The valuation of CRM seeks to monitor and ensure that they will continue to provide the credit protection. Policy on the periodic valuation updates of CRM is in place to ensure this. The value of properties taken as collateral is generally updated from time to time during the review of the customers' facilities to reflect the current market value. The quality, liquidity and collateral type will determine the appropriate haircuts or discounts applied on the market value of the collateral.

### **Credit Risk Mitigation (Contd)**

Where there is a currency mismatch, haircuts are applied to protect against currency fluctuations, in addition to ongoing review and controls over maturity mismatch between collateral and exposures. Especially in mortgage loans, the collateral is required to be insured at all times against major risks, for instance, fire, as the loss payee under the insurance policy. In addition, customers are generally insured against major risks, such as death and permanent disability.

Currently, the Bank does not employ the use of derivative credit instruments such as credit default swaps, structured credit notes and securitisation structures to mitigate the Bank's credit exposures. In addition, the Bank enters into master netting arrangements with its derivative counterparties to reduce the credit risk where in the event of default, all amounts with the counterparty are settled on a net basis. Separately, the Bank has started obtaining third party cash collateral in its credit granting process.

The following tables present the credit exposures covered by eligible financial collateral and financial guarantees as defined under the Standardised Approach. Eligible financial collateral consists primarily of corporate guarantees, properties, cash, securities from listed exchange or other marketable securities. The Bank does not have any credit exposure which is reduced through the application of other eligible collateral.

31.03.2018	Total Exposures	Total Exposures	Total Exposures covered by	Total Exposures covered by
Exposure Class	before CRM RM'000	covered by Guarantees RM'000	Financial Collaterals RM'000	Other Eligible Collaterals RM'000
Credit Risk				
On-Balance Sheet Exposures:				
Sovereigns/Central Banks	3,919,960	-	-	-
Public Sector Entities	10,778	-	-	-
Banks, Development Financial Institutions & MDBs	3,353,765	208	-	-
Insurance Cos, Securities Firms & Fund Managers	-	-	-	-
Corporates	18,908,306	1,052,931	11,878,452	-
Regulatory Retail	1,691	-	-	-
Residential Mortgages	14,117	-	-	-
Equity Exposures	2,993	-	-	-
Other Assets	342,385	-	-	-
Defaulted Exposures	2,837	-	-	-
Total On-Balance Sheet Exposures	26,556,832	1,053,139	11,878,452	-
Off-Balance Sheet Exposures:				
Credit-related exposures	502,010	-	-	-
Securitisation exposures	3,000	-	-	-
Derivatives financial instruments	5,013,510	-	-	-
Total Off-Balance Sheet Exposures	5,518,520	-	-	-
Total Credit Exposures	32,075,352	1,053,139	11,878,452	_

### **Credit Risk Mitigation (Contd)**

31.03.2017			Total	Total
	Total	Total	Exposures	Exposures
	Exposures before	Exposures covered by	covered by Financial	covered by Other Eligible
Exposure Class	CRM	Guarantees	Collaterals	Collaterals
	RM'000	RM'000	RM'000	RM'000
Credit Risk				
On-Balance Sheet Exposures:				
Sovereigns/Central Banks	6,402,363	-	-	-
Public Sector Entities	23,089	-	-	-
Banks, Development Financial Institutions & MDBs	2,197,991	276,306	-	-
Insurance Cos, Securities Firms & Fund Managers	-	-	-	-
Corporates	18,643,412	883,045	10,721,794	-
Regulatory Retail	1,786	-	-	-
Residential Mortgages	14,302	-	-	-
Equity Exposures	2,993	-	-	-
Other Assets	325,872	-	-	-
Defaulted Exposures	2,981	-	-	-
Total On-Balance Sheet Exposures	27,614,789	1,159,351	10,721,794	-
Off-Balance Sheet Exposures:				
Credit-related exposures	674,591	-	-	-
Securitisation exposures	3,000	-	-	-
Derivatives financial instruments	3,639,965	-	-	-
Total Off-Balance Sheet Exposures	4,317,556	-	-	-
Total Credit Exposures	31,932,345	1,159,351	10,721,794	

### Assignment of Risk Weights for Portfolios Under the Standardised Approach

Under the Standardised Approach, the Bank makes use of credit ratings assigned by credit rating agencies in its calculation of credit risk-weighted assets. The following are the rating agencies or External Credit Assessment Institutions ("ECAI") ratings used by the Bank and are recognised by BNM in the CAF:

- (a) Standard & Poor's Rating Services ("S&P")
- (b) Moody's Investors Services ("Moody's")
- (c) Fitch Ratings ("Fitch")
- (d) RAM Rating Services Berhad ("RAM")
- (e) Malaysian Rating Corporation Berhad ("MARC")

The ECAI ratings accorded to the following counterparty exposure classes are used in the calculation of risk-weighted assets for capital adequacy purposes:

- (a) Banking institutions
- (b) Corporates

### **Unrated and Rated Counterparties**

The majority of the Bank's credit and counterparties exposures are unrated. Otherwise, in general, the rating specific to the credit exposure is used, i.e. the issue rating. Where no specific rating exists, the credit rating assigned to the issuer or counterparty of that particular credit exposure is used. In cases where an exposure has neither an issue nor issuer rating, it is deemed as unrated or the rating of another rated obligation of the same counterparty may be used if the exposure is ranked at least pari passu with the obligation that is rated, as stipulated in the CAF. Where a counterparty or an exposure is rated by more than one ECAI, the second highest rating is then used to determine the risk weight. In cases where the credit exposures are secured by guarantees issued by eligible or rated guarantors, the risk weights similar to that of the guarantor are assigned.

The following is a summary of the rules governing the assignment of risk weights under the Standardised Approach:

Corporates Rating Category	S&P	Moody's	Fitch	RAM	MARC	Risk Weights
1	AAA to AA-	Aaa to Aa3	AAA to AA-	AAA to AA3	AAA to AA-	20%
2	A+ to A-	A1 to A3	A+ to A-	A1 to A3	A+ to A-	50%
3	BBB+ to BB-	Baa1 to Ba3	BBB+ to BB-	BBB1 to BB3	BBB+ to BB-	100%
4	B+ to D	B1 to C	B+ to D	B1 to D	B+ to D	150%
5	Unrated	Unrated	Unrated	Unrated	Unrated	100%
Banking Institutions Rating Category	S&P	Moody's	Fitch	RAM	MARC	Risk Weights
1	AAA to AA-	Aaa to Aa3	AAA to AA-	AAA to AA3	AAA to AA-	20%
2	A+ to A-	A1 to A3	A+ to A-	A1 to A3	A+ to A-	50%
3	BBB+ to BBB-	Baa1 to Baa3	BBB+ to BBB-	BBB1 to BBB3	BBB+ to BBB-	50%
4	BB+ to B-	Ba1 to B3	BB+ to B-	BB1 to B3	BB+ to B-	100%
5	CCC+ to D	Caa1 to C	CCC+ to D	C1 to D	C+ to D	150%
6	Unrated	Unrated	Unrated	Unrated	Unrated	50%

### **Sovereigns and Central Banks**

Exposures to BNM denominated and funded in Ringgit Malaysia is assigned a preferential risk weight of 0% as stipulated in the CAF.

Assignment of Risk Weights for Portfolios Under the Standardised Approach (Contd)

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On and Off Balance Sheet Exposures         3,920,070         -	# P P P P P P P P P P P P P P P P P P P	\ \ \	Ratings o	Ratings of Sovereign and Central Banks by Approved ECAIs	Central Banks b	y Approved ECA	sl	^	
iheet Exposures         3,920,070           anks         3,920,070	Credit Exposure	-	2	ო	4	ហ	9	Unrated	Total
anks 3,920,070	On and Off Balance Sheet Exposures								
**************************************	Sovereign / Central Banks	3,920,070	1	ı		1			3,920,070
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theet Exposures s & MDBs 3,456,024 2,274,060 - 2,360	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;		Ratin	gs of Banking Ins	titutions by Ap	proved ECAIs		^	
s & MDBs 3,456,024 2,274,060 -	Clear Exposure	_	2	က	4	S	9	Unrated	Total
s & MDBs 3,456,024 2,274,060 -	On and Off Balance Sheet Exposures								
3,456,024 2,274,060 -	Banks, Development								
	Financial Institutions & MDBs	3,456,024	2,274,060			2,360			5,732,444

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roved ECAIs	4	
rporate by App	က	
Ratings of Co	2	
\ \ \ \	1	
		L -
	Credit Exposure	

		1	)	•		
On and Off Balance Sheet Exposures						
Public Sector Entities	1			,	10,778	10,778
Insurance Cos, Securities Firms						
& Fund Managers	1			,	23	23
Corporates	1,511,387	12,962		1	20,520,842	22,045,191
Regulatory Retail	ı			,	1,691	1,691
Residential Mortgages	ı			,	16,622	16,622
Other Assets	1			1	342,540	342,540
Securitisation Exposure	ı			,	3,000	3,000
Equity Exposure	ı			•	2,993	2,993
	1,511,387	12,962	'	,	20,898,489	22,422,838

# Assignment of Risk Weights for Portfolios Under the Standardised Approach (Contd)

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1:000	\ \ \ \	Ratings	<	Central Banks	oy Approved ECA	sl	^	
Credit Exposure	1	2	ო	4	IJ	9	Unrated	Total
On and Off Balance Sheet Exposures								
Sovereign / Central Banks	6,405,782	ı	ı		1			6,405,782
÷;	\ \ \	Rati	Ratings of Banking Institutions by Approved ECAIs	stitutions by A <sub>k</sub>	oproved ECAIs		^	
Cical Exposure	1	2	က	4	ប	9	Unrated	Total
On and Off Balance Sheet Exposures								
Banks, Development								
Financial Institutions & MDBs	2,493,933	2,061,406	ı		940	,	٠	4,556,279

***	\ \ \	- Ratings of Corp	< Ratings of Corporate by Approved ECAIs	ed ECAIs	^	
Clear Exposure	1	2	ო	4	Unrated	Total
On and Off Balance Sheet Exposures						
Public Sector Entities	1	1	1	1	23,089	23,089
Insurance Cos, Securities Firms						
& Fund Managers	1	1		1	28	28
Corporates	1,034,575	25,618		1	19,536,025	20,596,218
Regulatory Retail	1	1	1	1	1,786	1,786
Residential Mortgages	1	1	1	1	16,951	16,951
Other Assets	1	1	1	1	326,219	326,219
Securitisation Exposure	1	1	1	1	3,000	3,000
Equity Exposure	1	1	1	•	2,993	2,993
	1,034,575	25,618	1	ı	19,910,091	20,970,284

# 4. CREDIT RISK (CONTD)

# Assignment of Risk Weights for Portfolios Under the Standardised Approach (Contd)

The following tables present the credit exposures by risk weights and after credit risk mitigation of the Bank.

			Banks, Development	Insurance Cos, Securities							Total Exposures after	
Risk Weights	Sovereigns / Central Banks	Public Sector Entities	Financial Institutions & MDBs	Firms & Fund Managers	Corporates	Regulatory Retail	Residential Mortgages	Securitisation Exposures	Exposures	Other Assets	Netting and Credit Risk Mitigation	Total Risk- Weighted Assets
	RM'000	RM'000	RM'000	RM′000	RM′000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
%0	3,920,070		147,005		,				,	3,108	4,070,183	
20%	•	10,778	3,309,020	٠	458,456	٠	٠		•		3,778,254	966,237
35%	•	•				٠	9,305	•	•	•	9,305	3,257
20%	•	٠	2,273,852	•	12,962	٠	2,320	٠	•	٠	2,289,134	1,144,671
75%	•	•	•		•	•	1,965	3,000	•	٠	4,965	3,724
100%	•	•		23	8,642,389	1,691	3,032		2,993	339,432	8,989,560	8,989,561
150%	•	•	2,360	•	•	•	1	•	•	•	2,360	3,540
Total Exposures	3,920,070	10,778	5,732,237	23	9,113,807	1,691	16,622	3,000	2,993	342,540	19,143,761	11,110,990
Risk-Weighted Assets by Exposures	•	2,156	1,802,374	23	8,951,148	1,691	8,923	2,250	2,993	339,432	11,110,990	
Average Risk Weight	%0	20%	31%	100%	%86	100%	54%	75%	100%	%66	28%	
Deduction from Total Capital								1			1	

**CREDIT RISK (CONTD)** 

Assignment of Risk Weights for Portfolios Under the Standardised Approach (Contd)

31.03.2017	\ \ \ \ \			Exposures a	Exposures after Netting and Credit Risk Mitigation	J Credit Risk M	litigation					
Risk Weights	Sovereigns / Central Banks	Public Sector Entities	Banks, Development Financial Institutions & MDBs	Insurance Cos, Securities Firms & Fund Managers	Corporates	Regulatory Retail	Residential Mortgages	Securitisation Exposures	Equity Exposures	Other Assets	Total Exposures after Netting and Credit Risk Mitigation	Total Risk- Weighted Assets
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
%0	6,405,782	1								5,037	6,410,819	
20%	•	23,089	2,493,932	•	151,530	•	•		,	1	2,668,551	712,569
35%		1	•	•	•	ı	10,138	•		1	10,138	3,548
50%	٠	1	1,785,100	٠	25,618	ı	1,555	•	٠	,	1,812,273	1,044,290
75%	•	1	٠	•	•	•	2,556	3,000	,	1	5,556	1,917
100%			940	28	8,814,232	1,786	2,702		2,993	321,182	9,143,863	9,142,922
150%		1	,		1	ı	,	•		ı		1,410
Total Exposures	6,405,782	23,089	4,279,972	28	8,991,380	1,786	16,951	3,000	2,993	326,219	20,051,200	10,906,656
Risk-Weighted Assets by Exposures		4,618	1,530,900	28	9,033,955	1,786	8,945	2,250	2,993	321,181	10,906,656	
Average Risk Weight	%0	20%	%98	100%	100%	100%	53%	75%	100%	%86	54%	
Deduction from Total Capital										1		

### **Credit Quality of Gross Loans and Advances**

The tables below present the gross loans and advances analysed by credit quality:

	31.03.2018 RM′000	31.03.2017 RM'000
Neither past due nor impaired	19,069,248	18,934,210
Past due but not impaired	3,693	3,588
Impaired	4,702	4,562
	19,077,643	18,942,360
Gross impaired loans as a percentage of gross loans and advances	0.02%	0.02%

### (a) Neither past due nor impaired

The credit quality of gross loans and advances which are neither past due nor impaired is described in Note 33(b) to the financial statements.

### (b) Past due but not impaired

Past due but not impaired loans and advances are loans where the customer has failed to make a principal or interest payment when contractually due and includes loans which are due one or more days after the contractual due date but less than 3 months. The past due but not impaired loans and advances of the Bank as at 31 March 2018 was 0.02% (2017: 0.02%).

The amount of past due but not impaired loans breakdown by economic sector is as follows:

	31.03.2018	31.03.2017
	RM′000	RM'000
Household	3,693	3,588

The amount of past due but not impaired loans breakdown by geographical location is as follows:

	31.03	3.2018	31.03	3.2017
	Malaysia RM′000	Other Countries RM'000	Malaysia RM'000	Other Countries RM'000
Past due but not impaired	3,693	-	3,588	-

### **Credit Quality of Gross Loans and Advances (Contd)**

### (c) Impaired Loans and Advances

The Bank assesses, at each reporting period, whether there is any objective evidence that an individually significant loan is impaired. If there is objective evidence that an impairment loss has been incurred, the amount of the impairment loss is measured as the difference between the loan's carrying amount and the present value of estimated future cash flows discounted at the loan's original effective interest rate. The carrying amount of the loan is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. The criteria that the Bank uses to determine whether there is any objective evidence of impairment are set out in the Note 33(b) to the financial statements.

All loans, advances and financing that have been individually evaluated but not considered to be individually impaired are grouped on the basis of similar credit risk characteristics for collective impairment assessment, taking into account the historical loss experience of such loans. The Model Risk Adjustment ("MRA") may be applied due to lack of loss data, when making provision by benchmarking for relevant probability of default against the holding company or peer results, if applicable.

Impaired loans, advances and financing are loans whereby payments of principal or interest or both are past due for three (3) months or more, or loans which are past due for less than three (3) months which exhibit indications of credit weaknesses, or impaired loans which have been restructured/rescheduled, but where repayments based on the revised terms have yet to fulfil the observation period required under the Bank's impairment policy.

The movements in impaired loans and advances are sets out in Note 5(g), the movements in allowance for individual and collective assessment are set out in Note 5(j) and the amount of impaired loans and advances broken down by economic sector and geographical location are set out in Note 5(h) and Note 5(i) to the financial statement.

The amount of allowance for individual and collective assessment by economic purpose is as follows:

	31.03.2018		31.03	.2017
	Individual Assessment RM'000	Collective Assessment RM'000	Individual Assessment RM'000	Collective Assessment RM'000
Agricultural, hunting, forestry and fishing	-	-	-	-
Mining and quarrying	-	12	-	12
Manufacturing	-	34,373	-	34,373
Electricity, gas and water	-	557	-	557
Construction	-	6,484	-	6,484
Wholesale and retail trade and				
restaurants and hotels	-	16,767	-	16,767
Transport, storage and communication	-	11,625	-	11,625
Finance, insurance, real estate and				
business services	3,531	30,122	3,343	30,122
Households	-	801	-	801
Others	-	14	-	14
	3,531	100,755	3,343	100,755

### **Credit Quality of Gross Loans and Advances (Contd)**

(c) Impaired Loans and Advances (Contd)

The charges for allowance for individual assessment during the year is as follows:

	Allowance		Allowance
	for Individual		for Individual
	Assessment	Net Charges	Assessment
	1 April	for the Year	31 March
	RM'000	RM'000	RM'000
Finance, insurance, real estate and business services	3,343	188	3,531

(d) The amount of allowance for individual and collective assessment by geographical location and loans written off by economic sector are as per table below:-

### Impairment allowances by geographical location:

	31.03.2018 RM′000	31.03.2017 RM'000
Malaysia		
Collective impairment allowance	92,973	92,973
Individual impairment allowance	3,531	3,343
	96,504	96,316
Other countries		
Collective impairment allowance	7,782	7,782

### **Economic sector for loans written off:**

	31.03.2018	31.03.2017
	RM'000	RM'000
Household	316	20

### **Islamic Banking Business**

There are no significant credit risk exposures as at 31 March 2018 (2017: Nil).

Market risk is the risk of loss arising from movements in market variables, such as interest rates, credit spreads, commodity prices, equity prices and foreign exchange rates. In addition, the market risk of Islamic Banking business of the Bank includes rate of return risk and displaced commercial risk.

### **Regulatory Capital Requirements**

The Bank has adopted the Standardised Approach for market risk. The following tables present the minimum regulatory capital requirement on market risk:

	Long Position RM′000	Short Position RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
31.03.2018				
Interest rate risk - general interest rate risk	67,523,173	(67,224,934)	1,292,546	103,404
Foreign exchange risk	20,155	(84,225)	84,225	6,738
	67,543,328	(67,309,159)	1,376,771	110,142
31.03.2017				
Interest rate risk - general interest rate risk	59,135,903	(58,915,517)	1,253,714	100,297
Foreign exchange risk	16,682	(5,203)	16,688	1,335
	59,152,585	(58,920,720)	1,270,402	101,632

### **Risk Governance**

The Bank has established Trading Book and Hedging Policy as guidance for market risk management framework and policies. The ALM and MRC support the RMC in market risk management oversight, meets regularly and is the forum to discuss and aligns market risk management with business strategies and planning and recommends actions to ensure that the market risks remain within established risk tolerance level.

For effective control of market risk, triggers and limits are established after taking into account Bank's risk appetite, and approved by the Board. Trading exposures are subject to intraday limits and daily limit. This is monitored and escalated by independent unit to relevant business unit, Management and MRC on regular basis.

### **Risk Management Approach**

(a) Interest Rate Risk / Rate of Return in the Banking Book

Interest rate risk in the banking book ("IRRBB") and Rate of Return ("ROR") arises from the changes in market interest rate that adversely impact on the Bank's net interest income. One of the primary sources is due to repricing mismatches of the Bank's banking assets and liabilities and also from the Bank's investment of its surplus funds.

The primary objective in managing the IRRBB is to manage the volatility in the Bank's earnings. This is achieved in a variety of ways that involve the offsetting of positions against each other for any matching assets and liabilities, the acquisition of new financial assets to narrow the mismatch in interest rate sensitive assets and liabilities and entering into derivative financial instruments which have the opposite effects.

The Bank uses various tools including repricing gap reports and stress tests to measure its IRRBB. The impact on earnings is considered at all times in measuring the IRRBB and is subject to limits approved by the Board.

The table in Note 33(c) to the financial statements also sets out the Bank's sensitivity to interest rates by time band based on the earlier of contractual repricing date and maturity date. Actual repricing dates may differ from contractual repricing dates due to prepayment of loans or early withdrawal of deposits. As at 31 March 2018, the Bank had an overall positive interest rate gap of RM5,592,000 (2017: RM5,774,000), being the net difference between interest sensitive assets and liabilities.

### **Sensitivity of Profit**

The table below shows the senstitivity of the Bank's banking book to movement in the interest rates:

	31.03.2018	31.03.2017
	Increase /	(Decrease)
Impact on earnings from 100 bps parallel shift (RM'000)		
MYR	36,133	40,890
USD	825	(6,198)
JPY	-	-
Others	(758)	1,652
Total	36,200	36,344
Impact on economic value from 100 bps parallel shift (RM'000	))	
MYR	(19,883)	(13,646)
USD	(5,450)	(13,013)
JPY	-	-
Others	(3,335)	(3,413)
Total	(28,668)	(30,072)

### **Risk Management Approach (Contd)**

(a) Interest Rate Risk / Rate of Return in the Banking Book (Contd)

The sensitivity analysis is measured using Earning at Risk ("EaR") methodology and are based on the balance sheet reporting date. It does not take into account actions that would be taken by treasury operations or business units to mitigate the impact of this interest rate risk. In reality, treasury operations seek to proactively change the interest rate risk profile to minimise losses and maximise net revenues. The projection assumes that interest rates of all maturities move by the same amount and therefore, do not reflect the potential impact on earnings of some rates changing while others remain unchanged. The projection also assumes constant statements of financial position and that all positions run to maturity.

The repricing profile of loans that does not have maturity is based on the earliest possible repricing dates. Actual dates may differ from contractual dates owing to prepayments. The impacts on earnings are measured on a monthly basis and are reported to the ALM and RMC.

### (b) Foreign Exchange Risk

Foreign currency exchange risk refers to adverse movements on foreign currency positions originating from treasury money market activities whose functional currencies are not in Ringgit Malaysia. The main foreign currencies in which the Bank's businesses are transacted in are United States Dollars and Japanese Yen.

The Bank manages such risk through funding in the same functional currencies, where possible. Minimal exposure are taken to the effects of fluctuations in the prevailing foreign exchange rate on Bank's financial position and cash flows. Net Open Position ("NOP") limits are set for overall NOP as well as NOP limits for individual currencies.

As at 31 March 2018, the NOP of the Bank stood at RM64,070,627 (short position) (2017: RM11,479,411 (long position)).

The table in Note 33(c) to the financial statements sets out the Bank's assets and liabilities denominated in foreign currencies.

### **Interest Rate and Foreign Currency Risk Stress Testing**

The Bank also performed regular stress test on interest rate risk and currency risk. Three stress scenarios were applied on the Bank's assets and liabilities:

- 1. Scenario 1: Increase of 0.75% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates over the past two years multiply with the absolute foreign currency position and a 25% increase in foreign currency option volatility.
- 2. Scenario 2: Increase of 1.0% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates over the past two years +0.5% multiply with the absolute foreign currency position and a 50% increase in foreign currency option volatility.
- 3. Scenario 3: Increase of 2.0% interest rate for interest rate derivatives, bonds and money market positions and the largest daily change in rates during 1997-1998 (Asian Financial Crisis) multiply with the absolute foreign currency position and the largest appreciation or depreciation of the traded currency over 1997-1998 (Asian Financial Crisis) for foreign currency option.

The analysis shows that as of 31 March 2018, potential maximum loss computed for Scenario 1 to be RM80,293,000 (2017: RM95,341,000), Scenario 2 to be RM86,635,000 (2017: RM100,425,000) and Scenario 3 to be RM112,425,000 (2017: RM126,781,000).

### **Risk Management Approach (Contd)**

### Interest Rate and Foreign Currency Risk Stress Testing (Contd)

Stress testing is conducted quarterly to determine the adequacy of capital in meeting the impact of extreme market rate movements on the Bank's statement of financial position. Stress testing is performed to provide early warnings of potential losses to facilitate the proactive management of interest rate risk.

The reported amount are based on the Bank's position as of reporting date. The projection also assumes that all other variables are held constant and that all positions run to maturity.

### (c) Equity Risk

Equity risk refers to the adverse impact of change in equity prices on equity positions held by the Bank.

The Bank currently hold equity investments amounting to RM2,966,000 (2017: RM2,966,000) which are privately held for social economic purpose and is unquoted and stated at cost and adjusted for impairment loss, if any.

### **Islamic Banking Business**

There are no significant market risk exposures as at 31 March 2018 (2017: Nil).

### 6. LIQUIDITY RISK

Liquidity risk is the risk that the Bank is unable to maintain sufficient liquid assets, to meet its financial commitments and obligations, when they fall due or securing the funding requirements at excessive cost. Funding risk is the risk that the Bank does not have sufficiently stable and diverse sources of funding or the funding structure is inefficient.

### **Risk Governance**

The ALM is the primary party responsible for liquidity management based on guidelines approved by the RMC. Liquidity policies and frameworks are reviewed by the ALM and approved by the Board prior to implementation.

### **Risk Management Approach**

The liquidity risk management of the Bank, is aligned with the Liquidity Coverage Ratio ("LCR") requirements issued by BNM which became effective from 1 June 2015. In addition, the Bank maintains a liquidity compliance buffer to meet any unexpected cash outflows. The day-to-day funding management, is undertaken by treasury operations and this includes the maintenance of a portfolio of highly liquid assets, that can be easily liquidated to meet the unforeseeable demand in cash flows arising from the maturity of deposits and loans. As at 31 March 2018, the Bank holds a sizeable balance of government securities amounting to RM243,139,000 (2017: RM462,370,600) or 55% (2017: 67%) of its portfolio of securities.

The Bank's liquidity and funding position is supported by the Bank's significant deposit base. The deposit base primarily comprises of current and term deposits. Although the current account deposit is payable on demand, it has historically provided stable sources of funding. The Bank's reputation, earnings capacity, financial, capital strength and competitive deposit rates are core attributes to preserve depositors' confidence and to ensure stablility in liquidity. The Bank accesses the wholesale markets by taking of money market deposits to meet short-term obligations and to maintain its presence in the local money market space. The Bank has also obtained a Liquidity Support Letter from its Parent Bank and has given full support of fund related to any liquidity matter at any time.

### 6. LIQUIDITY RISK

### **Risk Management Approach (Contd)**

The primary tools for monitoring liquidity is the maturity mismatch analysis, assessment on the concentration of funding, the availability of unencumbered assets as buffer assets, early warning indicators from the use of market-wide information to identify possible liquidity problems. It also measures funding liquidity risk by assessing the potential liquidity cost arising from the maximum likely cash outflow over the horizon period at a specified confidence level, covering the Bank's deposit denominated in major currencies. Liquidity positions are reported to the ALM on a monthly basis and in major currencies i.e. in Ringgit Malaysia and in United States Dollars.

Contingency funding plans are in place to identify early warning signals of a potential liquidity problem. The contingency funding plans also set out the crisis escalation process as well as the various strategies to be employed to preserve liquidity including an orderly communication channel during a liquidity problem. To complement the contingency funding plans, a liquidity drill is conducted annually to validate the Bank's ability to raise funds/liquidity from the market. A liquidity stress test programme is in place to ensure liquidity stress tests are systematically performed by the various entities under the Bank to determine the cash flow mismatches under the "Specific Institution Liquidity Problem" and "Systemic Liquidity Problem" scenarios and the possible source of funding to meet the shortfalls during a liquidity crisis.

In March 2015, BNM issued a guideline on Liquidity Coverage Ratio ("LCR"), which is a quantitative requirement which seeks to ensure that banking institutions hold sufficient high-quality liquid assets ("HQLA") to withstand an acute liquidity stress scenario over a 30-day horizon. LCR is part of the Basel III reform package which comprises measures to further strengthen the existing capital and liquidity standards for banking institutions. As of end March 2018, the Bank complies to the minimum LCR as stipulated by BNM.

### **Islamic Banking Business**

There are no significant liquidity risk exposures as at 31 March 2018 (2017: Nil).

### 7. OPERATIONAL RISK

Operational risk is the risk of loss arising from inadequate or failed internal process, people and system or from external events. The increasing need for an effective operational risk management is driven by a number of factors, among others are:

- Significant operational losses experienced at financial institutions;
- New regulatory requirements and international best practices;
- Significant and rapid changes to the economic and business environment;
- Growing need to optimise economic capital and measure performance;
- Protection and enhancement of shareholders' value; and
- Increasing number of potential threats affecting Bank's business operations especially cyber security threat.

Periodic audit review from internal, holding company as well as external audit are conducted to ensure adequacy and effectiveness of the operational risk management process.

### 7. OPERATIONAL RISK (CONTD)

### **Regulatory Capital Requirements**

The following presents the minimum regulatory capital requirement on operational risk for the Bank, computed using the Basic Indicator Approach:

	31.	03.2018	31.0	03.2017
		Minimum		Minimum
	Risk-	Capital	Risk-	Capital
	Weighted	Requirement	Weighted	Requirement
	Assets	at 8%	Assets	at 8%
	RM′000	RM'000	RM'000	RM'000
Operational risk	838,540	67,083	712,853	57,028

### **Risk Governance**

In line with BNM's Guideline on Risk Governance, the Bank's internal processes and practices are tuned towards the same direction. The objectives are supported by a framework of principles on risk governance to guide the Board and Management in performing their risk oversight function. Risk Governance focuses on applying sound principles on the assessment and management of risks to ensure that risk taking activities are aligned with the Bank capacity to absorb losses and its long term viability. It is concerned in particular with the roles of the Board, Management and risk management control functions as well as processes by which risk information is collected, analysed and communicated to provide a sound basis for management decision. It is also concerned with the effects of incentives and organisational culture on risk taking behaviors and perceptions of risk in the Bank.

### **Operational Risk Management Framework**

The Bank adopted sound Operational Risk Management ("ORM") practices based on industry best practices and international standards, as well as guidelines as described by the holding company's Operational Risk and Risk Management Policies.

The focus of the Framework is to provide greater clarity of roles and responsibilities in operational risk management at all levels of staff. It aims to promote stronger operational risk awareness and culture and to inculcate ORM practices in day-to-day business activities and responsibilities. This is further supported by having structured enablers for ORM using clearly defined Operational Risk language and processes, integrated approach and lifecycles, and internal control systems within the organisation. The ORM Framework sets out:

- Bank's definition and categories of operational risk;
- Roles and responsibilities of key staff and oversight committees;
- Overview the relationship of the integrated components to manage Operational Risk {Risk and Controls Self-Assessment ("RCSA"), Loss Event Data ("LED") and Key Risk Indicators ("KRI")};
- Descriptions of the RCSA process (identify, assess, respond, monitor and report);
- Descriptions of the LED process (identify, assess, respond, monitor and report);
- Descriptions of the KRI process (identify, assess, respond, monitor and report); and
- The framework covers both Conventional and Shariah risks.

Operational Risk Management is also supported by Self Inspection process i.e. inspecting internal processes to ensure compliance with Standard Procedure Overseas ("SPO") determined by holding company as well as internal standard operating procedure. For Shariah risk, ORM framework and methodology are adopted with the assistance of a Shariah Risk Register ("SRR"). SRR was developed based on the Bank's Islamic banking business and will be subsequently mapped into RCSA, GCSA, KRI and LED processes.

### 7. OPERATIONAL RISK (CONTD)

### **Enterprise Governance Risk and Compliance ("E-GRC") Solution**

The primary objective for the implementation of E-GRC system is to automate the overall Operational Risk Management environment while staying aligned to its Framework and the holding company practices.

The solution is developed based on the Operational Risk Management Framework and the key areas of the solution implementation incorporates various operational risk tools:

- Risk Management (Risk Control Self Assessment & Global Control Self Assessment);
- Loss Event Data;
- Key Risk Indicators; and
- Issue & Action Plan.

The system solution enables the Bank to systematically identify, capture, monitor and report all operational risks in a consistent manner, thus facilitating analytical risk profiling and enhance the control mechanism.

### **Business Continuity Management**

The Bank's Business Continuity Management ("BCM") programme is in compliance with requirements of BNM, the holding company and in line with International Standards ISO22301 to ensure all critical business functions can continue in the event of a disruption. Components and activities of BCM (not limited to):

- BCM team is established to provide leadership on the subject matter. The team is converted to Crisis Management Team ("CMT") in the event of disaster;
- BCM Framework & Policy is established to sustain BCM Program and ensure business continuity plan for all organisational units in the Bank remain effective. The framework policy is supported by BCM Manual which provides standard operating procedure for BCM taking into consideration of BNM and holding company's requirements and is reviewed annually;
- Participate in the regulatory and holding company requirements on mandatory annual drills;
- Conduct BCM Program by conducting risk analysis annually to identify threats to geographical location, reviewing the changes to Business Impact Analysis ("BIA"), recovery strategy, plan developed by every department in the Bank and scheduling testing and exercising for business process component as well as staff awareness;
- Increase level of awareness among the staff by conducting trainings during orientation as well as ad-hoc training via various platforms. Quarterly newsletter is issued to all staff on current matters of BCM to increase staff awareness; and
- Continuously promoting organisation wide discipline for building resilience & capability for an effective response that safeguards the interest of customers, reputation, brand and value.

For the financial year ended 31 March 2018, efforts are put in to increase the ability to support critical business processes by enhancing our Business Recovery Site ("BRS"). The BRS capacity is increased to accommodate more resources (staff and system) and ensuring availability of power redundancies to support our critical business. The Bank's BRS has been relocated to NTT MSC Sdn Bhd, Cyberjaya in June 2017.

### **Reputational Risk Management Framework**

The Bank is adopting an approach to reputation risk management that fits its risk profile and level of sophistication and that enables the risks affecting reputation to be consistently and comprehensively identified, assessed, controlled, monitored and reported. A strong reputation is a key competitive advantage for the Bank that can translate into:

- Access key markets and achieve greater confidence from customers;
- Attract capital or funding at competitive rates;
- Premium pricing; and
- Secure and maintain high quality workforce.

The objectives are aimed towards establishing a standard to manage reputation risk proactively, enabled the Bank's business to operate with reputation risk being considered and foster a culture where staff are aware of their responsibilities in managing reputation risk.

### 7. OPERATIONAL RISK (CONTD)

### **IT Risk Management Framework**

The Bank endeavours to adopt sound Information Technology Risk Management ("ITRM") practices based on industry best practices and international standards, as well as guidelines as described by Mitsubishi UFJ Financial Group's Risk Management Policy. It is imperative that staff at all levels understand their responsibilities and are held accountable for managing Information Technology Risks (IT Risk), that is, the risk associated with operations and use of information systems that support the missions and business functions of the Bank.

### Reporting

Reporting forms an essential part of operational risk management. The Bank's risk management processes are designed to ensure that operational issues are identified, escalated and managed on a timely manner. Operational risk areas for key operation, business and control units are reported through monthly operational risk management reports, which provide analysis and action plans for each significant business operation. The operational risk areas include premises control and safety, losses due to fraud and control lapses, systems availability, disaster recovery and business continuity simulations, information security, product/service review, self-inspection, operations volume, staff attrition, Shariah non-compliance, outsourcing activities and managing legal action taken against the Bank. The operational risk management reports are tabled to the ORMCC on monthly basis and escalated to the RMC on quarterly basis.

### **Islamic Banking Business**

	31.03.2018		31.03.2017	
	Risk- Weighted Assets RM'000	Minimum Capital Requirement at 8% RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirement at 8% RM'000
Operational risk	8,375	670	3,076	246

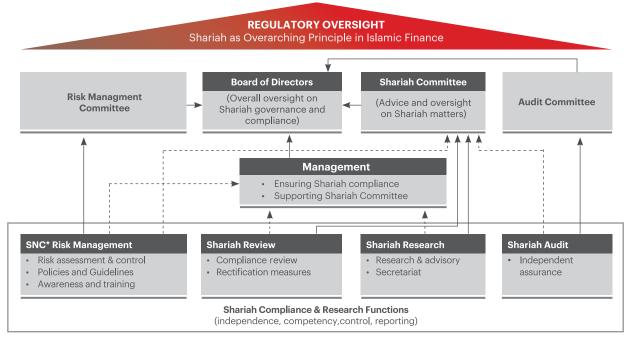
### 8. PROFIT SHARING INVESTMENT ACCOUNTS

This disclosure is not applicable as the Islamic Banking business does not have any Profit Sharing Investment Accounts.

### 9. SHARIAH GOVERNANCE

Shariah compliance is an integral feature in the Islamic finance. Having sound Shariah governance is essential to ensure the aims and operations of the institutions offering Islamic financial services does not contravene Shariah principles and in line with the regulatory requirement. As such, it is reflected by effective function of the Board in providing the overall oversight, the Shariah Committee in providing advice and oversight on Shariah matters, the Management in ensuring the execution complies with Shariah requirements and the Shariah Compliance and Research functions in supporting the internal arrangements.

By virtue of the Shariah Governance Framework for Islamic Financial Institution issued by BNM, the Shariah governance structure adopted by the Bank is illustrated as follows:



\*SNC - Shariah Non-Compliance

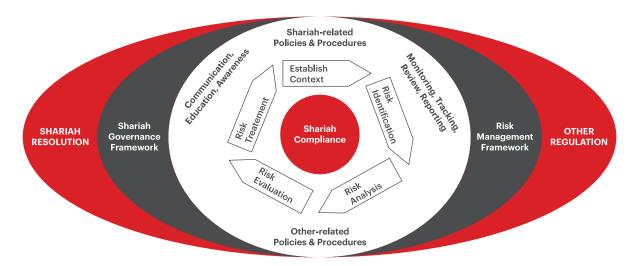
### Managing Risk of Shariah Non-Compliance

Sound Shariah governance should be reinforced with adoption of risk management framework for Shariah non-compliance. Shariah non-compliance risk, the unique risk of Islamic finance which might impact the Bank's financial and/or non-financial aspects, arises from the Bank's failure to comply with the Shariah rules and principles determined by the Shariah Committee of the Bank and/or National Shariah Advisory Council of BNM and Securities Commission (where applicable) in conducting the Islamic financial business.

### 9. SHARIAH GOVERNANCE (CONTD)

### Managing Risk of Shariah Non-Compliance (Contd)

Towards optimising the risk-aware culture across relevant areas in the Bank, the risk management framework for Shariah non-compliance has been established under the auspices of Shariah governance framework. The method of managing Shariah non-compliance risk is depicted as follows:



For effective risk management and control, the Bank is adopting the strategic implementation of tiered model i.e. Three Lines of Defence in governing and managing risk of Shariah non-compliance for Islamic financial business. The internal Shariah functions i.e. Shariah Research, Review and Risk Management act as control functions to support the business operation, while Shariah Audit provide independent assurance on the Shariah governance arrangement.

In ensuring controllable development (ex-ante) and implementation (ex-post) infrastructure, the respective risk factors are being observed as described herein:

Governance : The structure of roles and function of internal organs, policies and procedures, and control mechanism.

Instrument : Products or services, mechanism and associated transaction.

People : The related staff and their conduct.

Process : Practices, steps, transactions, tasks or actions involve in the Islamic financial operation and business

activities.

System & Tool : Matters relating to information system, data and other applicable tools.

External Factor : External causes that are beyond the Bank's control but may disrupt the Bank's operations or cause damage

to the Bank.

### **Shariah Non-Compliance Event**

For financial year ended 31 March 2018, no actual Shariah non-compliance event has been detected. As such, no Shariah non-compliant income or related income has been recorded for the year.

### 10. COMPARATIVES

The following comparatives have been reclassified to conform with current year's presentation:

Note 2 (c) : Capital management

Note 4 : Credit risk - Distribution of credit risk exposure
Note 5 : Market risk - Regulatory capital requirements

# GLOBAL NETWORK





Country	City	Office/Affiliates	Address	Tel. No.
ASIA & OCEA	NIA			
Australia	Sydney	Sydney Branch	Level 25, Gateway, 1 Macquarie Place, Sydney, N.S.W. 2000 Australia	61-2-9296-1111
	Melbourne	Melbourne Branch	Level 22, 600 Bourke Street, Melbourne, Victoria, 3000 Australia	61-3-9602-8999
	Perth	Perth Branch	Level 21, 221 St. George's Terrace, Perth, Western Australia, 6000 Australia	61-8-6188-9800
Bangladesh	Dhaka	Dhaka Representative Office	Pan Pacific Sonargaon Dhaka, Annex Building (3rd Floor), 107, Kazi Nazrul Islam Avenue, Dhaka 1215, Bangladesh	880-2-9118982
Cambodia	Phnom Penh	Phnom Penh Representative Office	Unit 1504, 15th Floor Exchange Square, Building No.19&20, Street 106, Village 2, Sangkat Wat Phnom, Khan Daun Penh, Phnom Penh, Kingdom of Cambodia, 12202	855-23-964-321
China	Beijing	MUFG Bank (China), Ltd. Beijing Branch	2F, Beijing Fortune Building, 5 Dong Sanhuan Bei-Lu, Chaoyang District, Beijing 100004, People's Republic of China	86-10-6590-8888
		MUFG Bank (China), Ltd. Beijing Economic-Technology Development Area Sub-Branch	Room 1603, Building No.1, Yicheng International Centre, No. 10, Ronghua Mid-Road, Beijing Economic-Technological Development Area, Beijing 100176, People's Republic of China	86-10-5957-8000
	Shanghai	MUFG Bank (China), Ltd. Head Office	22F, AZIA Center, No.1233, Lujiazui Ring Road, Pudong New District, Shanghai 200120, People's Republic of China	86-21-6888-1666
		MUFG Bank (China), Ltd. Shanghai Branch	20F, AZIA Center, No.1233, Lujiazui Ring Road, Pudong New District, Shanghai 200120, People's Republic of China	86-21-6888-1666
		MUFG Bank (China), Ltd. Shanghai Pilot Free Trade Zone Sub-Branch	20F, AZIA Center, No.1233, Lujiazui Ring Road, Pudong New District, Shanghai 200120, People's Republic of China	86-21-6888-1666
	Dalian	MUFG Bank (China), Ltd. Dalian Branch	11F, Senmao Building, 147 Zhongshan Road, Xigang District, Dalian, Liaoning Province 116011, People's Republic of China	86-411-8360-6000
		MUFG Bank (China), Ltd. Dalian Economic & Technological Development Area Sub-Branch	18F, International Business Buildings of Gugeng, 138 Jinma Road,Dalian Economic & Technological Development Area, Dalian, Liaoning Province 116600 People's Republic of China	86-411-8793-5300
	Shenzhen	MUFG Bank (China), Ltd. Shenzhen Branch	9-10/F, Tower One, Kerry Plaza, 1 Zhongxinsi Road, Futian District, Shenzen, Guangdong Province 518048, People's Republic of China	86-755-8256-0808

Country	City	Office/Affiliates	Address	Tel. No.
ASIA & OCEA	ANIA			
China	Tianjin	MUFG Bank (China), Ltd. Tianjin Branch	21F Tianjin International Building, 75 Nanjing Road, Heping District, Tianjin 300050, People's Republic of China	86-22-2311-0088
		MUFG Bank (China), Ltd. Tianjin Binhai Sub-Branch	3F, W2A Building, Binhai Finance Zone, No.51 3rd Street, TEDA, Tianjin 300457, People's Republic of China	86-22-5982-8855
	Wuxi	MUFG Bank (China), Ltd. Wuxi Branch	10F, Wuxi Software Park, No.16 Changjiang Road, Wuxi New District, Wuxi, Jiangsu Province 214028, People's Republic of China	86-510-8521-1818
	Guangzhou	MUFG Bank (China), Ltd. Guangzhou Branch	24F, International Finance Place, No.8 Huaxia Road, Pearl River New Town, Guangzhou, Guangdong Province 518001, People's Republic of China	86-20-8550-6688
		MUFG Bank (China), Ltd. Guangzhou Nansha Sub-Branch	Room No 805-806, Nansha CGCC Building, No. 162, Guangqian South Road, Nansha District, Guangzhou Guangdong Province 511458, People's Republic of China	86-20-3909-9088
	Chengdu	MUFG Bank (China), Ltd. Chengdu Branch	18F, Tower 2, Plaza Central, 8 Shun Cheng Avenue, Jinjiang District, Chengdu, Sichuan Province, 610016, People's Republic of China	86-28-8671-7666
	Qingdao	MUFG Bank (China), Ltd. Qingdao Branch	20F, Cosco Plaza, 61 Hong Kong Middle Road, Shinan District, Qingdao, Shangdong Province 266071, People's Republic of China	86-532-8092-9888
	Wuhan	MUFG Bank (China), Ltd. Wuhan Branch	Suite 2008, Corporate Center 5, 1628 Zhongshan Avenue, Jiang'an District, Wuhan, Hubei Province 430010, People's Republic of China	86-27-8220-0888
	Shenyang	MUFG Bank (China), Ltd. Shenyang Branch	Room 2002, 20F, CR Building, No.286 Qingnian Street, Heping District, Shenyang, Liaoning Province 110016, People's Republic of China	86-24-8398-7888
	Suzhou	MUFG Bank (China), Ltd. Suzhou Branch	15F, Guangrong Building, No.289, East Suzhou Avenue, Suzhou Industrial Park, Suzhou, Jiangsu Province 215028, People's Republic of China	86-512-3333-3030
		MUFG Bank (China), Ltd. Suzhou Changshu Sub-Branch	C&D Area, 12F Kechuang Building No. 33 Dongnan Road, Changshu New & Hi-tech Industrial Development Zone, Changshu City, Jiangsu Province, 215500 People's Republic of China	
	Fuzhou	MUFG Bank (China), Ltd. Fuzhou Branch	5/F Unit 01, 02, 03, 10, 11, 12, Huaban Building, No. 363, Jiangbinzhong Avenue, Taijiang District, Fuzhou, 350009, People's Republic of China	86-591-3810-3777
	Hangzhou	MUFG Bank (China), Ltd. Hangzhou Branch	Unit 1002,1003 and 1004, Level 10, Building 2, Hangzhou Kerry Centre, No.385 Yan'an Road, Xiacheng District, Hangzhou, Zhejiang Province, 310006, People's Republic of China	86-571-8792-8080

Country	City	Office/Affiliates	Address	Tel. No.
ASIA & OCEA	NIA			
Hong Kong	Hong Kong	Hong Kong Branch	8F, AIA Central, 1 Connaught Road, Central, Hong Kong, People's Republic of China	852-2823-6666
	Kowloon	Kowloon Branch	15F Peninsula Office Tower, 18 Middle Road, Tsim Sha Tsui, Kowloon, Hong Kong, People's Republic of China	852-2315-4333
India	Mumbai	Mumbai Branch	15th Floor, Hoechst House, 193 Vinay K. Shah Marg, (Backbay Reclamation) Nariman Point, Mumbai 400 021, India	91-22-6669-3000
	New De <b>l</b> hi	New Delhi Branch	5th Floor, Worldmark 2, Asset 8, Aerocity, New Delhi 110037, India	91-11-4100-3456
	Chennai	Chennai Branch	Seshachalam Centre, 6th & 7th Floor, 636/1, Anna Salai, Nandanam, Chennai 600 035 India	91-44-4560-5800 91-44-4560-5900
	Neemrana	Neemrana Branch	1st Floor Neemrana Central, CC-12, RIICO Industrial Area, Phase 1 Neemrana, Alwar, Rajasthan 301 705, India	91-14-9467-0800
	Bengaluru	Bengaluru Branch	N701, 7th Floor, World Trade Center Bangalore Brigade Gateway Campus, 26/1, Dr. Rajkumar Road, Malleswaram West, Bengaluru 560055, Karnataka, India	91-80-6758-0000
Indonesia	Jakarta	Jakarta Branch	Midplaza 1 Building 1F-3F, Jl. Jenderal Sudirman Kav. 10-11, Jakarta 10220, Republic of Indonesia	62-21-570-6185
		Bekasi Service Point	EJIP Center, EJIP Industrial Park, Cikarang Selatan, Bekasi 17550, Republic of Indonesia	62-21-897-5148
		MM2100 Service Point	Befa Square Unit G-C Lantai G, Jl. Kalimantan, Kawasan Industri, MM2100, Desa Gandasari, Cikarang Barat, Bekasi, Jawa Barat 17842, Republic of Indonesia	62-21-898-1167
		Karawang Service Point	Graha KIIC, Kawasan Industri KIIC, Jl. Permata Raya Lot C 1B, Karawang 41361, Republic of Indonesia	62-21-8910-8288
		Sunter Service Point	Graha Kirana Building, 1st Floor Jl. Yos Sudarso No. 88, Jakarta 14350, Republic of Indonesia	62-21-6531-1010

Country	City	Office/Affiliates	Address	Tel. No.
ASIA & OCEAI	NIA			
Indonesia	Jakarta	Cengkareng Service Point	Wisma Soewarna, 3rd Floor, Suite 3R, Soewarna Business Park, Block E Lot 1&2, Soekarno-Hatta International Airport, Jakarta 19110, Republic of Indonesia	62-21-5591-3600
		Cikampek Service Point	Sentra Niaga, Blok A-II/29 No. B7, Kota Bukit Indah	62-264-350533
		Kota Deltamas Service Point	Ruko Palais de Paris unit A-18, Jl. Boulevard Raya Kota Deltamas, Tol Jakarta-Cikampek KM 37, Cikarang Pusat, Bekasi 17530, Republic of Indonesia	62-21-8997-0760
		Suryacipta City of Industry Service Point	The Manor Office Park, 1st Floor, Unit E & F Jl. Surya Utama Kav. C-1, Suryacipta City of Industry, Karawang 41363, West Jawa, Republic of Indonesia	62-21-3042-4000
		PT U Finance Indonesia	ANZ Tower, 20th & 21st Floor, Jalan Jenderal Sudirman Kav. 33A Jakarta 10220, Republic of Indonesia	62-21-571-1109
	Surabaya	Surabaya Sub-Branch	Graha Bumi Modern, Jl. Jenderal Basuki Rakhmat 106-128, Surabaya 60271, Republic of Indonesia	62-31-531-6711
	Bandung	Bandung Service Point	Graha Internasional Jl. Asia Afrika No.129, Bandung 40112, Republic of Indonesia	62-22-424-1870 62-22-424-1871 62-22-423-2958
Korea	Seoul	Seoul Branch	4th Floor Young Poong Bldg., 41, Cheonggyecheon-ro, Jongno-gu, Seoul, Republic of Korea	82-2-399-6400
Ma <b>l</b> aysia	Kua <b>l</b> a Lumpur	MUFG Bank (Malaysia) Berhad	Level 9, Menara IMC, No. 8, Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia	60-3-2034-8000 60-3-2034-8008
		Kuala Lumpur Co-Located	Level 12, Menara IMC, No.8, Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia	60-3-2034-8080
	Labuan	Labuan Branch	Level 12 (A & F), Main Office Tower Financial Park Labuan Complex, Jalan Merdeka, 87000, Federal Territory of Labuan, East Malaysia	60-87-410-487
	Penang	MUFG Bank (Malaysia) Berhad Penang Branch	1827-G1, Jalan Perusahaan, Auto-City, 13600 Prai, Penang, Malaysia	60-4-503-6000
Japan	Tokyo	MUFG Bank, Ltd	2-7-1, Marunouchi, Chiyoda-ku, Tokyo, Japan	81-3-3240-1111

Country	City	Office/Affiliates	Address	Tel. No.
ASIA & OCEAN	IA			,
Mongo <b>l</b> ia	Ulaanbaatar	Ulaanbaatar Representative Office	Suite 906, Central Tower, Sukhbaatar Square-2, Sukhbaatar District, 8th Khoroo, Ulaanbaatar- 14200, Mongolia	976-7555-0808
Myanmar	Yangon	Yangon Branch	2nd Floor, Union Financial Centre, Corner of Mahar- bandoola Road and Thein Phyu Road, Bohtataung Township, Yangon, Republic of the Union of Myanma	95-1-861-0371 ar
New Zealand	Auckland	Auckland Branch	Level 22, 151 Queen Street, Auckland, New Zealand (mailing address: P.O.Box 105160, Auckland, New Zealand)	64-9-302-3554
Pakistan	Karachi	Karachi Branch	1st Floor Shaheen Complex, M.R.Kayani Road, Karachi, Islamic Republic of Pakistan	92-21-3263-0171
Philippines	Manila	Manila Branch	15th Floor, 6788 Ayala Avenue, Makati City, Metro Manila, Republic of Philippines	63-2-886-7371
Gingapore	Singapore	Headquarters for Asia & Oceania	7 Straits View, #23-01 Marina One East Tower Singapore 018936, Republic of Singapore	65-6538-3388
	Taipei	Taipei Branch	8th & 9th Floor, Union Enterprise Plaza, 109 Min Sheng East Road Sec.3, Taipei 10544, Taiwan	886-2-2514-0598
	Kaohsiung	Kaohsiung Branch	4th Floor, No.88, Cheng Gong 2nd Rd., Qian Zhen District, Kaohsiung City 806, Taiwan	886-7-332-1881
hailand	Bangkok	Bank of Ayudhya PCL ("Krungsri"), Krungsri Ploenchit Tower	550 Ploenchit Road, Lumphini, Pathumwan, Bangkok 10330, Kingdom of Thailand	66-2-266-3011
		MUFG Participation (Thailand) Co.,Ltd.	898 Ploenchit Tower, 9th Floor Zone B1, Ploenchit Road, Lumpini, Pathumwan, Bangkok 10330, Thailand	66-2-263-0856
		MUFG Holding (Thailand) Co., Ltd.	898 Ploenchit Tower, 9th Floor Zone B1, Ploenchit Road, Lumpini, Pathumwan, Bangkok 10330, Thailand	66-2-263-0856
		Bangkok MUFG Limited	898 Ploenchit Tower, 9th Floor Zone B1, Ploenchit Road, Lumpini, Pathumwan, Bangkok 10330, Thailand	66-2-263-0856
		Bank of Ayudhya PCL ("Krungsri"), Head Office	1222 Rama III Road, Bang Phongphang, Yan Nawa, Bankok 10120, Kingdom of Thailand	66-2-296-2000
/ietnam	Ho Chi Minh City	Ho Chi Minh City Branch	8th Floor, The Landmark, 5B Ton Duc Thang Street, District 1, Ho Chi Minh City, Socialist Republic of Vietnam	84-28-3823-1560
	Hanoi	Hanoi Branch	6th Floor, Pacific Place, 83B Ly Thuong Kiet Street, Hanoi, Socialist Republic of Vietnam	84-4-3946-0600
Sri Lanka	Colombo	Colombo Representative Office	#04-02, West Tower, World Trade Center, Echelon Square, Colombo 01, Democratic Socialist Republic of Sri Lanka	94-11-232-3939

Country	City	Office/Affiliates	Address	Tel. No.
THE AMERICAS	;			
North America				
Canada	Toronto	Canada Branch	Royal Bank Plaza, South Tower, 200 Bay Street, Suite 1800, Toronto, Ontario M5J 2J1, Canada	1-416-865-0220
	Montreal	Montreal Office	600 de Maisonneuve Boulevard West, Suite 520, Montreal, Quebec, H3A 3J2, Canada	1-514-875-9261
	Vancouver	Vancouver Office	Suite 1040, 999, West Hastings Street, Vancouver, British Columbia, V6C 2W2, Canada	1-604-691-7300
	Calgary	Calgary Office	335 8th Avenue SW, Suite 1840, Calgary, Alberta, T2P 1C9, Canada	1-403-444-4970
U.S.A.	New York	New York Branch	1251 Avenue of the Americas, New York, NY 10020-1104, U.S.A.	1-212-782-6800
		New York 1221 Building Branch	1221 Avenue of the Americas, New York, NY 10020, U.S.A.	1-212-782-6800
		MUFG Union Bank, N.A.	Principal Executive Office 1251 Avenue of the America, New York, NY 10020 U.S.A.	1-212-782-6800
	Atlanta	Atlanta Corporate Banking Office	Georgia-Pacific Center, Suite 3450, 133 Peachtree Street, NE Atlanta, GA 30303-1808 U.S.A.	1-404-577-2960
	Kentucky	Kentucky Corporate Banking Office	7300 Turfway Road, Suite 440, Florence, KY 41042 U.S.A.	1-859-568-1400
	San Francisco	San Francisco Corporate Banking Representative Office	400 California Street, 11th Floor, San Francisco, CA 94104 U.S.A.	1-415-765-2050
		MUFG Union Bank, N.A.	Main Banking Office 400 California Street, San Francisco, California 94104 U.S.A.	1-415-705-7000
	Los Angeles	Los Angeles Branch	445 South Figueroa Street, Suite 2700, Los Angeles, CA 90071, U.S.A.	1-213-488-3700
	Chicago	Chicago Branch	227 West Monroe Street, Suite 1550, Chicago, IL 60606 U.S.A.	1-312-696-4500
	Minnesota	Minnesota Corporate Banking Office	601 Carlson Parkway, Suite 1275, Minnetonka, MN 55305 U.S.A.	1-952-473-5090
	Seattle	Seattle Corporate Banking Office	1201 3rd Avenue, Suite 950, Seattle, WA 98101 U.S.A.	1-206-382-6000
	Houston	Houston Agency	1100 Louisiana Street, Suite 4850, Houston, TX 77002-5216 U.S.A.	1-713-658-1160

Country	City	Office/Affiliates	Address	Tel. No.
THE AMERICAS				
North America				
U.S.A.	Da <b>ll</b> as	Dallas Agency	500 North Akard Street, 42F, Da <b>ll</b> as, TX 75201, U.S.A.	1-214-954-1200
	Washington	Washington D.C. Representative Office	1909 K Street, NW, Suite 350, Washington, D.C. 20006-1161 U.S.A.	1-202-463-0477
Latin America				
Argentina	Buenos Aires	Buenos Aires Branch	Av.Corrientes 420, 1043 Buenos Aires, The Argentine Republic (mailing address: C. Correo 5494, Correo Central, 1000 Capital Federal, The Argentine Republic)	54-11-4348-2001
Brazi <b>l</b>	Sao Pau <b>l</b> o	Banco MUFG Brasil S/A	Av. Paulista 1274, Bela Vista, Sao Paulo, SP, Brasil CEP 01310-925	55-11-3268-0211
	Rio de Janeiro	Rio de Janeiro Office	Praia de Botafogo 228, 12 andar, Sala 1201, Rio de Janeiro, RJ, Brasil CEP 22250-906	55-21-2583-7258
Cayman Island	Grand Cayman	Cayman Branch	c/o MUFG Bank, Ltd., New York Branch	
Chile	Santiago	Santiago Branch	Avda. Mariano Sanchez Fontecilla 310, 7th Floor, Office 701-C, Las Condes, Santiago, Republic of Chile	56-2-2345-1000
	Bogota	Bogota Representative Office	Carrera 7 No.71-21, Torre B Of. 507, Bogota, Republic of Colombia	57-1-325-9000
Mexico	Mexico, D.F.	Mexico City Representative Office	Avenida Paseo de la Reforma No. 250, Piso 11 (Torre Niza), Colonia Juarez, Delegacion Cuauhtemoc, C.P. 06600, Mexico D.F., Mexico	52-55-1102-8490
		MUFG Bank Mexico, S.A.	Avenida Paseo de la Reforma No. 250, Piso 11 (Torre Niza), Colonia Juarez, Delegacion Cuauhtemoc, C.P. 06600, Mexico, Ciudad de Mexico	52-55-1102-8300
	Leon	Leon Office	Blvd. Adolfo Lopez Mateos 1717 Piso 10, Col. Los Gavilanes, Leon, Guanajuato, C.P. 37270, Mexico	52-55-1102-7101
Peru	Lima	Lima Representative Office	Av.Victor Andres Belaunde 214, Oficina 302 San Isidro, Lima, Peru	51-1-213-6900
Venezue <b>l</b> a	Caracas	Caracas Representative Office	c/o MUFG Bank, Ltd., Bogota Representative Office	-

Country	City	Office/Affiliates	Address	Tel. No.
EUROPE, THE	MIDDLE EAST & A	FRICA		
E <b>urope</b> Austria	Vienna	MUFG Bank (Europe) N.V. Vienna Branch	Schwarzenbergplatz 5, A-1037 Vienna, Republic of Austria (mailing address P.O. Box 51 A-1037 Vienna, Republic of Austria)	43-1-50262
Belgium	Brusse <b>l</b> s	MUFG Bank (Europe) N.V. Brussels Branch	Boulevard Louis Schmidt 29, 1040 Brussels, Kingdom of Belgium	32-2-551-4411
Czech Repub <b>l</b> ic	Prague	MUFG Bank (Europe) N.V. Prague Branch	Klicperova 3208/12, 150 00 Prague 5, Czech Republic	420-257-257-911
rance	Paris	Paris Branch	Le Centorial, 18, rue du Quatre Septembre, 75002 Paris, Republic of France (mailing address: Le Centorial, 18, rue du Quatre Septembre, 75080 Paris CEDEX2, Republic of France)	33-1-4926-4927
Germany	Dusseldorf	Dusseldorf Branch	Breite Strasse 34, 40213 Dusseldorf, F.R. Germany (mailing address: Postfach 10 49 51, 40040 Dusseldorf, F.R.Germany)	49-211-36670
		MUFG Europe Lease (Deutschland) GmbH	Breite Strasse 34, 40213 Dusseldorf, F.R. Germany (mailing address: Postfach 10 49 51, 40040 Dusseldorf, F.R.Germany)	49-211-366783
	Hamburg	Hamburg Office	ABC Bogen, ABC Strasse 19, 20354 Hamburg, F.R. Germany (mailing address: Postfach 30 05 40, 20302 Hamburg, F.R.Germany)	49-40-34990
	Munich	Munich Office	Nymphenburgerstrasse 3c, 80335 Munich, F.R.Germany	49-89-225354
	Frankfurt	Frankfurt Office	Junghofstrasse 24, 60311 Frankfurt am Main, F. R. Germany	49-69-7137490
	Berlin	Berlin Representative Office	Internationales Handelszentrum, 5th Floor, Friedrichstrasse 95, 10117 Berlin, F.R.Germany	49-30-2096-3037
taly	Milano	Mi <b>l</b> ano Branch	Via Filippo Turati, 9, 20121 Milano, Republic of Italy	39-02-669931
Kazakhstan	Almaty	Almaty Representative Office	13 Al-Farabi Avenue, 5th floor, Premises 3, Pavilion 2V, Almaty 050059, Republic of Kazakhsta	7-727-311-1055 n
letherlands	Amsterdam	MUFG Bank (Europe) N.V.	World Trade Center, Tower 1, Strawinskylaan 1887, 1077 XX Amsterdam, The Netherlands (mailing address: P.O. Box 75682, 1070 AR Amsterdam, The Netherlands)	31-20-5737737
Poland	Warszawa	MUFG Bank (Europe) N.V. S.A. Oddzial W Polsce	19th floor, Warsaw Financial Center, Emilii Plater 53, Warsaw, Republic of Poland (mailing address: ul. Emi Plater 53, 00-113 Warszawa, Republic of Poland)	48-22-520-5233 lii

Country	City	Office/Affiliates	Address	Tel. No.
EUROPE, THE M	IDDLE EAST & AFI	RICA		
Europe				
Portugal	Lisbon	Lisbon Office	Avenida Engenheiro Duarte Pacheco, Amoreiras, Torre1, Poso4, Sala10, 1070-101, Lisboa, Portugal	351-21-351-4550
Russia	Moscow	AO MUFG Bank (Eurasia)	Building 2, Romanov per. 4, Moscow 125009, Russian Federation	7-495-225-8999
	Saint Petersburg	AO MUFG Bank Saint-Peterburg Sub-Branch	Premises 3-H, 10, A, Nevsky Prospect, Saint-Petersburg, 191186, Russian Federation	7-812-495-4143 7-812-495-4144
	Vladivostok	AO MUFG Bank Vladivostok Sub-Branch	17 Okeanskiy Prospect, "Fresh Plaza", Vladivostok, 690091, Russian Federation	7-423-201-1995
Spain	Madrid	Madrid Branch	Jose Ortega y Gasset 29, 28006 Madrid, Spain	34-91-432-8500
	Barcelona	Barcelona Office	Paseo de Gracia, 56, 6-C, 08007 Barcelona, Spain	34-93-494-7450
United Kingdom	London	London Branch	Ropemaker Place, 25 Ropemaker Street, London EC2Y 9AN, U.K. (mailing address : P.O. Box 280, London EC2M 7DX, U.K.)	44-20-7577-1000
The Middle Eas	t & Africa			
Bahrain	Manama	Bahrain Branch	Level 12 of the West Tower, Financial Centre, Bahrain Financial Harbour, P.O. Box 5850, Manama, Kingdom of Bahrain	973-1710-3300
Egypt	Cairo	Cairo Representative Office	10th Floor, Nile City Towers, South Tower, Corniche El-Nil, P.O. Box 942 Cairo, Egypt	20-2-2461-9690 20-2-2461-9691
Iran	Tehran	Tehran Representative Office	2nd Floor, No. 48 Parvin Alley, Vali Asr Ave., Tehran, Islamic Republic of Iran	98-21-2621-8044
Qatar	Doha	Doha Office	Suite A3, Mezzanine Floor, Tornado Tower West Bay, P.O. Box 23153, Doha, State of Qatar	974-4433-5000
South Africa	Johannesburg	Johannesburg Representative Office	15th Floor, The Forum Building, 2 Maude Street, Sandown, Sandton, Johannesburg, 2196, Republic of South Africa (mailing address: P.O.Box 78519, Sandton, Johannesburg 2146, Republic of South Africa)	27-11-884-4721

Country	City	Office/Affiliates	Address	Tel. No.
EUROPE, TH	E MIDDLE EAST & A	AFRICA		,
The Middle	East & Africa			
Turkey	Istanbul	MUFG Bank Turkey Anonim Sirketi	Fatih Sultan Mehmet Mahallesi Poligon Caddesi Buyaka 2 Sitesi	90-216-600-3000
			No. 8B, Kat 20-21, 34771, Tepeustu/Umraniye	
			Istanbul, Turkey	
U.A.E.	Dubai	DIFC Branch - Dubai	Level 3, East Wing, The Gate,	971-4-387-5000
			Dubai International Financial Centre	
			P.O.Box 506614, Dubai, United Arab Emirates	
	Abu Dhabi	Abu Dhabi Branch	1st Floor, IPIC Square Muroor Street , Abu Dhabi,	971-2-418-1400
			United Arab Emirates (mailing address:	
			P.O. Box 2174 Abu Dhabi, United Arab Emirates)	

### MUFG Bank (Malaysia) Berhad

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