

# The Bank of Tokyo-Mitsubishi UFJ, Ltd. (Incorporated in Japan limited liability) Hong Kong Branch

Financial Disclosure Statement as at March 31, 2016

三菱東京UFJ銀行 香港分行

財務資料披露聲明書

截至二零一六年三月三十一日



(Incorporated in Japan limited liability) Hong Kong Branch

Financial Disclosure Statement as at March 31, 2016

三菱東京UFJ銀行香港分行 財務資料披露聲明書 截至二零一六年三月三十一日

甲部份 - 分行資料 (香港分行)

Section A - Branch Information (Hong Kong Branch Only)

#### 1. 一般資料

三菱東京UFJ銀行乃一問在日本成立的有 The Bank of Tokyo-Mitsubishi UFJ, Ltd is a company incorporated in Japan with limited liability. Its Hong Kong Branch provides banking and 限公司。其香港分行提供銀行及金融相關 financial related services.

#### 11. 損益帳資料

# II. Profit and Loss Information

	港幣千元			既至本財政年度) encial year ended)		差幅百分比
	Figures in HKD thousands		2016-03-31	•	2015-03-31	Variance (%)
利息收入	Interest income		4,584,845		4,184,563	9.57
利息支出	Interest expense	_	(3,217,795)		(2,574,283)	25.00
淨稠息收入	Net interest income		1,367,050		1,610,280	(15.10)
其他經營收入	Other operating income					
<b>收費发佣金收入</b>	Commission income	1,143,720		1,254,654		(8.84)
收費及佣金支出	Commission expense	(320,855)		(358,935)		(10.61)
- 淨收費及組金收入	-Net fees and commission income	822,865		895,719		(8.13)
- 來自外爾交易的收益減虧損	-Gains less losses arising from trading in foreign currencies	33,840		649,700		(94,79)
來自持作交易用途的證券的收益減虧 · 損	-Gains less losses on securities held for trading purposes	0		0		0.00
- 來自其他代易活動的收益減虧損	-Gains less losses from other trading activities	620,008		(117,512)		(627.61)
<ul><li>其他</li></ul>	-Others	(32,447)	1,444,266	307,048	1,734,955	(110.57) (16.75)
總經營收入	Total operating income		2,811,316		3,345,235	(15.96)
經營支出	Operating expenses	_	(1.089,359)		(1.029,826)	5.78
未扣除減值損失之經營盈利	Operating profit before impairment losses		1,721,957		2,315,409	(25.63)
滅值損失及為已滅值貸款及應收款項而提撥的準備金	Impairment losses and provisions for impaired loans and receivables					7
- 集體準備金	- Collective provisions	(21.988)		(78.059)		
- 特定準備金	- Specific provisions	9,508	(12,480)	29,663	(48,396)	(74.21)
扣除準備金後之經營盈利	Operating profit after impairment losses		1,709,477		2,267,013	(34,59)
出售有形固定資產的收益減虧損	Gains less losses from disposal of tangible fixed assets	<del>.</del>	(198)		(3,132)	1,481.82
除稅前盈利	Profit before taxation		1,709,279		2,263,881	(24.50)
稅項(詳)	Taxation expenses (Note)		(211,699)	<del></del>	(284,746)	(25.65)
除稅後盈利	Profit after taxation	-	1,497,580	****	1,979,135	(24.33)

(註) 香港利得稅救是按照本年度就至 2016年3月31日估計應深盈利, 以稅率16.5%計算。

(Note) Hong Kong profit Tax is computed at 16.5% of the estimated assessable profits for the year ended March 31, 2016.



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111. 資產負債表

III. Balance Sheet Information

	港幣千元 Figures in HKD thousands		2016-03-31		2015-09-30	差幅百分比 Variance (%)
資產	ASSETS					
現金及銀行結餘	Cash and balances with banks		25,470,389		62,997,230	(59.57)
在銀行於1至12個月內到期的存款	Placements with banks maturing over one month and up to one year		11,763,919		10,414,245	12.96
存放於海外辦事處的金額	Amount due from overseas offices		112,372,867		99,906,770	12.48
貿易匯票	Trade bills		2,038,630		3,261,126	(37.49)
持有存款證	Certificate of deposit held		0		0	0.00
持作交易用途的證券	Securities held for trading purposes		0		0	0.00
貸款及應收款項 - 對客戶的貸款及放款 - 對銀行的貸款及放款 - 應計利息及其他帳目 - 減值貸款及應收款項 集覽準備金 特定準備金	Loans and receivables - loans and advances to customers - loans and advances to banks - accrued interest and other accounts - provisions for impaired loans and receivables collective provisions specific provisions	205,934,161 11,164,557 15,032,255 (2.123,509) (13,090)	229,994,374	196,060,059 9,274,144 13,374,896 (2,029,621) (17,157)	216,662,321	6.15
	Investment securities		27,303,699		26,955,693	1.29
投資證券			0		0	0.00
其他投資	Other investments		-		161,277	0.97
有形固定資盛 總資產	Tangible fixed assets Total assets		162,837 409,106,715		420,358,662	0.77
負債	LIABILITIES		>F 567 606		21,720,675	(28.33)
尚欠銀行存款及結餘	Deposits and balances from banks		15,567,686		21,720,073	(MOCOCO)
客戶存款 - 活期存款及往來帳戶 - 儲蓄存款	Deposits from customers - demand deposits and current accounts - savings deposits	4,340,948 60,767,824		4,390,568 47,897,284	127 707 700	6,82
- 定期存款及通知存款	- time, call and notice deposits	80,897,982	146,006,754	84,399,736	136,687,588	0.02
結欠海外辦事處的金額	Amount due to overseas offices		205,499,792		218,442,457	(5.92)
已發行的存款證	Certificates of deposit issued		2,068,840		1,971,070	0.00
已發行的債務證券	Issued debt securities		0		0	0.00
其他負債及準備金 - 其他負債 - 證券投資指失準備金	Other liabilities and provisions - Other liabilities - Provisions for losses on investment securities	39,963,643 0		41,536,872 0		
- 其他的特定率備金	- Specific provisions for others	0	39,963,643	0	41,536,872	(3.79)
總負債	Total liabilities	_	409,106,715	_	420,358,662	



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#### 17. 资產負債表附加資料

1.

#### IV. Additional Balance Sheet Information

	港幣千元 Figures in HKD thousands	2016-03-31	2015-09-30	差幅百分比 Variance (%)
負款及應收款項 對客戶的負款 減:減損負款的集體準備金 減:減值負款的特定準備金	Loans and receivables     Advances to customers     Less: Collective provisions for impaired loans & receivables     Less: Specific Provisions for impaired loans & receivables	205,934,161 (2,123,509) (13,090) 203,797,562	196,060,059 (2.029,621) (17.157) 194,013,281	5.04 4.63 (23.70)
给予銀行的貨款 減:減值負款的集體準備金 減:減值貸款的特定準備金	Advances to banks  Less: Collective provisions for impaired loans & receivables  Less: Specific Provisions for impaired loans & receivables	11,164,557 0 0 11,164,557	9,274,144 0 0 9,274,144	20.38 0.00 0.00
應計利息 其他輟目	Accrued interest Other accounts	327,200 14,705,055 229,994,374	330,065 13,044,831 216,662,321	(0.87) 12.73
<b>贷款虧損率備政策</b>	Provisioning policy of Hong Kong Branch		havity Lann Classification at	A Provisioning

集體準備金是根據香港金融管理局於 08/11/1999所發出的指引對一般「合格」及「需要關注」的貸款,分別撥飾 百份之一及二的集體準備金。

下到減值貸款的特定準備金的詳細資料 **叠以自行評估資產質素的內部規則及** 對可預期信貸虧損作出準備的內部規則

- 對於債務人為依法破產者(由於破產、債務和解、或根據結算公司的規則 終止與銀行進行交易)或實際破难者 其虧損準備乃按應收立鬱扣減下述 巴撒帳及預計透過出售抵押品或履行 擔保所收取金額後之淨額而作出
- 對於有抵押品或有擔保的依法或實際 對於獨拟押部或有擔條的代次或員際 酸產者,當其供務超起其抵押品的估 值時,而其所欠債務根信已無機會收 回時,即作出鐵賬。
- 對於將可能破產的債務人,其虧損率 都乃於應收金額中(扣除預計出售抵 押品或履行擔保所收取金額後之淨額 )根據全面評估倡付能力後確認為必 要的數額而作出的。

# 過勞投資損失準備

投資證券贬值準備是根據無市價債務 證券的帳面值。乘以有關發債者所獲 分配的百分比計算。這百份比取決於 内部的客戶評級。

Collective Provisions for loan losses are provided in accordance with Hong Kong Monetary Authority Loan Classification and Provi guideline issued on November 8, 1999. Based on the guideline, we provided 1% and 2% collective provisions on the gross amount of loans classified as 'Pass' and 'Special Mention' respectively.

Specific Provisions for loan losses are provided as detailed below, pursuant to the internal rules for self-assessment of asset quality and the internal rules for providing provision for credit losses:

- For claims to debtors who are legally bankrupt (due to bankruptcy, special liquidation, suspension of transactions with banks by the rules of clearing houses, etc.) or virtually bankrupt, a provision is provided based on the amount of claims, after the charge-off stated below, net of amounts expected to be collected through the disposal of collateral or execution of guarantees.
- For collateralized or guaranteed claims to debtors who are legally bankrupt or virtually bankrupt, the amount of claims exceeding the estimated value of collateral or guarantees, which is deemed uncollectible, has been charged off.
- For claims to debtors who are likely to become bankrupt for which future cash flows could not be reasonably estimated, a provision is provided for the amount considered to be necessary based on an overall solvency assessment performed for the amount of claims net of amounts expected to be collected through the disposal of collateral or execution of guarantees.

# Provisions for loss on investment securities

Devaluation reserve for investment securities is computed on the value of non-marketable debt securities, multiplied by respective percentage assigned to different issuer. This percentage is determined according to the internal customer rating.

			<b>整幅百分比</b>
24 ## T 77			-D: 444 □ \1 1 1 1 1 1
<b>港幣</b> 千元	2016-03-31	2015-09-30	Variance (%)
Figures in HKD thousands	2010-03-31	2013-03-30	Tarrance (75)
Figures at Tixo mousaids			

# 2. 客戶的減值貸款及放款

減值貸款及放款乃按照香港金融管理局 「貸款、墊款及準備金分析季報表」-MA(BS)2A内的衔錄2「貸款分類 制度指引,分為「次級」、「呆滯」和 「虧損」

個別被斷定為減值的對客戶的已減值 黄款及放款的數額

個別被斷定為減值的對客戶的已減值 的或有負債的數額

為該等貸款及放款而提撥的特定準備 金的數額 為該等或有負債而提撥的特定準備金

就該特定準備金所關乎的貸款及放款

而計算在內的抵押品的價值

該等貸款及放款佔對客戶的貸款及放 款的總額的百份率

於2016年3月31日及2015年9月30日,本 分行貸予銀行的款項中,並沒有以上之 分類及沒有就該等貸款作出特定準備金

# 2. Impaired loans and advances to customers

Impaired loans and advances are advances on which classified as 'substandard', 'doubtful' and 'loss' under HKMA guideline on loan classification system, which is issued as appendix 2 of "Return of Quarterly Analysis of Loan and Advances and Provisions - MA(BS)2A" completion instructions.

Gross amount of impaired loans and advances to customers which are individually determined to be impaired.	64,814	68,444	(5.30)
Gross amount of impaired contingent liabilities to customers which are individually determined to be impaired.	0	0	0.00
Specific provisions against such impaired loans and advances	13,090	17,157	(23.70)
Specific provisions against such impaired contingent liabilities	0	0	0.00
Market value of collateral held against such impaired loans and advances to which the specific provisions related	40,115	36,072	11.21
As percentage of total advances to customers	0.03%	0.03%	

There were no advances to banks on which classified as above as at March 31, 2016 and September 30, 2015, nor were there any specific provisions made for them on these two days.



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財務資料披露聲明書 截至二零一六年三月三十一日

IV.	資產負債表附加資料	(100)
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IV.	黃產負債表附加資料(債)	IV. Additional Balance Sheet Information (Continued)						
		港幣手元 Figures in HKD thousands		2016-03	3-31	2015-09		
3.	逾期及經重組貸款	3. Overdue and rescheduled adva	inces		佔客戶貸款 總報之首分比		佔客戶貸款 總額之百分比	
а.	逾期貸款	a. Overdue advances			% of total		% of total	
а.			•		advances to		advances to customers	
	客戶逾期貸款	Advances to customers overdue - 1 month and upto 3 months	for	0	customers 0,00%	0	0.00%	
	一個月以上至三個月 三個月以上至六個月	- 6 months or less but over 3 mo	nths	0	0.00%	0	0.00%	
	六個月以上至一年	- I year or less but over 6 month		0	0.00%	0	0.00% 0.00%	
	一年以上	<ul> <li>over 1 year</li> <li>Total overdue advances</li> </ul>		0	0.00%		0.00%	
	總逾期貸款 有擔保逾期貸款所持的抵押品	Market value of collateral held a	gainst the secured					
	有疆区超到5000万年的500m 市镇	overdue advances	(4) 2101 WIF 0 7 7 11	0	0.00%	0	0,00%	
	有擔保逾期貸款	Secured overdue advances		0	0.00%	0 0	0.00% 0.00%	
	無擋保逾期貸款	Unsecured overdue advances		0 -	0.00%		0.00%	
					1 1 1 1 1 1 1 1	10 . 1 . 20 0015		
	於2016年3月31日及2015年9月30日,本 分行賃予銀行的款項中,並無逾期一個 月以上的貸款。		s which were overdue	e more than one mo	onth as at March 31, 2016 a	and September 30, 2013.		
b.	逾期資產	b. Overdue assets		債務証券	質易販票	債務証券 Dobt convities	貿易匯票 Trade Bills	
-		Other assets overdue for		Debt securities	Trade Bills	Debt securities	HAUT DIES	
	其他逾期資產 一個月以上至三個月	- 1 month and upto 3 months		0	0	0	0	
	三個丹以上至六個月	- 6 months or less but over 3 mo		0	0	0	0	
	六個月以上至一年 一年以上	<ul> <li>1 year or less but over 6 month</li> <li>over 1 year</li> </ul>	is	0	ő	<u>ŏ</u> _	0_	
	總逾期資産	Total overdue assets		0	0	0	0	
	AM 45 6日 45 96	c. Rescheduled advances						
c.	經重組貸款 經重組貸款(已減除總期超過三個月)分	Rescheduled advances (net of the	oce which have been	overdue for over th	ree months) are as follows	s:		
	經銀組員款(C.)與赤邊別超過二個內分	Rescriedured advances (net of th	tose which have been	Crestade sos eres a			the same and difference	
					佔客戶貸款 總額之百分比		佔客戶貸款 總額之百分比	
					% of total		% of total	
					advances to		advances to	
					customers	0	customers 0.00%	
	経面組容戶賃款	Rescheduled advances to custor	-	0	0.00%		0.0074	
	於2016年3月31日及2015年9月30日,本 分行貸予銀行的款項中,並無經重組的 貸款。	There were also no advances to	banks which were res	cheduled as at Mai	rch 31, 2016 and Septembe	er 30, 2015.		
	74.00	<b>准幣</b> 千元						
		Figures in HKD thousands			2016-03-31		2015-09-30	
4	收回資產	4. Repossessed Assets						
•	收回資產市值	Market value of repossessed ass	ets		0		00_	
	Alvien in Kir da ler	·			0		0	
	收回資產仍視作貸款的抵押。貸款賬面 值與預期變買收回資產的爭所得款項兩 者之間的差額予以撥備。	Repossessed assets are continue amount of the loans and advance	ed to be treated as col es and the expected n	lateral for loans an et sales proceeds fr	d advances. Provision has om realisation of the repos	been made on the shortfall between sessed assets.	een the carrying	
5	. 客戶貸款 - 按區域分類	5. Advances to customers - by ge	ographical area					
٠.	以下區域分類之客戶貨款、逾期貸款及	The following geographical ar	alveis of oross adva	nces to customers	, overdue advances and i	impaired loans is based on the	location of the	
	不履行資款是根據交易對手的所在地作 分析,並已適當考應有關貨款之記可風 險轉移。當某一國家的風險額佔遊風險 額的百份之十或以上,該國家的風險額 便予以披露。	counterparty, after taking into a more of the aggregate loans and	ccount the recognized	risk transfer in res	pect of such advances whe	ere appropriate. Only countries co	onstitute 10% or	
					2016-03-31			
			客戶貸款及放款		已滅值之客戶貸款及放款	客戶之逾期貸款及放款		
		港幣千元 Figure in the Data constant	Loans and advance		Impaired loans and advances to customers	Overdue loans and advances to customers		
	25° VII.	Figures in HKD thousands	to customer 153,368,697		advances to customers	0		
	香港 日本	Hong Kong Japan	10,863,175		0	0		
	中國	People's Republic of China	13,457,295		0	0		
	其他國家	Others	28,244,994		64,814	0		
	24 Internation		205,934,161		64,814	0		
					2015-09-30			
			galan matt, miller designate grad in	sk.		客戶之逾期貸款及放款		
		30数字(W)	客戶貸款及股票 Loans and advance		已減值之客戶貸款及放款 Impaired loans and	各户之期的民歌文成為 Overdue loans and		
		港幣千元 Figures in HKD thousands	to customer		advances to customers	advances to customers		
	香港	Hong Kong	138,474,342		0	0		
	日本	Japan	11,014,172	!	0	0		
	中國	People's Republic of China	17,107,745	;	0	0		
	其他國家	Others	29,463,801		68,444	0		
			196,060,059	)	68,444	6		

196,060,059



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#### IV. 資產負債表附加資料(額)

IV. Additional Balance Sheet Information (Continued)

TO MERCHINA TO THE		····				差幅百分比
	池幣千元 Figures in HKD thousands	2016-0	)3-31	2015-0		Variance (%)
6. 客戶賃款 - 按行業分類	6. Advance to customers - by Industry Sector		持有抵押品 的價值		持有抵押品 的價值	
在香港使用之貸款	Loans for use in Hong Kong		collateral value		collateral value	
工商金融	Industrial, commercial and financial			40.004	1 241 024	28.10
- 物業發展	- Property development	17,364,593	1,342,096	13,556,004	1,341,974	8.13
- 物業投資	- Property investment	13,028,125	2,848,030	12,048,361	2,722,137	22.74
- 金融企業	- Financial concerns	23,906,378	1,570,000	19,476,955	2,481,873	(29,33)
- 股票億紀	- Stockbrokers	34,950	17,256	49,453	25,780	
- 放影	- Wholesale and retail trade	22,791,507	579,192	24,512,448	342,460	(7.02)
- 拠遊業	- Manufacturing	7,691,776	100,207	8,243,489	121,226	(6.69)
- 源電光 - 運輸及運輸設備	- Transport and transport equipment	7,467,432	32,109	8,483,484	28,656	(11.98)
- <u>無糖火煙和収加</u> - 康築活的	- Recreational activities	0	0	36,369	0	(100.00)
- 電子遊湖	- Information technology	4,237,949	0	3,548,126	0	19.44
- 建工业研 - 装他	- Others(Civil eng work, Elect & gas, Hotels boarding	11,898,228	3,709,366	14,344,139	3,809,730	(17.05)
- AL		108,420,938	10,198,256	104,298,828	10,873,836	
個人	Individuals					
- 購買(居者有其屋計劃)、「私人參	- Loans for the purchase of flats in the Home Ownersh	ip				0.00
建居屋計劃。相「和智質其屋計劃」	Scheme, Private Sector Participation Scheme and	0	0	0	0	0.00
建店庭計劃: 例 在尾穴壁制 網: 樓字的鐘款	Tenants Purchase Scheme					0.00
接手的類似 - 購買其他住宅物業的賃款	- Loans for the purchase of other residential propertie	0	0	0	0	0.00
	- Credit card advances	0	0	0	0	0.00
- 信用咕貸款	- Others	218,678	215,429	232,572	219,194	(5.97)
- 其他	- Others	218,678	215,429	232,572	219,194	
在香港使用之貸款總額	Total loans for use in Hong Kong	108,639,616	10,413,685	104,531,400	11,093,030	3.93
貿易融資	Trade Finance	8,359,494	75,657	8,222,412	178,926	1.67
<b>介香港以外使用之貸款</b>	Loans for use outside Hong Kong	88,935,051	2,214,806	83,306,247	2,304,022	6.76
客戶貸款及放款總額	Total Loans and Advance to customers	205,934,161	12,704,148	196,060,059	13,575,978	
<b>治广贝州人从从朴辉</b> 切						

7. 國際債權 國際債權查科抵電對海外交易對爭風險 朝嚴終風險的所在地,並巴翻及轉移認 可風險的因素。一般而言,在下實地稅 不可轉移認可風險:有關貸款的債稅 得並非交易對手所在地的國家的一方擔 院,或該債權的履行對象是基礎行的海 外分行,而該銀行的總數年命總並非政險 節佔總風險額的百份之十或以上。,該地 區的風險弱便予以披露。本分行與海外 分行及附屬公司之間的債權不包括在內

# 7. International Claims

The information of international claims discloses exposures to foreign counterparties on which the ultimate risk lies, and is derived according to the information of international claims discloses exposures to foreign counterparties on which the ultimate risk fies, and is derived according to the location of the counterparties after taking into account any recognized risk transfer. In general, such recognized risk transfer takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claim is on an overseas branch of a bank whose head office is located in another country. Only regions constitution 10% or more of the aggregate cross-border claims are disclosed. Claims arising between Bank of Tokyo-Mitsubishi UFJ Group are excluded.

2016-03-31

總額

Total 40,053,268 17,509,611 16,481,173 91,340,635 73,715,045 77 0 6,686 28,854,190 22,338,521 1,601,232 0 160,254,856

幹機關係         Developed countries         9,377,028         13,866,834         2,760,303         14,049,103           其中日本         of which lapon         6,500,605         1,366         2,738,283         8,269,357           其中美國         of which United States of America         38,295         13,866,488         0         2,738,283         8,269,357           龍岸中公         Offshore centres         7,425,088         0         35,322,681         48,592,866           龍岸中公         of which Hang Kong         7,425,088         0         32,053,797         34,236,160           歐洲發展中國家         Developing Europe         77         0         0         0         0           拉丁美州股加輸比海發展中國家         Developing Latin America and Caribbean         0 <th></th> <th><b>港幣千</b>元</th> <th>銀行</th> <th>官方部門</th> <th>非銀行財務機構 Non-bank Financial</th> <th>非財務私人機能 Non-financial</th>		<b>港幣千</b> 元	銀行	官方部門	非銀行財務機構 Non-bank Financial	非財務私人機能 Non-financial
対理機関等   Developed countries   9,377,028   13,866,834   2,760,303   14,049,103		Figures in HKD thousands	Banks	Official Sectors	Institutions	Private Sectors
其中美國         Gymin Dates soles by Shields         7,425,088         0         35,322,681         48,592,866           離岸中心 其中香港 欧洲投歷中國家         Offshore centres         7,425,088         0         32,053,797         34,236,160           欧洲投歷中國家 非津及中兩菱級中國家 亞太远歷齡提中國家 其中國家 其中國家 其中國 其中國家 其中國家 其中國 其中國 其中國 其中國 其中國 其中國 其中國 其中國 其中國 其中國	其中日本	Developed countries of which Japan	6,500,605	1,366	2,738,283	8,269,357
大学等の の際記載 International Organisations 0 0 0 U U	離岸中心 其中香港 歐洲設保中國家 拉丁美洲及加勒比海發展中國家 非津及中東發展中國家 武太區發展中國家 其中中飯	Offshore centres of which Hang Kong Developing Europe Developing Latin America and Caribbean Developing Africa and Middle East Developing Asia-Pacific of which People's Republic of China	7,425,088 7,425,088 77 0 6,686 8,978,990 7,179,795		32,053,797 0 0 0 0 8,090,108	34,236,160 0 0 0 0 10,102,874 5,386,400
			0 25,787,869	0 15,549,052	0 46.173,092	72.744.843

		2015-09-30				
	港幣千元	銀行	官方部門	非銀行財務機構 Non-bank Financial	非財務私人機構 Non-financial	総額
	Figures in HKD thousands	Banks	Official Sectors	Institutions	Private Sectors	Total
發達國窓 其中日本	Developed countries of which Japan of which United States of America	18,260,661 13,884,477 406,365	12,325,929 1,984 12,323,945	1,936,136 1,936,136 0	14,639,375 9,179,996 2,825,653	47,162,101 25,002,593 15,555,963
其中美國 總岸中心 其中電港 監洲發展中國家 拉丁美洲及加勒比海發展中國家 非非及中東發展中國家 亞太區發展中國家 其中中國 其中中國 其中中國 其中中國	Offshore centres of which Hong Kong Developing Europe Developing Latin America and Caribbean Developing Africa and Middle East Developing Asia-Pacific of which People's Republic of China of which Towan	13,763,606 13,276,622 76 0 4,156 11,797,317 7,425,665 4,303,563	0 0 0 0 2,336,937 2,336,937 2,336,937 0	39,070,923 35,126,673 0 0 0 9,126,629 9,126,629 0	44,496,789 28,416,974 0 0 0 12,088,592 8,014,936 276,876 0	97,331,318 76,820,269 76 0 4,156 35,349,475 26,904,167 4,580,439 180,332
國際組織	International Organisations	43,825,816	14,843,198	50,133,688	71,224,756	180,027,458



(Incorporated in Japan limited liability) Hong Kong Branch

Financial Disclosure Statement as at March 31, 2016

# 三菱東京UFJ銀行香港分行 財務資料披露聲明書

# 8. 對內地非銀行對手方的風險暴露

# 8. Non-bank Mainland Exposures

內地非銀行對手方及直接風險類別乃接 照香港金融管理局「內地業務申報表」-MA(BS)20內的定義界定。有關對內地 非銀行對手方的風險裝露如下:

•	2016-03-31	資産負債物内 的風險額	資產負債表以外 的風險額	總額
	港幣百萬元 Figures in HKD millions	On-balance sheet exposure	Off-balance sheet exposure	Total
中央政府,國有企業及其附屬機構和含 資企業	Central government, central government-owned entities and their subsidiaries and joint ventures (1Vs)	66,445	6,003	72,448
地方政府,地方政府企業及其附屬機構 和合資企業	Local governments, local governments-owned entities and their subsidiaries and JVs	2,961	23	2,984
屬於中國境內的中國公民或中國境內註 冊的公司及其解屬機構和合資企業	PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	7,938	627	8,565
其他中央政府企業沒有包括在以上第一 項	Other entities of central government not reported in item 1 above	13,068	6,175	19,243
其他地方政府企業沒有包括在以上第二 項	Other entities of local governments not reported in item 2 above	291	40	331
屬於中國境外的中國公民或中國境外註 冊的公司其批核信貸用於中國境內	PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	19,153	2,156	21,309
其他中國內地非銀行對手方的風險暴露	Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	350	150	500
地額	Total	110,206	15,174	125,380
巴扣減準備金的資産總額	Total assets after provision	409,107		
資產負債表內的風險額佔對銀行資產總	On-balance sheet exposures as percentage of total assets	26.94%		
額的百分率			hands the source determinant on the state of	
<b>製料9日ガザ</b>	2015-09-30	資產負債表内的風 險額	資產負債表以外 的風險額	總額
等的日子生	2015-09-30 港幣百萬元 Figures in HKD millions			總額 Total
部10日77年 中央政府・國有企業及其附屬機構和合 資企業	<b>港幣百萬元</b>	<b>強弱</b> On-balance sheet	的風險部 Off-balance sheet	
中央政府,國有企業及其附屬機構和合	港幣百萬元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint	險額 On-balance sheet exposure	的風險部 Off-balance sheet exposure	Total
中央政府,國有企業及其附屬機構和合 資企業 地方政府,地方政府企業及其附屬機構	港幣百萬元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	險額 On-balance sheet exposure 61,001	的風險部 Off-balance sheet exposure 9,294	Total 70,295
中央政府,國有企業及其附屬機構和合 資企業 地方政府,地方政府企業及其附屬機構 和合資企業 居於中國境內的中國公民或中國境內註	港幣百萬元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)  Local governments, local governments-owned entities and their subsidiaries and JVs  PRC nationals residing in Mainland China or other entities incorporated in Mainland	On-balance sheet exposure 61,001 3,153	的風險部 Off-balance sheet exposure 9,294 395	Total 70,295 3,548
中央政府,國有企業及其附屬機構和合資企業 地方政府,地方政府企業及其附屬機構和合資企業 医於中國境內的中國公民或中國境內 定期的公司及其附屬機構和合資企業 其他中央政府企業沒有包括在以上第一	港幣百萬元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)  Local governments, local governments-owned entities and their subsidiaries and JVs  PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs  Other entities of central government not reported in item 1 above	On-balance sheet exposure 61,001 3,153 5,608	的風險網 Off-balance sheet exposure 9,294 395 1,381	Total 70,295 3,548 6,989
中央政府,國有企業及其附屬機構和合資企業 地方政府,地方政府企業及其附屬機構和合資企業 是於中國境內的中國公民或中國境內註 制的公司及其附屬機構和合資企業 其他中央政府企業沒有包括在以上第一項 其他地方政府企業沒有包括在以上第一項	連載百萬元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)  Local governments, local governments-owned entities and their subsidiaries and JVs  PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs  Other entities of central government not reported in item 1 above  Other entities of local governments not reported in item 2 above	On-balance sheet exposure 61,001 3,153 5,608 4,664	的風險網 Off-balance sheet exposure 9,294 395 1,381 2,424	Total 70,295 3,548 6,989 7,088
中央政府,國有企業及其附屬機構和合資企業 地方政府,地方政府企業及其附屬機構和合資企業 屋於中國境內的中國公民或中國境內註 測的公司及其附屬機構和合資企業 其他中央政府企業沒有包括在以上第一項 其他地方政府企業沒有包括在以上第二項 居於中國境外的中國公民或中國境外註	定転音気元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)  Local governments, local governments-owned entities and their subsidiaries and JVs  PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs  Other entities of central government not reported in item 1 above  Other entities of local governments not reported in item 2 above  PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China  Other counterparties where the exposures are considered by the reporting institution to	On-balance sheet exposure 61,001 3,153 5,608 4,664 484	的風險網 Off-balance sheet exposure 9,294 395 1,381 2,424	Total 70,295 3,548 6,989 7,088 484
中央政府,國有企業及其附屬機構和合 資企業 地方政府,地方政府企業及其附屬機構和合資企業 层於中國境內的中國公民或中國境內註 測的公司及其附屬機械和合資企業 其他中央政府企業沒有包括在以上第一項 其他地方政府企業沒有包括在以上第一項 其他地方政府企業沒有包括在以上第二項 居於中國境外的中國公民或中國境外定 個的公司其批核倍貨用於中國境內	定数音楽元 Figures in HKD millions  Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)  Local governments, local governments-owned entities and their subsidiaries and JVs  PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs  Other entities of central government not reported in item 1 above  Other entities of local governments not reported in item 2 above  PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China  Other counterparties where the exposures are considered by the reporting institution to	On-balance sheet exposure 61,001 3,153 5,608 4,664 484	的風險網 Off-balance sheet exposure 9,294 395 1,381 2,424 0	Total 70,295 3,548 6,989 7,088 484 19,416
中央政府,國有企業及其附屬機構和合 資企業 地方政府,地方政府企業及其附屬機構和合資企業 层於中國經內的中國公民或中國境內註 排的公司及其附屬機構和合資企業 其他中央政府企業沒有包括在以上第一項 其他地方政府企業沒有包括在以上第二項 屬於中國境外的中國公民或中國境外注 開的公司其批核僅貸用於中國境內 其他中國內地非銀行對手方的風險暴露	連載音楽元 Figures in HKD millions Central government, central government-owned entities and their subsidiaries and joint ventures (JVs) Local governments, local governments-owned entities and their subsidiaries and JVs PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs Other entities of central government not reported in item 1 above Other entities of local governments not reported in item 2 above PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	On-balance sheet exposure 61,001 3,153 5,608 4,664 484 18,117 587	的風險網 Off-balance sheet exposure 9,294 395 1,381 2,424 0 1,299	Total 70,295 3,548 6,989 7,088 484 19,416 587



(Incorporated in Japan limited liability) Hong Kong Branch Financial Disclosure Statement as at March 31, 2016

三菱東京UFJ銀行香港分行 財務資料披露聲明書 截至二零一六年三月三十

#### 9. 貨幣風險

與中海本分行裁至2016年3月31日及 2015年9月30日所持有外匯淨難總額的10 96或以上的貨幣,至於期權盤的資料,本分行使用香港金融管理局「持有外匯 情況中報表。-MA(BS)6所述的「模式使 用者」方法計算。

# 9. Currency Risk

The following is the Branch net foreign exchange position in individual currency that constitutes 10% or more of the total net position in all foreign currencies as at March 31, 2016 and September 30, 2015. The net position is calculated using "Model User" approach set out in the "Return of Foreign Currency Position - (MA(BS)6)" submitted to the HKMA.

	NAME OF THE OWNER OWNER OF THE OWNER		20	016-03-31			
	港幣百萬元 Figures in HKD millions	歐元 EUR	∃ [a] JPY	英元 USD	人民幣 CNY	其他 Others	總計 Total
現貨資産	Spot assets	6,997	46,513	219,208	21,044	2,976	296,738
現貨負債	Spot liabilities	(7,003)	(46,465)	(251.507)	(24,977)	(2,953)	(332,905)
域期買入 一	Forward purchases	5,136	53,858	417,204	247,164	17,752	741,114
遠期質出	Forward sales	(5,146)	(53,884)	(385.643)	(242,455)	(17.767)	(704,895)
期權能淨額。	Net Options position *	0	(4)	698	(690)	0	4
長(短)盤沙蘭	Net long (short) position	(16)	18	(40)	86	8	56
結構性淨持有額	Net structural position	0	0	0	0	0	0
			2	015-09-30			
	港幣百萬元 Figures in HKD millions	數元 EUR	⊟ ∐i JPY	美元 USD	人民幣 CNY	其他 Others	總計 Total
nya 414 oktobe	Spot assets	7,244	40,280	221,936	30,165	1,737	301,362
現货資產	Spot liabilities	(7,234)	(40,261)	(256,416)	(31,487)	(1.728)	{337,126}
现货负债	Forward purchases	10,265	80,992	624,073	390,828	23,011	1,129,169
塘期買人	Forward sales	(10.294)	(81,001)	(590,253)	(388,882)	(23,043)	(1,093,473)
透期費出	Net Options position *	1	(4)	382	(378)	0	1_
對權盤浮猶 * 長(短)點淨額	Net long (short) position	(18)	6	(278)	246	(23)	(67)
結構性淨持有額	Net structural position	0	0	0	0	0	0



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# 三菱東京UFJ銀行香港分行 財務資料披露聲明書

截至二零一六年三月三十

v. 資產負債表以外之項目

V. Off-balance sheet exposures

以下為每項資產負債表外項目重大預別 The following is a summary of each significant class of off-balance sheet exposures:

的概要:	港幣千元 Figures in HKD thousands		2016-03-31		2015-09-30	差幅百分比 Variance (%)
	1. Contingent liabilities and commitments					
- 直接信貨費代項目	- Direct credit substitutes		1,856,800		1,422,271	30.55
- 異交易有關的或有項目	- Transaction-related contingencies		2,026,061		1,265,077	60.15
- 與貿易有關的或有項目	- Trade-related contingencies		2,066,042		2,422,547	(14.72)
- 票據發行及循環包銷鏈通	- Note issuance and revolving underwriting facilities		0		0	0.00
- 其他承諾	- Other commitments		108,697,070		112,469,651	(3.35)
- 其他 (遠則有期存款)	- Others (Forward forward deposits placed)		5,981,553		33,554,683	(82.17)
- 50 (C. (ASSWINSTARE) (DO)			120,627,526		151,134,229	
- 總信貸風險加權數額	- Aggregate credit risk weighted amount		26,957,932		26,374,425	2.21
2. 衍生工具交易	2. Derivative transactions					
名義數额	Notional amount					
- 羅塞合約	- Exchange rate contracts		840,492,725		1,252,152,942	(32.88)
MESKEE	Forward contracts	475,161,428		899,419,221		
<b>食物性用及食物用性</b>	Currency swap & currency option	365,331,297		352,733,721		2.00
<ul> <li>利率合約</li> </ul>	- Interest rate contracts		756,898,193		741,414,006	2.09
- 其他	- Others		0		1,002,566,048	
2416			1,597,390,918		1,993,566,948	
總信貸風險加權數額	Aggregate credit risk weighted amount				6,367,334	(13.23)
- 匯率合約	- Exchange rate contracts		5,525,026	2,229,557	0,307,334	(13.2.7)
追溯外罷合約	Forward contracts	1,256,209		2,229,337 4.137,777		
貨幣掉閱反貨幣開催	Currency swap & currency option	4,268,817	2,849,536	4,137,777	2,325,317	22.54
- 利率合约	- Interest rate contracts		2,649,330		0	
- 其他	- Others		8,374,562		8,692,651	
公平價值總計	Total fair value					
- 麻率合約	- Exchange rate contracts				(39.765)	(614.33)
這期外匯合約的公平價值淨額	Net fair value of forward contracts		204,526		(39.703)	(014,.1.1)
<b>北京64年10章 不安新7世(福州) 八 可 阿 位 河</b> 滨	Net fair value of currency swap & currency option		298,787		630,623	(52.62)
貨幣掉期及貨幣期權的公平價億淨蓄	-Positive value	345,494,291		319,306,486		
- 正值	-Positive value -Negative value	(345, 195, 504)		(318.675,863)		
- 庭展						
<ul> <li>利率台约</li> </ul>	- Interest rate contracts		363,402		355,546	2.21
利率仓約的公平價值淨額	Net fair value of interest rate contracts	7,138,509	303,402	5,215,722	000,000	
- 正值	-Positive value	(6,775,107)		(4,860,176)		
-負債	-Negative value	(0,773,1071		1.15.10.01.5 + 153		
- 其他	- Others		0		0	0.00
其他公平價值沖額	Net fair value of others		866,715		946,404	

资源負債表外風險的重置成本及信貸風險加權數額、並未計入雙層浮翻安排的 影響。於2016年3月31日及2015年9月30 日,本分行並無衍生工具交易之雙邊淨 網結算協議。

The fair value and credit risk weighted amounts of the off-balance sheet exposures do not take into account the effects of bilateral netting arrangements. There is no bilateral netting agreement for derivative transactions on these two days.



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#### VI. 流動資金資料披露

#### VI. Liquidity information disclosures:

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Figures in percentage

#### 流動資金風險管理

添価資金属論異据金融機構由於缺乏管 金或被迫支付不合理的高利率,以滿足流動資金與缺而發生虧損的風險。之所 以出復風險是由於資產和負債之間的不 pc配到期,尤其是當現金流出前的現金

BTMUHK根據其"流動性風險承受能力"仔網並屬當地管理流動性風險。"流動 性風險承受能力"是指BTMUHK預期操 露,但可忍受,的流動資金風險水平, 並且被定義為避免特質流動壓力和市場 選手流動壓力 (單編庫和組含地)的流 動性不足,後採取有效的應對措施。

流動資金風險管理應包括資金管理對現 深则互亚剧聚日型思思已的只亚目型智慧 金流进行全面分析,並且不斷監測退行 的資產設價活構,資軟限額,擔保管理 、資產設衡,保持流動性,以及關注金 融市場形勢,以確保在各個期限資金來 源多樣性和可用性,比如銀行/分行間 備貨。存款和存款証。假券参行。相關 指標或控制記設立。

BTMUHK的流動資金興陳管理是要滿 足銀行內部指引和香港金融管理局(金管局)所要求的。

2014年4月至12月期間之平均流動資金

2015年1月至3月期間之平均流動性維持 比率

2015年4月至2016年3月期間之平均流動 **<b><u>维维持比率</u>** 

本分行披露之平均流動資金比率及平均 流動性維持比率,乃按其曆月的平均比 率的簡單平均數計算。每個曆月的平均 比率是根據【銀行業條例】規定計算, 並與「認可機構流動資產狀況申報表 (MA(BS)1E)第1(2)部所申報的數字相同

Liquidity Risk Management

Liquidity Risk is the risk that a financial institution incurs losses due to the lack of funding or being forced to pay unreasonably high interest rates to meet the liquidity shortfall. The risk arises due to the maturities mismatch between the assets and liabilities, especially when the cash outflow before the cash inflow happens.

BTMUHK manages liquidity risk carefully and appropriately in accordance with its "Liquidity Risk Tolerance". "Liquidity Risk Tolerance" is the level of liquidity risk that BTMUHK expects to be exposed to, but will endure, and is defined as the level to avoid liquidity shortfall under idiosyncratic liquidity stress and market-wide liquidity stress (individually and in combination), after taking effective countermeasures.

The management of liquidity risk should include fund management with a full analysis of cash-flows, and constant monitoring of BTMUHK's balance sheet structure, borrowing limit, collateral management, buffer assets, and cost of maintaining liquidity as well as paying attention to financial market situation, in order to ensure the diversity and availability of funding sources, such as Interbank / Inter Office Borrowing, Deposit taking and CD / Bond issuance, across various maturities. Relevant indicators or control has to be set up.

By enforcing the management of liquidity risk mentioned, BTMUHK should aim to fulfill both the internal guideline and regulatory requirement requested by Hong Kong Monetary Authority (HKMA).

Average liquidity ratio for the period of April to December 2014

Average liquidity maintenance ratio for the period of January to March 2015

Average liquidity maintenance ratio for the period of April 2015 to March 2016

The average liquidity ratio & liquidity maintenance ratio are the simple average of the calendar months' average ratio as reported in Part I (II) of the "Return of Liquidity Position of an Authorized Institution - MA(BS)1E" calculated for the purposes of the Banking Ordinance.

43.82%

47.92%

48.44%



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三菱東京UFJ銀行香港分行 財務資料披露聲明書

截至二零一六年三月三十一日 VII. Remuneration System Information

#### VII. 薪酬制度資料

# 薪酬制度

#### 質治結構的概述

臺灣這時面的股連 三變東京UFJ銀行審進分行("本分行")薪酬委員會於2010年12月在審 港成立,負責為所有本地處員制定薪酬制度。其主要職責乃管理本分行 之薪酬制度,定期進行內部監察以及檢討本分行之薪酬政策是否足夠及 有效,並確保其實施獨立於本行之管理屬、平衡各方風險及獎勵。

薪酬委員會由兩個階層组成,包括本分行之主要管理人員及總行之職能 部門,以及風險控制部門和總行之管理層。

新酬委員會成員定期舉行會議(至少每年一次),為本地僱員之薪酬制度 的設計及運作進行檢討,薪酬委員會成員會按照潛在之未來收入作出可 行性之薪酬評估,對本分行高級管理將及主要人員之薪棚福利方案提出 意見,並就本地行業之基準進行檢討。

在保持與本分行之風險管理聚構貫徹性之同時;本分行之薪酬政策給予 在帕特與本分行之風險管理與韓貝爾惟之同時,本分行之新國政東這了 對於實現長遠策略,經營業績建標及達到監官黃本要求有資獻之員工。 電談定本分行之薪酬政策時,薪酬委員會再處各種元素,例如固定及等 頭薪酬的比例,發放薪酬反映風驗的覆蓋期,表現評核機制,法規及政 懷要求,包括香港金融管理局發出之監管政策手册及验告、市場的普遍 做法、經濟氣候、風險因素及其相關之管理政策,以及披露消晰、全面 和及時之薪酬資訊。

薪酬委員會已聘請外方顧問就本分行之薪酬偿治成效,薪酬結構和風險 掛鈎以及本分行之新酬披露的完整性作出檢討。

太公行乃絕據母工有不關行及遠報於全球業績管理模架下所預設之評核

不分行力·热珠與工角合脈自大陸到於全來禁病管理縣架上所用級乙計報 指標(KPIs)來稿定與工的浮動新翻。KPIs是根據銀行的長邊目標而設置 ,时妨務性和非財務性兩個因素組成。妨務性因素之KPIs 將包括但不限於與工為銀行帶來之利瀕。收入、營業額或綠務量:多樣 化的經常性收益:提高資產回標率:減低信用風險等。而非財務性因素 之KPIs包括但不限於遵守風險管理政策、法規和操守率則表現良好之員

所有真工的的抗花紅將與該員工於評估期間之個人表現、所屬之業務單 位和本分行的整體喪現掛約。

銀行完全擁有酌情花紅的獎勵及其數額之酌處權。酌情花紅之金數及其 具體分配將基於為應付已承繼的風險而需投放的資本的成本及數額;在 業務中家體的流動性風險的成本及數額;以及把潛在未來收入當前收益 的時程紅的分配是參考其內色、擊貨和其海則浮步承給重大風險,包 括個不限於信用、市場、利率、流動性、運作、與誓、 法律和策略風險的活動而裁斷的。

就銀行的表現而言沒有足夠理據發放花紅、或於評估期間未能達到業務 自標、或需要雄處銀行的財政穩健住,或其他意料之外的特殊情況下, 銀行可酌情取消或繼延發放全部或部分酌情花紅。銀行將就當前景鎮疫 現和未來的經濟或市場條件而作出花紅分配。

薪酬委員會可作出遞延尋放浮動薪酬之決定。一般遞延鋒放浮動薪酬之 比例將按照員工之職級、職責和其活動所涉及的風險覆蓋期而相應增加

本分行所有類型的薪酬支付都以现金形式發放,及本分行並不會採取任 何非現金形式之浮動薪酬政策

# 高級管理人員和主要人員之薪酬

關於本分行高級管理人員及主要人員之薪酬總額資料,孰監督銀行之重 要業務策略和活動,總結如下

(一) 本財政年度有關之薪酬裁至2016年3月31日為:

	<u>2016-03-31</u>	2015-03-31
受薪人數	9	8
固定薪酬(港幣)	18,064,304	14,605,667
浮動薪酬(港幣)	5,152,611	5,129,891

- (二) 以上之浮動薪酬是以現金的形式發放
- (三) 本財政年度並無任何高級管理人員或主要人員養發延付薪酬
- 本财政年度並無任何高級管理人員或主要人員獲發新聘之義約金 或解僱金

#### Remuneration System

Overview of the Governance Structure

The Remuneration Committee of BTMU Hong Kong Branch (the 'Branch') has been established since December 2010 to formulate the Branch's remuneration system for all locally hired employees. Its main functions are to govern our remuneration system, conduct regular internal compliance monitoring and review on the adequacy and effectiveness of our remuneration policy and ensures that its operations is conducted independently of management, balancing risks and rewards.

The Remuneration Committee is set in two tiers and comprised of key management from Hong Kong Branch and Head Office functional departments as well as risk control departments and management staff at Head Office level.

The Remuneration Committee members meet periodically (at least once a year) to review the design and operations of the Branch's remuneration system and practices for local employees. Moreover, Remuneration Committee members would evaluate any practices by which remuneration is paid for potential future revenues, make recommendations regarding the remuneration packages for senior management & key personnel of the Branch and to review the benchmark of local industry practices.

While maintaining consistency with our risk management framework, our remuneration policy rewards performance that contributes to the achievement of long-term strategy, business results as well as the regulatory capital. When formulating the Branch's Remuneration Policy, the Remuneration Committee considers various elements such as the balance between fixed & variable pay, alignment of payouts to the time horizons of risks, performance evaluation & measurement mechanism, legal & regulatory requirements including the applicable Supervisory Policy Manuals and circulars issued by the HKMA, market practices, economic climate, risk factors and the related management approach in the conduct of business and disclosure of clear, comprehensive and timely information about compensation practices.

External consultant has been engaged to review the effectiveness of the governance of our remuneration, our remuneration structure and risk alignment as well as the completeness of our remuneration disclosures.

Employee's variable remuneration is formed by linking fulfillment of the pre-determined Key Performance Indicators (KPIs) and demonstration of competency as measured under the Global Performance Management Framework. The KPIs, consisting of financial and non-financial factors, are set in line with the Bank's long-term goal. Financial KPls would include but not limited to employees who generate profit, revenue, turnover or transaction volume; diversify recurrent income sources; increase return on assets; reduce credit risk, etc. Whereas non-financial KPIs include but not limited to employees who achieve good performance adhering to risk management policies and compliance with legal & regulatory requirements.

The discretionary bonus for all employees will be aligned with the results of the Branch's overall performance, the business division's performance and individual performance over the assessment period

The award of discretionary bonus and its amount is entirely at the discretion of the Bank. The size and allocation of discretionary bonus would be based on the consideration of the full range of current and potential risks related to the cost and quantity of capital required to support the risks taken; the cost and quantity of the liquidity risk assumed in the conduct of business and the timing and likelihood of potential future revenues incorporated into current earnings, etc. The award of discretionary bonus to individual employee is made by making reference to their roles, responsibilities and activities that involve the assumption of material risks, including but not limited to credit, market, interest rate, liquidity, operation, reputation, legal and strategic risk.

If the overall bonus payment is not justified by the performance of the Bank or the business objectives are not achieved over the assessment period or when it is necessary to protect the financial soundness of the Bank or it is under unexpected special circumstances, all or part of the discretionary bonus may be withheld or deferred by the Bank. The Bank will take into account the current performance and future economy/ market conditions in the allocation of bonus.

Variable remuneration may be deferred subject to the approval of Remuneration Committee. The proportion to be deferred normally increase in line with the seniority and responsibility of an employee, and the time horizon of risks incurred by the employee's activities

All types of remunerations of the Branch are paid in form of cash and that the Branch does not operate any non-cash

# Remuneration of Senior Management and Key Personnel

Aggregate quantitative information on the remuneration for the Branch's senior management and key personnel, who oversee strategy and activities for material business lines of the Bank, is summarized as below

Amount of remuneration for the financial year ended 31 March 2016:

	2016-03-31	2015-03-31
Number of beneficiaries	9	8
Fixed Remuneration (HKD)	18,064,304	14,605,667
Variable Remuneration (HKD)	5,152,611	5,129,891

- Variable remuneration mentioned above is delivered in the form of cash (b)
- No senior management or key personnel has been awarded with deferred remuneration during the said (c)
- No senior management or key personnel has been awarded with sign-on or severance payment during the (d)



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乙部、銀行資料(綜合數字)

Section B - Bank Information (Consolidated basis)

以下數字是根據日本普遍採納之會計原 則而計算,除綜合資本充足比率外,均

All figures stated below are compiled in Japanese Generally Accepted Accounting Principles bases and audited (except Capital Adequacy Ratio)

2016-03-31 2015-09-30 Figures in JPY millions

1. 資本及資本充足比率

股東權益

I. Capital and capital adequacy

Shareholders' equity

Capital adequacy ratio

15.66% 15.30% 综合資本充足比率 9,058,006 8,961,083

資本充足比率是採用日本金融應對有參 The capital adequacy ratio is computed in accordance to the capital adequacy guidelines adopted by Financial Services Agency applicable to Japanese banks with international operations, and has incorporated an allowance for Market Risk. The guidelines closely follow the risk-weighted approach proposed by the Basel Committee on Banking and Supervisory Practices of the Bank for the International Settlements.

質本 化定位中进採用日本並屬地對有多 與國際活動的日本銀行所作的指引,並 已顧及市場風險。此指引已緊貼國際結 算銀行巴塞爾銀行監管委員會,所述議 之風險比重原則。

11. 其他財務資料 II. Other financial information

220 723 906 222,797,387 Total assets 音產總額 209,679,099 207,866,554 負債總額 Total liabilities 101,007,681 154,814,701 99 414 037 資款總額 Total loans and advances 151,088,653 Total deposits \*\* 存款總額

2016-03-31 2015-03-31 1,099,404 1,152,900 本財政年度之除稅前盈利 Pre-tax profits for the financial year ended March 31, 2016

\*\*Including deposits from banks and certificates of deposits issued \*\*包括各邻行及已發行的存款証

乙部所有数额均已折為百萬日元計 All amounts for Section B are rounded to the nearest million yen.

遊從情況聲明

Statement of Compliance

三菱東京UFI銀行香港分行 ("本分行") 已 We have prepared this unaudited Disclosure Statement of The Bank of Tokyo-Mitsubishi UFJ, Ltd, Hong Kong Branch ("the Branch") as of March 完成截至2016年3月31日止未签部計的財務 31, 2016. It is compiled according to the Banking (Disclosure) Rules (Chapter 155M) under the Banking Ordinance. 資料按照報告。此報告75依額「銀行業餘例,項下之「銀行業(披露)規則」(第155M

暖栅及記錄。

作為本分行的行政總統,本人確定此報告 As the Chief Executive of the Branch, I confirm, to the best of my knowledge, that the information contained in the Disclosure Statement is correctly 所載的資料,已完全遵照上述「银行条键 compiled in accordance with the Banking (Disclosure) Rules requirement and consistent with the books and records of the Branch. 獨規則」的要求,並且正確符合本分行的

三菱東京UFJ銀行

香港分行

章) 而編製

The Bank of Tokyo-Mitsubishi UFJ, Ltd.

Hong Kong Branch

本下 俊秀 執行役員 香港區行政總裁 及總經理 2016年6月30日

Toshihide Motoshita Executive Officer Regional Head for Hong Kong General Manager

June 30, 2016

2015-09-30

2016-03-31