

**MUFG Bank, Ltd.**

A member of MUFG, a global financial group

**MUFG Bank Launches MUFG Trade Club  
Global Business Matching Portal Site**

**Tokyo, November 18, 2019** --- MUFG Bank today announced it has launched the MUFG Trade Club (the Service), global business matching portal site, which enables corporate clients based in Japan to search for business partners abroad.

**1. Background**

MUFG Bank has been continuously conducting business matchmaking at events and individually in Japan, as well as in Asia through collaboration with partner banks<sup>[1]</sup>. In order to meet our clients’ business matching needs with regional medium-sized businesses and SMEs in Europe, the Americas, the Middle East and Africa, MUFG Bank signed a business cooperation agreement with Banco Santander, S.A., Spain’s largest commercial bank, in March 2019 becoming the sole Japanese bank to join the Banco Santander-led Trade Club Alliance (the Alliance) and leading to the launch of the Service.

**2. About MUFG Trade Club**

At present the Alliance consists of 14 commercial banks around the world, including MUFG, and through the Service our corporate clients based in Japan can search for business partners among corporate clients of member banks.

Service name	MUFG Trade Club
Candidates eligible for matching	Corporate clients of Trade Club Alliance member commercial banks
Methods for suggesting matching candidates	<p>Candidates are suggested in accordance with the following three methods:</p> <ol style="list-style-type: none"> <li>1. Candidates are suggested using algorithms based on the client’s company profile and needs</li> <li>2. Candidates are suggested by staff in charge of the service at each member bank</li> <li>3. Clients search for candidates on their own</li> </ol>

**3. About Trade Club Alliance**

Banco Santander started Santander Trade Club in 2015 as a business matching service with clients in 15 countries around the world, with other commercial banks joining later to

form the current alliance. At present approximately 21,000 companies in 51 countries utilize the business matching service provided by the Alliance and approximately 6,000 specific business meetings have been conducted in the past year.

MUFG Bank will respond to clients' business expansion needs through services related to business matching, including MUFG Trade Club, and aims to provide even higher quality services in the future.

[1] Bank of Ayudhya Public Company Limited, a major commercial bank and consolidated subsidiary of MUFG Bank located in the Kingdom of Thailand, PT Danamon Indonesia, Tbk., a major commercial bank and MUFG subsidiary located in the Republic of Indonesia, Security Bank Corporation, a major regional commercial bank and MUFG equity method affiliate located in the Republic of the Philippines, and Vietnam Joint Stock Commercial Bank for Industry and Trade, a major state-run bank and MUFG equity method affiliate located in the Socialist Republic of Vietnam.

**- End -**

### **About MUFG Bank**

MUFG Bank, Ltd. is Japan's premier bank, with a global network spanning around 50 countries. Outside of Japan, the bank offers an extensive scope of commercial and investment banking products and services to businesses, governments and individuals worldwide.

MUFG Bank's parent, Mitsubishi UFJ Financial Group, Inc. (MUFG) is one of the world's leading financial groups. Headquartered in Tokyo and with over 360 years of history, MUFG has a global network with over 2,700 locations in more than 50 countries. The Group has over 180,000 employees and offers services including commercial banking, trust banking, securities, credit cards, consumer finance, asset management, and leasing. The Group aims to "be the world's most trusted financial group" through close collaboration among our operating companies and flexibly respond to all of the financial needs of our customers, serving society, and fostering shared and sustainable growth for a better world. MUFG's shares trade on the Tokyo, Nagoya, and New York stock exchanges. For more information, visit <https://www.mufg.jp/english>.